

favoured land north of the Tweed, it is always desirable to allow a margin for a haggle. There are not a few amongst our clients whom we believe no power on earth, certainly no influence that we could hope to exercise, would induce to sign an agreement as originally submitted to them, but a dollar a month put on and fifty cents afterwards thrown off, gratifies the national instincts and clinches the bargain to the satisfaction of all concerned. We must not say more on this subject lest we should be giving away too much of the secrets of our business, but most of our readers can imagine that it requires somewhat of the wisdom of the serpent as well as the harmlessness of the dove to fulfil conscientiously our responsibilities to our young charges.



**Visits and Visitors.** DURING the past three months our visiting staff has been at work in full force, and generally five men—never less than four—have been on the road in Ontario, and in the North-West, seeing our boys in their homes and reporting upon their progress and surroundings. In Ontario our veteran colleague, Mr. Griffith, has been covering ground with his accustomed energy and activity, and showing that advancing years are diminishing nothing of his zeal, thoroughness, excellent tact and accuracy of judgment. Mr. Gaunt has laboured not less abundantly, and we must always place the highest estimate upon his devotion to his work, his high sense of duty and the genial kindliness of disposition that has made him so generally popular among those with whom he has been brought into contact. In connection with the Winnipeg Home, Messrs. Newman and Mitchell are at present engaged in visiting the boys in Manitoba and the West, and, while their experience is at present at an early stage, we feel satisfied that both gentlemen have their hearts in their work and that our boys will find them sin-

cerely devoted to their interests and friends in whom they can place the fullest confidence. The regular and systematic visitation of all children placed out has been one of the strongest planks in the platform of Dr. Barnardo's immigration enterprise. From the earliest commencement of his Canadian work he has insisted that every child in a foster home or situation shall be personally visited at least once in each year without notice or intimation to the employer or foster parent, so that by personal inspection and observation we may be assured that the boy or girl is being kindly and properly treated, and that causes of complaint may be ascertained and investigated. It is regarded not alone as the only sure means of protecting children against the possibility of illusage, but also as a valuable and essential method of keeping them in touch with those who are responsible for them and of bringing an influence to bear upon them that, wisely exercised, cannot fail to be helpful as an encouragement to well-doing and a check upon wrong and foolish courses. Frequently and urgently has this been impressed upon us at Headquarters, and we are glad to know that at present, in our visiting department, we are living up to the required standard and carrying out to the full extent the letter and spirit of our commission.



**Full and Detailed Reports.** THE reports of the visitors are made out upon printed forms supplied for the purpose, and it will be of interest to our readers to know of what these forms consist. After filling in the boy's name and age, the date of his arrival from England, and the name, full address, and occupation of his employer, the following questions are answered in full detail:

What has been the state of his health since previous report, and is he now in good health and physical condition?

What is the condition of his clothing,