

## WHOLESALE AT 50 p. c. OFF.

Stamps to catalogue 1c each, per 100 15c.  
 Stamps to catalogue 2, 3, & 4c. " 65c.  
 The above are nice clean stamps; Just the right kind for sheets. A fine chance for "DEALERS". Try our approval books at 60 per cent. discount. They are fine. Send at once while they are going.

C. H. BECK & CO.  
 Charlotte, Michigan.

## SPOT CASH.

### For Stamps and Collections.

We desire to buy collections and desirable stamps and will pay liberal cash prices for same.

Write us or send on what you have at once.

## TROJAN STAMP CO.

TOY, OHIO.

Reference:—First National Bank.

## HOT STUFF

That is what our sheets of cheap and medium stamps are 50 per cent commission and fine presents to all. Good references required.

ARLINGTON STAMP CO.  
 Atkinson, N. H.

## FINE COLLECTIONS

### FOR SALE

A few collections of 1000 varieties of foreign stamps each and guaranteed to catalogue \$25.00 or over for only \$7.25.

1000 Varieties Foreign **\$7.25**  
 Post Paid

Address all orders to

L. L. THOMPSON,  
 Menard, Ont.

## ADVERTISEMENT ANSWERING ARISTOCRACY.

I can give you a circulation whose every reader is a mail-order buyer. I can give you THE ARISTOCRACY OF MAIL-ORDER ADVERTISEMENT ANSWERS at the same rate per thousand you pay for the most ignorant trade.

I refer to the "Philatelists" or stamp collectors of America. Every one of them has money to spend—and they spend it in respectable sums, not one nobly bestowing ten cent order per year. A single customer is more profitable than a hundred of this ten cent order. The advertisements of Philatelic Journals are every one read as they constitute largely the news of these papers. Philatelists are intelligent people. They are accustomed to mail trading. They won't ask something for nothing, nor expect a dollar's worth for ten cents. They can appreciate high-class treatment and good goods. They can understand directions and their letters are comprehensible.

By contracting for a considerable amount of space and paying cash down, I can offer five best collectors' papers, each covering its own section—

New England	All round Philatelist, Boston,	\$1.50
Central States	New York Philatelist, New York,	.50
The South	Stamp Tribune, Harriman, Tenn.,	.50
The West	Philatelic West, Superior, Neb.	.50
Canada	Philatelic Advocate, Berlin, Ont.,	.50

Publisher's own rates for one inch **\$2.50**

All **\$1.00.** an inch, 60c for half inch  
 for CASH.

This figures out a little over 7 cents per line at the gate rate. They have a circulation of 13,000, making a rate of about one-half cent per line per thousand.

Send money order or stamps, as you please, but send CASH.

**S. J. Petrie, Russellville, Alabama.**