# You Can Improve Your Position

Have you heard of the Sales and Intelligence Departments of the Canada Life?

They give special assistance to the Company's representatives.

They teach a man the insurance business by correspondence and personal assistance free of charge

Then they place him in a position and help him to make good

The first two lessons of the Company's correspondence course will be sent to anyone interested. It will pay young men who desire to get on in the world to look into this. All correspondence strictly confidential.

CANADA LIFE ASSURANCE CO. HEAD OFFICE, TORONTO.

WESTERN MONEY-WESTERN ENTERPRISE WESTERN ENERGY

## The Western Empire Life Assurance Company

Head Office: 701 Somerset Bldg., Winnipeg, Canada.

POLICIES SECOND TO NONE. PLAIN BUSINESS CONTRACTS FOR BUSINESS MEN.

Vacancies for proven producers as District Managers. If you want to increase your earnings, see our latest Agency Contracts. Apply— WILLIAM SMITH, Managing Director

### Live OPPORTUNITIES are OPEN for AGENTS who CAN DELIVER

Men capable not only of writing applications but of collecting the premiums, are always welcome to our forces and can be advantageously placed.

#### Union Mutual Life Insurance Co. Portland, Maine

HENRI B. MORIN, SUPERVISOR ARTHUR L. BATES, PRESIDENT. Por Agencies in the Western Division. Province of Quebec and Bastern Ontario, apply to WALTBR I. JOSEPH, Manager, 502 McGill Building, Montreal.

For Agencies in Western Ontario, apply to B. J. ATKINSON, Manager, 107 Manning Chambers, 72 Queen St. West, Toronto

## Prosperous and Progressive

Up-to-date business methods, backed by an unbroken record of fair-dealing with its policyholders, have achieved for the Sun Life of Canada a phenomenal growth.

To-day, the Company operates actively in forty-two countries and upon five continents.

In the past six years its assurances in force have nearly doubled; in the past eleven years they have more than trebled.

More than 166,000 of its policies are now in force for assurances totalling over \$265,000,000 -much the largest amount carried by any Canadian life company.

SUN LIFE ASSURANCE COMPANY OF CANADA HEAD OFFICE-MONTREAL

## WESTERN ASSURANCE COMPANY

INCORPORATED 1851.

Fire, Explosion. Ocean Marine and Insurance.

Head Omce: TORONTO, Ont.

R. BROCK.
President Vice-President and General Manager Secretary

OF GLASGOW, SCOTLAND BRITISH

The Right Hon. J. Parker Smith, Pres. D. W. Maclennan, Gen. Mgr. Head Office Canadian Branch—TRADERS BANK BLDG., TORONTO.

A. C. Stephenson, Manager

Liberal Contracts to Agents in Unrepresented Districts

### CALEDONIAN INSURANCE COMPANY

The Oldest Scottish Fire Office

Head Office for Canada J. G. BORTHWICK, Manager

MUNTZ & BEATTY, Resident Agents

Temple Bldg., Bay St., TORONTO

Telephone Main 66 & 67

The Northern Assurance Company, Ltd. of London, Eng.

CANADIAN BRANCH, 88 NOTRE DAME ST. WEST, MONTREAL Accumulated Funds, 1914 ...... \$41,615,000

Applications for Agencies solicited in unrepresented districts.

G. E. Moberly, Supt. E. P. Pearson, Agt. Robt. W. Tyre, Man. for Can.