BOARD OF TRADE FOR MARITIMES NAMES SIMMS PRESIDENT

Suggestion for New Organization Fails to Be Adopted; United Front On Seaboard Problems Agreed To

ANDERS URGES GREATER OPTIMISM

ems of Marketing and Room in East for Sale of More Home-Grown Produce and Farm Development Pointed Out By Speakers

TRURO, N. S., Nov. 23-The Maritime Board of Trade wil

continue to function. At the annual meeting of the organization held here today it was suggested that a new body representative of all the interests in the solution of the problems peculiar to the Maritimes be formed, but after a full and frank discussion it was decided that the Associated Boards of Trade should continue to operate through the medium of the central body with its responsibilities increased and its scope enlarged. Upwards of 50 delegates, representative of the principal centres in the Maritime Provinces were present and unanimously agreed to the program of a united front in the disposal of all problems affecting the Maritimes as a whole. L. W. Simms of Saint John was elected president.

Sclanders Named

TRURO, N. S., Nov. 23-After

and appointed F. Maclure Scland-ders of Saint John, secretary with-

out remuneration. L. W. Simms of Saint John, Col. Phinney of Hali-

fax and Angus McLean of Bathurst

with Mr. Sclanders were appointed

a sub-committee to consider and re-

committee to raise funds and a sub-stantial beginning was made in the committee itself. George P. Ruck-

bie of Bathurst was named chair-

bie of Bathurst was named chairman of the Transportation Committee. At the banquet, before Dr. Cumming read his paper, short speeches were made by A. R. Coffin, of Truro, A. M. Belding and F. Maclure Sclanders of Saint John and Hance Logan. President Simms, before introducing Dr. Cumming gave an inspiring ad-

Simms, before introducing Dr. Cumming gave an inspiring address on the Maritime outlook and the work to be done by the Maritime Board. A remarkable spirit of unity and enthusiasm marked the proceedings, and many delegates expressed the feeling that a splendid day's work for the Maritimes had here accomplished.

afternoon the executive met

Delegates from the Hallfax Board of Trade which has yet formally to affiliate with the central body pledged their active co-operation in all matters affecting Canada's three easternmost provinces as a whole and generally the note of optimism. Papers were read by F. Maclure Sclanders, commissioner of the Saint John Board of Trade, G. R. Ruckbie, traffic manager of the Bathurst Lumber Company, and Dr. M. Cumming, secretary for agriculport to the executive on the pro-posed enlargement of the scope of the board's work. Mr. Simms and Angus McLean were appointed a ture for Nova Scotia. The delegates were formally welcomed to Truro by Dr. W. R. Dunbar, mayor of the town, and were entertained at dinner by the Truro Board of Trade at the Agricultural College.

THOSE ELECTED.

Officers elected: President, L. W. Simms, Saint John. First vice-president, E. C. Phinney, Second vice-president, J. Pilkington, North Sydney. North Sydney.

Executive, E. Leroy Holman, Summerside, P. E. I.; H. E. Rice, M.L.A., Canso; Angus McLean, Bathurst, N. B.; R. P. Bentley, Truro, A. D. Ganong, St. Stephen; A. D. Holyoke, Fredericton; C. H. Blakeney, Moncton; A. E. H. Chesley, Kentville; J. O.

Hyndman, Charlottetown.

The appointment of a secretary-

SCLANDERS ON PROBLEMS.

F. Maclure Sclanders, commissioner of the Saint John Board of Trade, in submitting the manner of effort that in his opinion each Board of Trade in submitting the manner of effort that in his opinion each Board of Trade in the Maritime Provinces might put to good use for the betterment of the community and the Maritimes as a whole, touched principally upon these problems, immigration, agricultural, mineral resources, tourist traffic and cottage industries. The need for a greater optimism was the keynote of Mr. Sclanders' address.

URGES OPTIMISM.

the Maritimes.

"This cannot be denied, and irrespective of what the Duncan report may recommend or what revisions the railway commissioners may order there is one method of dealing with the transportation problem which has been adopted with satisfactory results by business people in other provinces," he standard the manner of traffic or transportation departments by industrial and commercial firms, Boards of Trade and other similar organizations."

"On every hand throughout the Maritime Provinces one is conscious Ruckble recommended that the Maritime Board of Trade make an effort of a negative and despondent attitude," he said, "and for this it is highly important that we substitute an attitude of sane optimism. We must equipourselves with a new spirit, the spirit of confidence, courage and hope." "Our agricultural pessimism is particularly pronounced," he added, "and while there is still much to make it so, the fact remains that such pessimism is standing between us and the light of better things. Because many farmers are themselves discouraged, they have discouraged the settlement of have discouraged the settlement of newcomers in their section and by so doing they have scared away the best and surest hope of better things for Scotia, in addressing the Maritime have discouraged the settlement of

themselves.
"Let us," he concluded, "think only the best, speak only the best and dream only the best of these wonderful dream only the letter provide the second of Trade delegates at a bandure the best of these wonderful distance and the second of the s

provinces of their potentialities and actualities."

MARITIME MARKETING

The marketing of Maritime products and the consequental problems due to the geographical situation of the east The marketing of Maritime products and the consequental problems due to the geographical situation of the east were dwelt upon by George R. Ruckbie, of the Bathurst Company, Limit-

told by the business man that we import upwards of \$12,000,000 worth of food products annually into Nova Scotia and somewhere in the vicinity of \$25,000,000 worth into the Maritime Provinces. Surely, therefore, there is a substantial market." GRAY HAIR DARK In emphasizing the need for markets for farm products Dr. Cumming dwelt especially upon the need for cash markets. In conclusion he discussed



can get this famous old recipe improved by the addition of other ingredients for only 75 cents, all ready for

St. Maurice Corporation to Ab-It is called Wyeth's Sage and Sulphur Compound. This can always be depended upon to bring back the natural color and lustre of your hair.

Everybody uses "Wyeth's" Sage and Sulphur Compound. This can always be depended upon to bring back the natural color and lustre of your hair.

Everybody uses "Wyeth's" Sage and Sulphur Compound now because it is financial columns this morning, carries the following:

"A new merger in connection with DEPARTMENT NOTIFIED.

Appointed Head



Of Saint John, who yesterday was elected president of the Maritime Board of Trade at Truro. Mr. Simms is also president of the Saint John Board of Trade and an

Resolutions

TRURO, N. S., Nov. 23-The fol-"That the Maritime Board of Trade take immediate steps to secure the co-operation of all existing service organizations within its ter-ritory with a view to the fullest cooperation in the face of any emer-

gency that may arise.

"That a committee be appointed at this meeting to study the desirability of reorganization with a view to providing a more united and effective medium through which the Maritime Provinces may express themselves promptly and with one well-considered voice when occasion arises.
"That this committee be instruct-

ed to report at the next annual meeting of the Maritime Board of Trade or at any special general meeting called for that purpose." RESOLUTION 2—"Whereas, it is just a year since the various

Maritime centres met at Charlotte-town following the Moncton con-ference, where the outstanding needs of the Maritimes were crys-talized for the Winnipeg conference: and
"Whereas, the Winnipeg conference was held Nov. 16-18 last and

a resolution was unanimously adopted calling upon the Dominion government to remove the disabilities under which the Maritimes has suffered since Confederation; "Whereas, there followed the ap-pointment of the Duncan Commis-sion and the reference of the Mari-

time transportation case to the Railway Commission; and "Whereas, we believe that the people of the Maritimes await with the utmost confidence both reports and the resultant legislation at Ot-"Whereas, prior to the publica-tion of these reports, we believe it inadvisable to discuss the current

inadvisable to discuss the current rumors as to their contents; and "Whereas, we believe there never has been a time in Maritime history when there was so great need for the fullest co-operation. "Therefore resolved, that the Maritime Board of Trade stands ready to serve as the organization through which the Maritimes can speak promptly with one considered voice in any exigency that may arise."

RESOLUTION 3—"Resolved following the resolution already adopted on motion of L. W. Simms for the enlargement of the activities of this board that we recommend that the incoming executive after due consideration but with as little delay as possible appoint the committee therein suggested."

RESOLUTION 4-"Resolved, that the incoming executive appoint a ways and means committee to arrange sufficient finances to make the board effective until the work of the committee on the proposed enlargement of the activities of the board is completed."

RESOLUTION 5-"Resolved that the widest possible distribu-tion throughout the Maritime Provinces be made of the papers presented at this meeting and that the thanks of the board be extended to the gentlemen by whom these papers were submitted."

RESOLUTION 6-"Resolved, that the incoming executive appoint standing committees to deal with the different matters affecting the Maritimes such as transportation, industrial research, etc., and that the chairmen of such committees should be ex-officio members of the

RESOLUTION 7-"Resolved, that the very cordial thanks of this board he extended to the following: The Mayor and citizens of Truro, the Truro Board of Trade, Dr. Cummings and his associates in the Cummings and his associates in the Agricultural College, the press and the Canadian National Railway for the courtesies extended."

MARTELLO DANCE.

The Martello Baseball Club held a

very successful dance in the Prentice

Boys' Hall, West Saint John, last eve-

told by the business man that we im-

CASH MARKET NEEDS

sorb Canada Paper Co.

for dancing was supplied by the Har-mony Orchestra. Features of the eve-Everybody uses "Wyeth's" Sage and Sulphur Compound now because it darkens so naturally and evenly that the pulp and paper industry of Canada is under way. St. Maurice Valley Corporation is arranging to absorb the Drush with it and draw this through the hair, taking one small strand at a time; by morning the gray hair has disappeared, and after another application it becomes beautifully dark and appears glossy and lustrous.

The West Side police found a water hydrant at the corner of Watson and St. George street, leaking and notified the Water and Sewerage Department.

The West Side police found a water hydrant at the corner of Watson and St. George street, leaking and notified the Water and Sewerage Department.

Phone your Want Ads.

Main 2417.

RELIGIOUS

Daily Newspapers to Use Questionnaire System in

newspapers to find out how many people in this country believe in

Divine as no other man was divine

"Are you an active member of

"Do you regularly attend any religious services? "Would you be willing to have your family grow up in a community, Duke and Duchess of York Sail Wales, after which a visit of eigh in which there is no church?
"Do you regularly have 'family worship' in your home?
"Were you brought up in a relig

For Australia on January 6

a questionnaire to be submitted to new spaper readers all over the country by the Church Advertising Department of the International Advertising Association early in December, it was announced yesterday.

The questionnaire to be submitted to be submitted to new Australian commonwealth capital to Canberra, which will be inaugurated on May 9. On May 12, they will leave Melbourne for Western Mouth and sail via Las Palmas to Jamaica, where they will sarrive on Jamaica, where they will proceed with the panama Canal to Suva, sailing for home on May 23.

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The Duke and Duchess will return Australia, where they will proceed with the Panama Canal to Suva, arriving there on February 17. They will stay two days in Fijl and will then proceed to Auckland, where they will stay two days in Fijl and will then proceed to Auckland, where they will stay two days in Fijl and will then proceed to Auckland, where they will ask these questions:

"Do you believe in immortality?

"Do you believe in prayer as means of personal relationship with Sengers were all landed.

"Phone your Want Ads.

Main 2417.

The wood's Canberra, which will be inaugurated to Canberra, which will eave Portsmouth and sail via Las Palmas to Jamaica, where they will leave Melbourne for Western Australia. Where they will proceed with the panama Canal to Suva, arriving there on February 17. They will stay two days in Fijl and will then proceed to Auckland, where they will will very too proceed to Auckland, where they will sak these questions:

"Do you believe in immortality?

"Do you believe in prayer as means of personal relationship with the proceed to Auckland, where they will ask these questions:

"Do you believe that Jesus was Divine as no other man was divine?

The Du

"Do you regard the Bible as inspired in a sense that no other literature could be said to be inspired?

he West Coast, Christchurch, Dune din and Invercargill, and will sail for Australia on March 22.

On March 26, the Duke and Duchess will arrive at Sydney and will spend eleven days in the State of New South days will be paid to Brisbane and the various parts of Queensland.

This will be followed by a five-day stay in Tasmania, and on April 21 they will arrive in Melbourne, where Associated Press

NEW YORK, Nov. 24—Churches of the United States are to use daily newspapers to find out how many people in this country believe in God.

The question: "Do you believe in God?" and 11 others will make up the states are to be asked to The print these questions daily and god?" and 11 others will make up the states are to be asked to print these questions daily totals of the religious at Canberra.

LONDON, Nov. 24—The Duke and Duchess of York will be away from England for six months on their trip to Australia and New Zcaland, it is shown by the recently issued official itinerary. The primary purpose of the Duke's visit is officially to open the new Australian commonwealth capital to Canberra, which will be inaugur-

Wednesday, November 24

Her Little Boy Caught Cold

While Out Playing writes:—"My little boy caught cold while out playing in the snow. He coughed incessantly all that night and the next day, and nothing I gave him seemed to relieve him. When my husband came home he brought a bottle of

Stores open 8.30. Close 6 p.m. Saturday 10 p.m.

Pre Stock-Taking



Sale Untrimmed and Ready-to-Wear Felt and Velvet Hats

50c., \$1.50, \$2.50. Ready-to-wear Velours

\$3.95, \$5.50. Trimmed Hand Made Hats, \$5



Special Prices

Women's Winter Coats Three special groups for this week's

selling and each group represents a maxi-Group No. 1-Fine Needlepoint, Vel-Point and Velvelaine, with squirrel, opossum or sable collar and cuffs. Silk crepe linings. Regular values to \$95.

Special \$65 Group No. 2—Needlepoint, Vel-Point and Velvelaine, with good quality opossum collar and cuffs. Regular values to \$69.50. Selling at\$45
Group No. 3—Novelty Tweeds, mostly imported fabrics, many fully silk lined

and interlined. Fur collars and cuffs and

a good range of styles to choose from. Regular values to \$49.50. Selling at \$29.50

(Costume Dept.—Second Floor.)



Christmas Gifts Reynier French Kid Gloves—Embroidered cuffs in self shades and fancy colors, from \$2.50 to \$3.90 a pair Reynier 2-Dome Kid Gloves, black and colors, Reynier 2-Dome Suede Gloves, black and colors, \$2.50 a pair Reynier 2-Dome Silk Lined Suede, black and c Perrin's Fancy Cuff Kid Gloves-Black, white and

colors. Prices \$3 to \$3.75

Perrin's 2-Dome Kid Gloves—All colors, \$2.25 pair

Bolton's Heavy Deerskin Suede Gauntlet style,
grey and fawn. Price \$5 a pair

Washable Doeskin Gloves, in white, fawn and grey,
\$3 to \$3.25 "Landel" French Kid Fancy Cuff, in black, white, blonde, grey and beaver. Price ... \$2.75 and \$3.75 pair Children's Kid Gloves, in tan and brown ... \$1.25 Hand-Sewn Leather Wash Gloves, in 2-dome and

(Glove Section, Ground Floor)

TABLE DECORATIONS Hand-made Sweet Peas

In natural colors-Pink, purple, red, mauve and white 5 for 25c. (Neckwear Dept.—Ground Floor.)

Gift Suggestions From the Ladies'

Department

Lavender line).

Novelties for Bridge Tables, Pencils, Score Cards, Place Cards, etc., 20c., 25c. up.

Boudoir Caps and Morning Bands—Lace and ribbon trimmed, in pastel shades, from 75c. to \$2.25 each.

Dainty Rosebud and Ribbon Novelties for trimming and the state of the state tone, pink and white 50c. to \$2.25

(Whitewear Dept.-Second Floor.)



Try morning shopping for special service and leisurely selection.

MELBA TOILETRIES



Special Sale of High-Class **Coat Cloths**

Thursday Morning

Peach Glow, Velours, Swansdown Cloth and Suedena Cloth are included in this sale. Colors, Rosewood, Beau de Rose, Tan, Fawn, Wood, Jungle Green, Reindeer, Grey, Black Prince, Navy and Black. 56 in. wide. Price \$2.90 to clear (Dress Goods Dept.—Ground Floor.)

New Sweaters for Women

Select your Sweaters now from the varied range here for your approval. Cardigan, Pullover and Windbreaker styles, in a

yarns and a complete range of sizes. Prices \$4.90 to \$12.50

A Gift Men Will Appreciate **Neck Wraps**

In Fibre Silk, All Silk and Wool. Knitted Fibre and All Silk-In white, black and white, and new color combinations. Many new and exclusive

Prices \$1.35 to \$6. Among these are the newest Wembley Knitted Wool Mufflers-Plain colors and heathers, also bordered ends. Popu-

lar colors., Prices \$1 to \$3.75 Long Scarf Style—Plaid cashmeres, \$1.75 to \$3 Long Scarf Style—Fuji Silk, Broad-cloth and All Silk. White, also white

with blue or black spots or figures.
Prices \$1.50 to \$3.85 Squares Fuji Silk, Broadcloth and All Silk. All white. White with colored spots, plaids and figures. Prices \$1.75 to \$5.50 For Very Little Girls and Bigger Sisters Taffeta Silk-Navy.

Flannel Dresses, with and without Bloomers. Sizes 2 to 14 years. New line of Sweaters-Coat style, fancy checks and plain; very smart. 2 to 14 years.

elties for the infant and wee one. Santa Claus is in evidence in the Christmas Shop. (Children's Dept.—Second Floor.)

splendid range of color combinations. Novelty Jacquard and Plain Weaves from superior quality

(Costume Dept.—Second Floor.)

Christmas Frocks

Combination Velvet and Plaid Silk. Beautiful Party Dresses, in Georgette and Silks.

Jersey Dresses, the very latest Wool Taffetas.

See our very choice Christmas Nov-

Our Christmas Stock of Umbrellas Is Now Complete

And we are showing a beautiful line of colored tops in navy, purple, red, green and brown. Handles are fancy carved wood and amber combinations with cord loops and amber tips and ferrule.

\$3.25 to \$6 12 and 16 rib, Silk, \$7.50 to \$18 Kiddies' Colored Umbrellas, in navy, purple, red. Prices

\$1.85, \$2.25, \$3 A special lot of Colored Umbrellas, in red, navy, purple and green. Amber tips and ferrule, with cord loop and fancy handles. Price.... \$1.55 each

(Men's Furnishings Dept.—Ground Floor.)

MARKET SQUARES

(Silk Dept.—Second Floor.)