DATE 07/16/97
774005
SCR. Q.3 What is your company's approximate gross annual sales in French Francs?

REPORT 4F (continuation)

INDUSTRY SECTOR

	TOTAL	TOTAL		UK			GERMANY			FRANCE			ITALY			SWEDEN			SWITZERLAND			NETHERLANDS		
	TOTAL	Tech Int.	Total	Tech Int.	Other	Total	Tech Int.	Other	Total	Tech Int.	Other	Total	Tech Int.	Other	Total	Tech Int.	Other	Total	Tech Int.	Other	Total	Tech Int.	Dther
TOTAL INTERVIEWS	100	34	-	-	-	-	-	-	100	34	65	-	-	-	-	-	-	-	-	-	-	-	-
	100.0	100.0	-	-	-	-	-	-	100.0	100.0	100.0	-	-	-	-	-	-	-	-	-	-	-	-
Under F500, 000,000 (400)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
F500,000,000 to F1,000,000,000 (750)	49	22	-	-	-	-	-	-	49	22	27	-	-	-	-	-	-	-	-	-	-	-	-
	49.0	64.7	-	-	-	-	-	-	49.0	64.7	41.5	-	-	-	-	-	-	-	-	-	-	-	-
F1,000,000, 000 to F2,500, 000,000 (1750)	39	12	-	-	-	-	-	-	39	12	26	-	-	-	-	-	-	-	-	-	-	-	-
	39.0	35.3	-	-	-	-	-	-	39.0	35.3	40.0	-	-	-	-	-	-	-	-	-	-	-	-
F2,500,000, 000 to F5,000, 000,000 (3750)	12	-	-	-	-	-	-	-	12	-	12	-	-	-	-	-	-	-	-	-	-	-	-
	12.0	-	-	-	-	-	-	-	12.0	-	18.5	-	-	-	-	-	-	-	-	-	-	-	-
Over F5,000, 000,000 (6000)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
D.N.S.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Average ($M Francs)	1500	1103	-	-	-	-	-	-	1500	1103	1704	-	-	-	-	-	-	-	-	-	-	-	-