

BRITAIN—Partnering with a company that has a \$16 million turnover and that is a subsidiary of a \$4 billion international manufacturing group provides an excellent opportunity for Canadian electronics companies to gain a foothold in the United Kingdom and European Economic Community markets. STC Electron Tubes is willing to explore any reasonable commercial arrangement, including product distribution, manufacturing, joint ventures and cross-marketing agreements involving proprietary technology, especially in automotive electronics. Components, sub-

systems and products selling in the unit-priced range of \$10 to \$100,000 are of particular interest. Interested companies should reply directly to Maurice Holland, Business Development Manager, STC Electron Tubes, Brixham Road, Paignton, Devon TQ4 7BE, United Kingdom. Tel.: 0808 550762, ext. 245/360. Telex: 42437 STCPAIG. Fax: 0803 550762, ext. 525. Copy of correspondence should be forwarded to George Edwards, Commercial Officer, Canadian High Commission, Macdonald House, One Grosvenor Square, London W1X OAB, England. Telex: (Destination code 51) 261592 (CDALDN G). Fax: (011-44-71) 491-3968.

BRITAIN—A company with good contacts in the marine and offshore industries seeks Canadian marine equipment manufacturers wishing to gain entry into British and European markets. Contact J.K. Atkinson, Managing Director, Allworld Marine and Technical Ltd., East Clere House, 2 Eastfields, Whitburn Village, Sunderland, Tyne and Wear SR6 7DA. Fax: 091-529-3103.

BRITAIN—A contract designer and manufacturer of wardrobes and kitchens for the elderly and disabled wishes to import or act as agents in the United Kingdom for Canadian manufacturers/suppliers of similar products.

Contact David Bailey, Dumville & Allen (Contracts) Ltd., Warmair House, Green Lane, Northwood, Middlesex HA6 2QB. Tel.: 09274 29024. Fax: 0923 835572.

CZECHOSLOVAKIA—Czechoslovakia is looking for manufacturing cooperation in the following industrial areas: construction machinery, especially forklifts with a lifting capacity of 16, 25 and 32 tonne; 136 HP (100 kW) mini loaders, cable loaders; excavators of small, medium and large capacity; road trucks (loading

telecommunications equipment, PC to mainframe communications products, cordless telephone equipment, and data communications products. Contact Tan Wai Liang, Suntze Communications Engineering Pte Ltd., 35 Tannery Road #11-10, Ruby Industrial Complex, Singapore 1334. Tel.: 747-1677. Fax: 747-1339.

SINGAPORE—A company here is seeking a variety of items that includes copper tubes, aluminum fin, galvanized iron sheets, electric motors, blower wheels and air foil, foam insulation tape, bolts, nuts and screws.

Business Opportunities

capacity of one tonne and more); buses; and hydraulic equipment (hydraulic transmissions). Contact UTRIN (Institute for Technical Development and Information), U Sovovych mlynu 9, 113 56 Praha 1 -Kampa. Attn.: Ing. Jaroslav Kryl, Department Chief. Or contact the Canadian Embassy in Prague, Mickiewiczova 6, 125 33 Praha 6. Tel.: 3120251. Fax: 341-596. Telex: 121061 DMCN C.

SAUDI ARABIA—A Middle East distributor and representative wishes to import industrial knitting yarns, including fancy yarns for curtains, home textiles, furnishing fabrics, tapestry and knitting yarns, and dyed and raw white cotton yarns. Contact Adib El-Nouri, Manager, Nouri Textiles Exhibition, P.O. Box 19333, Jeddah 21435, Saudi Arabia. Tel.: (02) 6432243/6429467. Telex: 606639 ZUTEX SJ. Fax: (02) 6436865.

SINGAPORE—A computer systems firm wishes to import software, smart card applications, voice recognition systems, super computer packages and library systems. Contact Yat Siew Choon, General Manager, Singapore Computer Systems Pte Ltd., No. 3 Lim Teck Kim Road #02-01, Singapore Technologies Building, Singapore 0208. Tel.: 225-7555. Fax: 225-5447.

SINGAPORE—A communications company wishes to import

Contact C.S. Teo, Director/General Manager, O.S.L. Sinko Pte Ltd., 158 Gul Circle, Singapore 2262. Tel.: 861-5251. Fax: 861-0531.

SINGAPORE—A local supply firm wishes to import spare parts for commercial vehicles and cars, auto accessories, air compressors, cleaning equipment (car wash), materials handling equipment, storage racking and automated warehouse equipment and systems. Contact Teo You Tin, SAE Supplies Pte Ltd., 5 Portsdown Road, Singapore 0513. Tel.: 286-3566. Fax: 289-6072.

SINGAPORE—A firm wishes to import electronic components/modules for data communication (mitel semiconductors). Contact Dr. Koh Teng-Lam, Technical Director, System Interlace Co., 63 Jalan Pemimpin #03-02, Pemimpin Industrial Building, Singapore 2057. Tel.: 258-1968. Fax: 258-0888.

SINGAPORE—Being sought are distribution rights to books and magazine titles, educational and other toys, and educational video and audio tapes. Contact Neo Chia Reei, Corporate Planning & Business Development Executive, Times Publishing Group, 1 New Industrial Road, Singapore 1953. Tel.: 284-8844. Fax: 284-4733.