

PROGRAM RESULTS: LATIN AMERICA & CARIBBEAN

BUSINESS ACTIVITY

During the October - December 1990 period fourteen posts reported the following business activity:

48 EXPORT SALES WORTH \$46 MILLION

17 NEW BUYING CONNECTIONS/51 AGENCY AGREEMENTS

10 NEW JOINT VENTURES/0 LICENSING AGREEMENTS

0 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENTS IN CANADA

5 CANADIAN INVESTMENTS IN TERRITORY @ \$3 M

5 TECHNOLOGY TRANSFERS @ \$0.5 M

HIGHLIGHTS:

\$ 1 million sale of moulds (Mexico)

\$ 2 million sale of multiplexers (Sao Paulo)

\$ 3 million sale of enhanced recovery/exploration equipment (Lima)

\$ 5 million sale of durum wheat (Mexico)

\$ 10 million sale of radio base stations (Mexico)

KEY STATISTICS: for the fourteen posts reporting workload information

		<u>Missions Reporting To</u>	
		LCT	LST
No. Trade Enquiries	Cdn	1853	4082
	Local	1509	6890
No. Investment Enquiries	Cdn	18	26
	Local	24	49
No. Business Visitors	Cdn	253	907
	Local	470	2014