

5242

The Manufacture of Satisfaction.

SATISFACTION is the secret of successful business. It doesn't matter how large or how small your business may be, it takes satisfaction to run it—genuine satisfaction—your customers' satisfaction.

Thus every progressive retailer is in one sense a manufacturer. He is continually manufacturing satisfaction with which to carry on his business. Some retailers, like the drones in the hive, let the other fellows do the hustling. These soon lose what honey they might have had.

Now in order to manufacture anything substantial (and satisfaction certainly is substantial), it is necessary to know where to get the material at the closest price for a reliable article. That's where I come in. I supply you with the best that's made.

IN FURS AND FUR GARMENTS

PAQUET Furs are manufactured from the best selected raw skins, right in my own factory, which is the largest in Canada and one of the largest in the world. I have always on hand a stock of raw skins, ready to cut at a moment's notice. I can make up special orders to please your customers' individual tastes. Could anything be more suitable for the production of good solid satisfaction? Paquet styles are "up to the minute."

Travellers are now on the road—wait for them.

J. ARTHUR PAQUET, QUEBEC.

Branches at Winnipeg, Toronto, Ottawa, Montreal, and St. John, N.B.

**Delicious Confections
that every Grocer
should keep are...**

COWAN'S

**QUEEN'S DESSERT
CHOCOLATE
CHOCOLATE
CREAM BARS
CHOCOLATE GINGER
WAFERS, &c.**

**THE BANKER'S AND BROKER'S
FAVORITE PAPER FOR
OFFICE STATIONERY.**

Burmese Bond

**WHITE STRONG
PLEASANT TO WRITE ON.**
This design a guarantee of quality. YOUR PRINTER CAN SUPPLY IT IN ANY SIZE OR WEIGHT.



Made in Canada.
CANADA PAPER CO.
Limited
Montreal Toronto

STATIONERY

We have now in stock complete lines of

**Stationery, Bank and
Office Supplies, New,
Fresh, Up-to-date Goods.**

Every article required—undoubted value—
Call and see our New Warehouse.
New Goods receiving every day. Letter
orders promptly attended to.

BROWN BROS.,

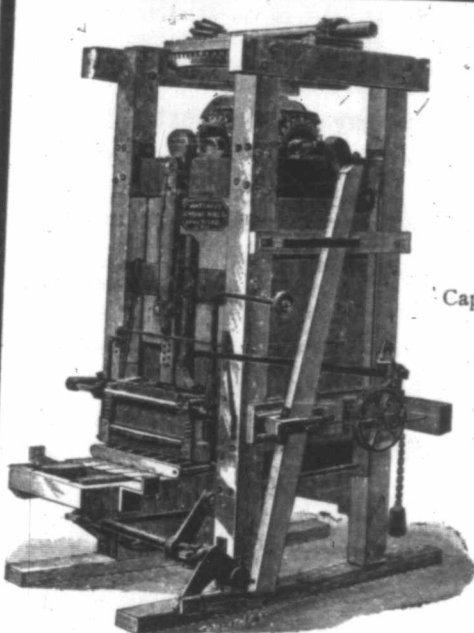
Limited
Complete Stationery and Paper House,
51-53 Wellington Street West, **TORONTO**

**Should be in Every
Financial Institution**

Shows interest on all sums from one dollar
to ten thousand for 1 day to 365 days.

MURRAY'S INTEREST TABLES
PRICE \$10.00

B. W. MURRAY, TORONTO,
Accountant, Supreme Court of Ontario.



The Martin Steam Power Brick Machine

STYLE "B"

Capacity 25 to 30,000 Weight, 8,500

This machine in its original form, as built 20 years ago, has been on the Canadian market during that time made by several parties. Not being satisfied with the old machine, we procured from the patentee the latest improved machine, and it is this machine we offer our customers. Every machine is correctly adjusted before leaving our works.

We have a few of these machines in stock for immediate delivery.

THE WATEROUS ENGINE WORKS CO., Limited,
BRANTFORD - - - CANADA

**Canadian
Westinghouse Co., Limited,**
Manufacturers of
Electrical Apparatus
For Lighting, Power and
Traction Purposes.
Also Air Brakes
For Steam and Electric Railways

For information address nearest office.
General Sales Offices and Works:
Hamilton, Ontario.

District Offices:
TORONTO, Lawlor Bldg., King and Yonge Sts.
MONTREAL, Sovereign Bank of Canada Bldg.
VANCOUVER, B.C., 152 Hastings Street.
WINNIPEG, Man., 922-923 Union Bank Bldg.
HALIFAX, N.S., 134 Granville Street.