

TABLE 12 / TABLEAU 12 APPLICATIONS RECEIVED AND APPROVED, BY COMPANY SIZE - DEMANDES RECUES ET APPROUVÉES, SELON LA TAILLE DES ENTREPRISES (PAR SECTION)

| COMPANY TOTAL SALES VOLUME CHIFFRE D'AFFAIRES ANNUEL | YEAR ANNEE | (BY SECTION) | | | | (PAR SECTION) | | | | | | | TOTAL | % |
|---|---------------|----------------------------------|--------------------------------------|--|------------------------|----------------------------|--------------------------------------|----------------------|------------------------------------|-------------------------------------|--------------------------------------|-------|-------|---|
| | | Project Bidding | Visits Outside Canada | Trade Fairs Abroad | Visits to Canada | Export Consortia | Sales Offices Abroad | Fish Food | Non-profit Organizations | Marketing Agreements | | | | |
| LESS THAN MOINS DE \$ 2 MILLION(S) | 1988-89 | 89 | 1053 | 1111 | 56 | 2 | 22 | 0 | 53 | 0 | 2 | 2,388 | 57% | |
| | 1987-88 | 126 | 998 | 1071 | 71 | 1 | 20 | 0 | 44 | 0 | 5 | 2,336 | 58% | |
| APPROVED APPROUVÉES | 1988-89 | 47 | 765 | 880 | 48 | 0 | 4 | 0 | 50 | 0 | 4 | 1,798 | 59% | |
| | 1987-88 | 59 | 708 | 799 | 57 | 0 | 2 | 0 | 37 | 0 | 2 | 1,664 | 61% | |
| \$ 2 - 5 MILLION(S) | 1988-89 | 27 | 307 | 299 | 19 | 0 | 4 | 0 | 0 | 0 | 3 | 659 | 16% | |
| | 1987-88 | 46 | 265 | 276 | 32 | 1 | 7 | 0 | 1 | 0 | 0 | 628 | 16% | |
| APPROVED APPROUVÉES | 1988-89 | 20 | 231 | 257 | 16 | 0 | 1 | 0 | 0 | 0 | 0 | 525 | 17% | |
| | 1987-88 | 33 | 200 | 217 | 22 | 0 | 2 | 0 | 1 | 0 | 0 | 475 | 17% | |
| RECEIVED RECUES | 1988-89 | 28 | 139 | 164 | 14 | 0 | 4 | 0 | 0 | 0 | 2 | 351 | 8% | |
| | 1987-88 | 48 | 150 | 165 | 12 | 0 | 2 | 0 | 0 | 0 | 1 | 378 | 9% | |
| APPROVED APPROUVÉES | 1988-89 | 20 | 108 | 127 | 10 | 0 | 2 | 0 | 0 | 0 | 0 | 267 | 9% | |
| | 1987-88 | 25 | 107 | 125 | 8 | 0 | 0 | 0 | 0 | 0 | 0 | 265 | 10% | |
| RECEIVED RECUES | 1988-89 | 94 | 225 | 185 | 22 | 0 | 10 | 0 | 0 | 0 | 1 | 537 | 13% | |
| | 1987-88 | 92 | 172 | 155 | 17 | 0 | 7 | 0 | 0 | 0 | 1 | 444 | 11% | |
| APPROVED APPROUVÉES | 1988-89 | 62 | 146 | 153 | 19 | 0 | 4 | 0 | 0 | 0 | 0 | 384 | 13% | |
| | 1987-88 | 39 | 120 | 108 | 10 | 0 | 3 | 0 | 1 | 0 | 0 | 281 | 10% | |
| RECEIVED RECUES | 1988-89 | 21 | 44 | 15 | 6 | 1 | 1 | 0 | 0 | 0 | 0 | 88 | 2% | |
| | 1987-88 | 48 | 26 | 15 | 1 | 0 | 2 | 0 | 0 | 0 | 0 | 92 | 2% | |
| APPROVED APPROUVÉES | 1988-89 | 16 | 28 | 9 | 3 | 0 | 2 | 0 | 0 | 0 | 0 | 58 | 2% | |
| | 1987-88 | 27 | 15 | 8 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 50 | 2% | |
| RECEIVED RECUES | 1988-89 | 4 | 93 | 71 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 170 | 4% | |
| | 1987-88 | 0 | 80 | 37 | 4 | 0 | 0 | 0 | 0 | 0 | 0 | 121 | 3% | |
| APPROVED APPROUVÉES | 1988-89 | 1 | 19 | 16 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 36 | 1% | |
| | 1987-88 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 2 | 0 | 3 | 0% | |
| TOTAL | 1988-89 | 263 | 1861 | 1845 | 119 | 3 | 41 | 0 | 53 | 0 | 8 | 4,193 | 100% | |
| | 1987-88 | 360 | 1691 | 1719 | 137 | 2 | 38 | 0 | 45 | 0 | 7 | 3,999 | 100% | |
| APPROVED APPROUVÉES | 1988-89 | 166 | 1,297 | 1,442 | 76 | 0 | 13 | 0 | 50 | 0 | 4 | 3,068 | 100% | |
| | 1987-88 | 183 | 1,150 | 1,257 | 98 | 0 | 7 | 0 | 39 | 2 | 2 | 2,738 | 100% | |
| COMPANY TOTAL SALES VOLUME CHIFFRE D'AFFAIRES ANNUEL | YEAR ANNEE | Submissions pour un projet | Visits à l'extérieur du Canada | Foires commerciales à l'extérieur du Canada | Visites au Canada | Consortia d'exportation | Bureaux de ventes à l'étranger | Aliments de pêche | Organisations à but lucratif | Contrats de commercialisation | Consignes de commercialisation | TOTAL | % | |