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NEW YORK STOCK MARKET Quotations furnished by private wire of J. M. Robinson & Sons, St. John, N.B. New York, Nov. 18.

MEATS AND GROCERIES

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SPECIAL FOR TODAY AND Tomorrow: Roast Beef, 12c.; Stew, 9 and 10c.; lamb, 16c.; corn beef, 12c.; pork, 20c. lb.+Tobias Bros., 71 Erin street.

M 1746-21.

Canada's Trade Makes New Record

Ottawa, Nov. 12.—During the second year of the war Canada's total trade, exclusive of coin and bullion, reached the new high record of \$1,663,880,000 as compared with \$920,582,000 for the preceding twelve months. The balance of trade in Canada's favor grew to \$859,860,000 as compared with \$89,089,000 for the year ending with August, 1915. The aggregate favorable trade balance for the two years is \$445,948,000 and the export of manufactured articles for the two years aggregated \$458,867,000 or more than four times the total value of manufactured exports for the two years preceding the war.

The Leather Situation

(Boot and Shoe Recorder, Boston.)
The development of the leather situation for the last three weeks has been

| Column | C

THE CHALLENGE TO CANADIANS

Men Insufficiently Trained Drafted to the Front

BATTALIONS UNDER STRENGTH

Shall Our Brigades be Reinforced by British or Canadian Troops -Why We Need Leadership Today in Canada --- Rowell's Great Speech

Cornering of the Foe in East Africa

Germans Shepherded Into Southeast Angle of Kaiser's Last Colony

Scenes in Captured Town - Thrilling Story of Camp Attacked by Lions as Recounted by the Son of a Clergy-

Cape Town, Sept. 15—(Correspondence)—With wide sweeps the British army in German East Africa is shepherding the remnants of the Kaiser's forces into the southeast corner of the territory, from which there is no escape.

'When you start out in the business world don't imagine that your superiors are going to help you to a higher level, or that your subordinates are working to push you up-you must do the pushing and pulling yourself."



