CONTENTS

		Page
Ι.	INTRODUCTION	4
11.	THE ABCs OF THE ADB	5
	1. Sources of Information for	
	Business	5
	2. Registering your Firm	7
Ш.	AWARDING OF CONTRACTS	
		8
IV.	FIRST STEPS	11
	1. At the Africa Trade	
	Development Division (GAT)	11
	2. With the Executing Agency	11
	3. At the Bank	13
	4. Outline of Suggested	
	Procedure	15
V.	SUPPLIERS OF GOODS AND	
	NEW TECHNOLOGY	17
VI	A FINAL REMINDER	19
	APPENDICES	20
v II.		
	A. Your Road Map	20
	B. Administrative Organization	
	of the ADB	21
	C. Useful Addresses in Canada	
	and Africa	26
	D. Bibliography	28