

original lines and cultivating the foreign market a good business has resulted, sufficiently large to keep a staff of expert mechanics at work the year round. Four years ago the United States trade was large enough to warrant the company starting in that market, and each year since the trade has doubled, so that it is now eight times what it was the first year. When it is remembered that this is the hardest market in the world to capture it will be seen that the Spramotor has merit.

Over 5,000 Spramotors have been supplied to one manufacturer of paints in the United States to apply their product. Mr. W. H. Heard, inventor of the Spramotor, is the possessor of many patents in this and foreign countries, but the business is built entirely upon a commercial basis. Not one cent has been added to any article made by the company because of its being patented; the selling price being based entirely on the cost of production.

Every Government in Canada has used the Spramotor and pronounced it good, and use no other. The general Government at Washington, together with all the State Governments in the United States, use the Spramotor.

There are more Spramotors in use in Canada than all others combined. Mr. W. S. Blair, of Nova Scotia, and A. McNeill, Chief Fruit Division, Ottawa, say that the Spramotor has contributed as much to the success of the fruit growers in Canada as any other cause, by mak-

ing it possible for them to save a larger percentage of their crops than would otherwise be possible. The absence of complaint against spraying machinery in Canada is largely attributable to the effort of this company, whose products are recognized as the standard of excellence. A catalogue of 80 pages may be had on request.

ARE DOING A LARGE BUSINESS.

A recent visit to Gammage & Sons, of London, found this firm in the midst of their spring plant trade. Thousands of plants were being shipped to all parts of the Dominion—we noticed cases of plants addressed to points in Nova Scotia and New Brunswick in the east and Winnipeg, Nelson and Vancouver, B. C., in the west. Nor is their trade confined to Canada alone, a number of shipments having been made to the United States.

Pelargoniums, of which the firm have made a special feature this season, have proved a great success. Additional time and space will be given to them in the future. Preparations are well under way for planting chrysanthemums and carnations. Said Mr. Gammage, "We were handicapped last year with building operations, having added 40,000 feet of glass, but this year we are taking time by the forelock as, having no building to do, we can give our stock proper attention."



SAFE-LOCK SHINGLES

make a perfect roofing for HOUSES, BARNs, STORES, etc. Weather-proof, ornamental, lasting in quality, protect from fire and lightning.

If people would realize the danger in using wooden shingles, and making fire-traps of their buildings, they would use exclusively Galvanized "SAFE-LOCK" Shingles. They are easily applied; add to the handsome appearance of any building; keep rainwater clean, as no dust adheres to them; should easily last fifty years, without any painting or attention, as they have no parts to get out of repair, and interlock each other on all four sides. They protect from lightning, and give their owners a contented mind, which makes up for the difference in first cost as compared with wooden shingles. In the long run they are the cheapest roofing sold.

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 Manufacturers of all kinds of Metal Roofing, Corrugated Siding, Ceiling, Ventilators, Tanks, Stanchions, Watering Towers, etc.

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