

\$521.01. In conclusion, the Directors are confident that the results of the year, showing as they do a steady improvement in every department as compared with former years, will prove highly satisfactory to both stock-holders and policy-holders.

JOSEPH JEFFERY, *President.*

J. G. RICHTER, *Manager.*

ANNUAL FINANCIAL STATEMENT.

For the year ending December 31st, 1889.

Net invested assets, Dec. 31, 1888, etc. (brought forward)..... \$191,411 63

Receipts.

Interest on investments.....	\$11,538 69	
Industrial premiums.....	\$26,029 19	
General premiums, \$40,522.61,		
less re-ins. premiums, \$201.-		
60.....	40,322 01	66,351 20
		77,889 89

\$269,301 52

Disbursements.

Profits paid Policy-holders....	\$1,397 66	
Matured Endowments.....	1,500 00	
Surrender values paid.....	1,900 48	
Industrial claims paid.....	5,761 39	
General claims paid.....	12,280 00	
		\$22,839 53

General Expense Account....	\$1,219 44	
Travelling Expenses.....	1,769 78	
Salaries—General and Industrial.....	9,446 35	
Commissions—General and Industrial.....	17,038 58	
		29,474 15

Office furniture, \$47.00; Legal Expenses, \$74.49; Government Fees and Taxes, \$99.14; advertising account, \$349.87; postage and exchange, \$493.80; Directors' Fees, \$539.00; printing and stationery, \$1,021.24; and Medical examiners' fees, \$1,531.50.....	4,156 04	56,469 72
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Net invested assets, December 31st, 1889. \$212,831 80

Assets as follows

Cash in Molsons Bank.....	\$4,468 49	
Loans on Policies.....	11,187 48	
Mortgages on Real Estate, net..	24,285 00	
Loans on Stock.....	27,345 83	
Bonds and debentures.....	60,000 00	
Loan Companies' Stocks.....	85,545 00	
		\$212,831 80

Additional assets:

Premiums in course of collection, net.....	\$919 26	
Premium Notes, net.....	4,826 14	
Deferred Premiums, net.....	6,503 04	
Interest Due and accrued....	5,133 57	17,382 01
Total assets, December 31st, 1889.....		\$230,213 81

To cover liabilities as follows:

Gross Reserve on policies in force.....	\$188,278 02	
Less re-insurance Reserve...	655 65	
		\$187,622 37
Shareholders' Special account.....	1,115 03	
Death Claims Accrued (since paid).....	989 38	
Profits Due and Accrued.....	747 23	
Contingent Fund.....	700 00	
Advance payments.....	378 58	191,552 59
		\$38,661 22
Surplus Security to policy-holders.....		33,650 00
Capital stock, paid up.....		
		\$5 011 22

To the Shareholders of the London Life Insurance Co.:

GENTLEMEN,—I beg to report that I have audited the books and accounts of your company for the year ending December 31st, 1889, including the Cash and Bank accounts and vouchers,

and the entries in the Policy registers and other records, and find the same correct, and in accordance with the above statements—full provision having been made for the Reserve fund and other liabilities. The books are well and carefully kept, and the securities in order.

GEORGE F. JEWELL, F.C.A.,
Auditor.

LONDON, ONT., February 13th, 1890.

The president in rising to move the adoption of the Report said:—

"It affords me great pleasure to again meet the stockholders and policyholders of the Company on this the occasion of the 15th annual meeting.

"The preliminary abstract of the business of Canadian Life Insurance companies for the year ending December 31st, 1889, issued by the Superintendent of Insurance, shows that the aggregate of new insurance issued amounts to nearly twenty-five million dollars, while the net gain in total insurance in force on the books of these companies, after providing for all policies terminated, amounts to about ten millions, which compares favorably with the results of the year previous, and when the less favorable commercial conditions of the year, as compared with 1888, are considered, must certainly be regarded as fairly satisfactory.

"A significant feature in connection with the Life Insurance interests of this country is the fact, that from year to year the proportion of new Insurance written and total Insurance in force is being transacted and carried by the Home companies. Ten years ago out of a total of about eighty-six millions of Insurance in force in Canada, only about thirty-three millions, or 38 per cent., was carried by Canadian companies. Five years later out of a total of one hundred and thirty millions in force, upwards of sixty-six millions, or 48 per cent., was carried by Canadian companies; while at the close of 1889, out of a probable two hundred and thirty millions in force, upwards of one hundred and twenty-five millions or 55 per cent., is being carried by Canadian companies. It will thus be seen that, while the business of the Foreign Companies in Canada has increased in ten years by about one hundred per cent., that of the Canadian companies has increased by about four hundred per cent. These facts prove pretty conclusively that Canadians are beginning to realize more fully from year to year the advisability of insuring with the Home Companies, which are not only furnishing quite as good security for the proper carrying out of the contracts entered into, as is furnished by Foreign Companies, but also by reason of their larger interest earnings are returning much larger profits to participating policy-holders in proportion to the respective premium paid.

"Coming more directly to the affairs of the London Life, I am, I think, justified in saying that the Directors' Report and accompanying financial statement before you is sufficiently clear to be readily comprehended by every one. It is therefore quite unnecessary for me to enter into any further explanation, except, perhaps, by way of comparison with the results of the year previous, which will enable you to form a very good idea of how the company is progressing.

"The new business transacted during 1889 is the largest in the experience of the Company, being an increase over 1888 of \$129,249.00, while the net gain in total insurance in force, after providing for all policies terminated during the year, is \$369,021.11. The increase in premium and interest receipts is \$18,749.76, and in payments to policy-holders, \$7,958.31. The reserve fund towards meeting maturing Life and Endowment Policies has been increased by \$20,796.09, while the company's assets have increased by \$25,436.67. The surplus security to Policy-holders, exclusive of subscribed but uncalled capital stock, is \$38,661.22, and including subscribed capital, \$189,340.00. While the company has made very marked progress in every department during the past year, no extraordinary expenditures have been incurred on that account, in fact, the ratio of expenses to income has, as compared with the year previous, decreased fully five per cent. With these remarks I beg to remove the adoption of the Report."

In the absence of the Vice-President, Mr. John McClary, the adoption of the report was seconded by Sheriff Glass, and approved of by a unanimous vote of the meeting.

A hearty vote of thanks was tendered to the officers, agents and other employees of the company, for the satisfactory manner in which they had discharged their several duties; after which the balloting for directors was proceeded with, resulting in the unanimous election of the following: Joseph Jeffery, John McClary, William Bowman, George C. Gibbons, William F. Bullen, Arthur S. Emery, Sheriff Glass, Thomas H. Smallman, George M. Harrison, and Judge Bell.

At a subsequent meeting of the Directors, Joseph Jeffery was re-elected President, and John McClary, Vice-President.