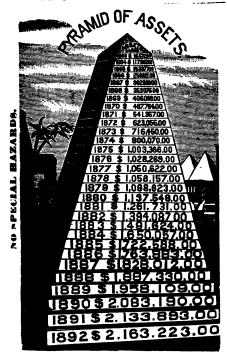
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A comparative ratio, interesting particularly to new insurants, is published in "The Life Insurance Policy-holders Pocket Index" for 1993, issued by the "Spectator" Company of New York. It gives the following figures under head of "Expenses and tax's to new husiness": *Canada Life*, 5.23%, The Great-West Life*, 5.34%, and under same head, after allowing for care of cld business, Canada Life*, 3.73%. These figures are taken from sworn statements to Canadian Government.

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