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Peerless Cooker & Specialty Co. - Berlin, Ont.

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direct from the grower and save middlemen's profits. Write at once for our free descriptive catalogue of fruit trees, small fruits, evergreens, roses etc. Address

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Useful New Invention

**Enables Anyone to Play
Piano or Organ With-
out Lessons**

A Detroit musician has invented a wonderful new system which enables any person or a little child to learn to play the piano or organ in one evening. Even though you know absolutely nothing about music or have never touched a piano or organ you can now learn to play in an hour or two. People who do not know one note from another are able to play their favorite music with this method without any assistance whatever from anyone.

This new system, which is called the Numeral Method, is sold in Canada by the Numeral Method Music Co. of Canada, and as they are desirous of at once making it known in every locality, they are making the following special free trial and half-price offer to our readers.

You are not asked to send any money until you have tried and are satisfied with the new method. The Numeral Company is willing to send it to you on one week's free trial, and you will not have to pay them one cent unless you desire to keep it. There are no express charges to be paid, as everything will be sent by mail. Simply write a letter or post card to the Numeral Method Music Co. of Canada, 2468 Curry Hall, Windsor, Ontario, saying "Please send me the Numeral Method on seven days' free trial." If you are satisfied after using it, the Method and fifty different pieces of sheet music will cost you only \$5, although the regular price of these is \$10. You should not delay writing, as the Numeral Company will not continue this special half-price offer indefinitely. Later on the Method and fifty pieces of music will be sold at the regular price.

touch, not only with us but also with every market.

For instance, London unexpectedly slumps, we have a large parcel almost there. These are all consigned to our own office, which immediately takes steps to tranship that fruit or such of it as will stand reshipment, to other markets. Hull, Copenhagen, Hamburg, Paris, so on, where prices may be better. Such action saved us large sums last year, and will always do so when such circumstances arise.

Last year over and over again, we saved the situation on certain markets by withholding our apples from certain boats, knowing that had we put them on, the market would have gone to pieces, and would have been a long while recovering.

Two striking instances occurred within one month: We were advised that if a certain boat carried more than 20,000 barrels the market would decline badly, and our estimates of future shipments indicated the same thing. We, therefore, withdrew our apples, and the boat sailed with 18,000 barrels. Had ours gone forward she would have carried 25,000, which would have unquestionably have put the market in a pretty bad state. Instead of doing so we brought in a C.P.R. boat, which sailed seven days later, arriving after the market was cleaned up and bare, and giving us the market entirely to ourselves, with splendid results. Through our action the ordinary shipper was saved and the market was kept steady for the benefit of not only ourselves but for all. Without cooperative centralization markets never could be regulated in this way and thousands of dollars would be sacrificed.

The South African Market for Fruit

The following report by the United States Consul at Johannesburg, Transvaal, on the market in that district for American apples and pears, applies also to the market conditions for the same varieties of fruit of Canadian produce.

Particular requirements of buyers in this consular district, as well as in other parts of South Africa, are Washington and Oregon apples, these being preferred largely on account of the system of packing best suiting market conditions. Medium-sized red apples, such as Jonathans, Rome Beauties, Banana apples, Kinsaps and Spitzenbergs, particularly the last two, are preferred to other varieties.

Apples should be wrapped in paper separately and packed with bulge. Boxes containing one hundred and twenty-five to two hundred, each box marked with contents, sell best. The most advantageous time to dispatch apples for this market is in September, October and November. September shipments being specially desirable, as October, November and December are the best selling months. A leading fruit importer of this city states that American exporters of apples should make it a point not to ship to South Africa after the first week in November. The season starts here with a rush and if goods arrive after the months above stated they frequently do not realize half of the cost of freight. In fact, goods which cost two dollars and sixty cents a box have had to be disposed of at twenty-five cents a box owing to arrival after the close of the apple season. Apples arriving here after December come in competition with all of the local fruits, such as peaches, pears, apricots and other fruits locally grown, and for this reason are very little in demand.

Imported apples are not allowed to be sold in the general market house of Johannesburg in competition with locally grown

Will You Help The Hospital for Sick Children, the Great Provincial Charity ?

Dear Mr. Editor:—

Thanks for the privilege of appealing through your columns on behalf of the Hospital for Sick Children. The Hospital takes care of sick and deformed children, not only in Toronto, but in the Province, outside of the city.

This coming year, of all the years in the Hospital's history, has a more serious outlook, as regards funds for maintenance, than any year that has passed its calendar.

So many calls are being made on the purses of the generous people of Toronto and Ontario, to help the soldiers of the Empire, that as I make my daily rounds through the wards of the Hospital, and see the suffering children in our cots and beds, the thought strikes me as to whether the people will as of old, with all the demands made upon them, answer our appeal and help to maintain the institution that is fighting in the never-ending battle with disease and death. In its endeavor to save the stricken little ones in the child-life of Ontario.

Last year there were 394 in-patients from 210 places outside of Toronto, and in the past twenty years there have been 7,000 from places in the Province other than Toronto.

It costs us \$2.34 per patient per day for maintenance. The municipalities pay for patients \$1 per patient per day; the Government allows 20 cents per patient per day; so, deducting \$1.20 from \$2.34, it leaves the Hospital with \$1.14 to pay out of subscriptions it receives from the people of Toronto and the Province. The shortage last year ran to \$18,000.

Since 1880 about 1,000 cases of club feet, bow legs and knock knees have been treated, and of the 900 had perfect correction. Nearly all these were from different parts of the Province outside of the city of Toronto.

Remember that every year is a war year with the Hospital; every day is a day of battle; every minute the Hospital needs money, not for its own sake, but for the children's sake. The Hospital is the battle-ground where the Armies of Life have grappled with the Hosts of Death, and the life or death of thousands of little children is the issue that is settled in that war. Will you let the Hospital be driven from the field of its battle to save the lives of little children for the lack of money you can give and never miss?

Every dollar may prove itself a dreadnought in the battle against death, a flagship in the fleet that fights for the lives of little children.

Remember that the door of the Hospital's mercy is the door of hope, and your dollar, kind reader, may be the key that opens the door for somebody's child.

Will you send a dollar, or more if you can, to Douglas Davidson, Secretary-Treasurer, or

J. ROSS ROBERTSON,

Chairman of the Board of Trustees,
Toronto.