show and call attention as follows to many leading lines: Their No. 110 sleigh they guarantee to be the best boys' sleigh, to retail at \$1, that has ever been put on the market - hardwood runners, shod with round spring steel, top embossed and

represented by small steel balls, which the operator endeavors to successfully pass through the wickets in their proper order from end to end and back again without their rolling off the board, "Triangleo," in its newest and most improved and perfected



The H A. Nelson & Sons Co., Limited.

stamped. Their ballbearing bobsleds have been an enormous success, and, although their No. 2 and No. 3 (the medium and large size) are almost sold out, they will be able to fill orders promptly for their No. 1, appropriately named "The Minto." This sleigh is 38 inches long and 11 inches wide. The advantages of the ballbearing bob are well known, but, if you have not yet read of or seen their points, write for a sample of No. 1. It's a humming fine seller. Price, \$12 per dozen

Rocking horses being a regular Christmas stock article, The H. A. Nelson & Sons Co., Limited, offer as a clearing article three lines at greatly reduced prices, as their monthly " surprise party." They are worth a careful examination. The doll's

folding hammock is one of this season's

novelties, made to pack in a flat original

paper envelope. It is in half a minute

opened out and set up on its stand by the

salesman. It takes no room in stock, and

is an A 1 50c. article. Sample can be sent

by mail at a trifling cost.

edition, has been put on the market this season by The H. A. Nelson & Sons Co., Limited, and has had an enormous sale, the first two shipments having been completely exhausted. This parlor game, like the celebrated "Crokinole" and "Carroms," can be played and enjoyed by people of all ages. In spite of its extreme simplicity, it is extremely interesting and exciting. The H. A. Nelson & Sons Co., Limited, are showing an almost limitless line of toy books, to retail at 5, 10 and 25c. Three lines of papeteries (boxes of paper and envelopes) that are attracting much attention and, incidentally, good sales, are No. 10 at 80c., No. 61 at \$2, and Nos. 172 and 460 at \$3 per dozen.

Amongst this season's fancy goods a

The H. A Nelson & Sons Co., Limited.

"Globe" Air Rifle, single shot, \$10 per duz. Repeater, \$13.50 per doz. novel line of ebonied goods, mounted with sterling silver plates, on which initials or monograms may be engraved, is shown. Our illustration shows a good representation of one of the brushes used in these sets.

For the boys, this company would suggest, as one of the good things with which their warehouse is filled and their sample room replete, their "Globe" air guns. This air gun is a splendid model. It has force enough to kill rats, sparrows, and other pests, is accurately sighted, as each gun is tested on leaving the factory; has a snap breech catch, a feature never before perfected nor applied to a model air gun.

Amongst games and puzzles, the two most excellent are "Nerve Croquet," a test of steadiness of hand, and "Triangleo." "Nerve Croquet" consists of a well-finished board laid out in regulation croquet lawn style, with small steel wire nickle-plated wickets, the players being

The material used is not ebony, but a composition, of such good imitation of



solid ebony that it defies detection, unless cut into. This composition will withstand heat, cold, and dampness, and, in addition to their own individual beauty, the manner of casing in fine paper-covered, sateen-lined boxes would almost alone make their sale assured. Military brushes, one pair in set,

per set \$2, \$2 75, \$3.75. Ebonied brush, comb, and mirror sets \$3 per set.

A neat line of miniature carved clocks at

a very minimum price is a revelation. Think of it! A clock with carved case, made in several designs, that keeps time, and that will run 24 hours simply by pulling the weight chains, with brass works and chain, costing only 95c. each. Every storekeeper wants an attraction at the Christmas season.



Can anything attract attention more than a talking machine, that talks intelligibly and intelligently, sings, plays orchestral or band renditions, vocal and instrumental solos, duetts or quartettes, that can make a stump speech, dance a clickety clack clog dance so realistically that passers-by turn to see the performer, and wonder at his invisibility. Placed in a doorway, with a

small boy to attend it and change the sound discs or records occasionally, it is the greatest customer-drawer that can be found. The

sound records are indestructible, and will never wear out. Price, \$25 each, complete, with two records and 200 finely tempered steel needles, or stylii. Write direct to the H. A. Nelson & Sons Co., Limited, headquarters and agents in Canada for The National Gramophone Co. of New York.

The close of the year shows that 1800 has been a record period for the big Canadian stationery firms. Warwick Bros. & Rutter say that they have never had so good a year in the history of the house, and that November trade was without precedent for the amount of business done.

Warwick Bros. & Rutter are more than ever making a specialty of manufacturing blank account books. This has been a feature of their business for many years, and their blank books are used in many of the leading bank, insurance, loan and mercantile offices throughout Canada. Bo. sides the fact that their men have been