



Ring Out The Old. Ring In The New

ONLY a few more hours and the old year with its disappointments and sorrows will be covered by the Sands of Time in the great Sahara of the Past.

May the bells of 1916 ring in a year of happiness and prosperity to our many friends and users of the

"SIMPLEX" Link Blade CREAM SEPARATOR —AND— B-L-K MECHANICAL MILKER

The New Year is the season for forming new resolutions. You cannot form a better, nor one calculated to save you more time, worry and money than to install a **B-L-K Milker** and "**Simplex**" Separator in your dairy. You will find them your greatest money-makers and money-savers throughout 1916. Let us send you the testimony of satisfied users.

Whatever your dairy problems are we can "solve" them. Write us for literature and information how to make 1916 the most prosperous year in your experience.

D. Derbyshire Co., Ltd.

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WE WANT AGENTS IN A FEW UNREPRESENTED DISTRICTS



CANADIAN PACIFIC

The "RIDEAU" to Ottawa

Popular Afternoon Train
via
LAKE ONTARIO SHORE

Leaves Toronto 1:45 p.m., for Whitby, Oshawa, Bowmanville, Port Hope, Cobourg, Trenton, Belleville, Kingston.
arrives **OTTAWA** 10 p.m.

CENTRAL STATION
Sparks Street, at Chateau Laurier.

THE "YORK"
Leaves Ottawa 1:15 p.m.
Arrives Toronto 5:30 p.m.

ATTRACTIVE WINTER TOURS

TO CALIFORNIA, FLORIDA, ETC.

Limited Train connect at Detroit, with through Sleepers to Florida; also connection via Buffalo, Washington and Cincinnati.
Improved service via C.P.R. and M.C.B. to Chicago connects with all through service Chicago to California.

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When writing to advertisers say you saw their advertisement in Farm and Dairy.

In Union There is Strength

A Department Devoted to Cooperative Agriculture

Encouraging Progress by United Farmers

Early Difficulties Have Been Surmounted—A Large Business Done—Dividends Declared—Financial Position Improving.

H. Bronson Cowan, Managing Director, The Rural Publishing Co., Ltd.

WHO says that the farmers of Ontario can't cooperate? More than this. Who will affirm that the farmers' movement that has now taken root so nicely in Ontario is not destined to become, within a few years, the equal of the similar progressions that of late years have worked such a transformation in conditions in western Canada? Read what follows and judge conditions for yourself.

A little over a year ago—November, 1914—I called at the offices of the Company, 100 Church St., Toronto, to find how the new Company and Association were progressing. This is what I found.

On the top flat of an untidily kept building, where the plaster had fallen off in places, with unwashed windows and unwept stairs, in a small front room, boarded off from a narrow hall-room, and occupied by a few chairs and a makeshift table, the time had come when the future of the farmers' movement in Ontario must be faced. The bookkeeper of the Company had been working until ten and eleven and twelve o'clock at night for a very small wage for weeks, and had about reached the limit of his strength.

The work of organization was pressing. Farmers' organizations all over the province were calling for meetings and speakers. Practically none of them seemed to realize that not being backed by the government the men behind the movement might need funds with which to meet their expenditures. Sales had been slow. Commissions were practically nil. The opposition of numerous large business concerns was open and active.

Secretary J. J. Morrison had been struggling strenuously with the situation. In an effort to do the work of two or three men, he had been sleeping on trains nights, speaking at meetings during the day time, and between whiles endeavoring to answer correspondence, take orders for goods, look after shipments and give inspiration to the whole movement. For months he had not received anything in the way of salary. No man could stand the strain long. Mr. Morrison couldn't. He had already had one serious nervous breakdown. He was on the verge of another.

The afternoon I called I found that he had just returned from addressing a long series of meetings in the north-eastern counties. Part of the time he had had not over two or three hours' sleep a night. His strength was about exhausted. Before him were a series of meetings in eastern Ontario that he had promised to attend. The secretaries of the farmers' clubs were complaining because he had not visited them before. His funds were done. He did not have enough money to buy his ticket. At the moment even his wonderful fund of optimism and faith in the farmers of Ontario and in his own strength was at the breaking point.

The fourth occupant of the room J. Reynolds, of Solina, for the last 10 months showed a revenue and expense statement which, when holled down, and after deducting \$1,000, realized the absolute necessity that

existed that funds should be raised speedily. He had been doing what he could. He had called on farmers in his vicinity, explained the situation, and to their great credit some of them had bought shares of stock in the Company and paid him some money on them, although Mr. Good had made it clear that the Company might never last long enough to pay dividends. He had organized a few farmers' clubs and spoken at their meetings and raised a little extra money in this way.

The day we met, existing conditions were soon explained. Mr. Morrison needed \$50 if his engagements were to be kept. Mr. Good found that he had just that sum and paid it over.

Farmers' Company Declares a Dividend

At a meeting of the directors of the United Farmers' Cooperative Co., Ltd., held in the offices of the Company, Toronto, on Dec. 23-24, the following resolution was introduced: Moved by C. W. Gurney, Paris, Ont. Seconded by John Pritchard, Gorrie, Ont.

"That we declare a dividend of seven per cent. (7%) on the paid-up stock of the Company as recorded on the books of the Company under date of Nov. 30, 1915." Carried unanimously.

The breaking point was passed. Hope revived. There were no surplus funds on hand, but there was a renewal of faith and glimpses of the sun could once more be caught from behind the clouds.

Another Crisis

Since then I have heard of a similar crisis that had occurred a short time before at Mr. Good's home. There were meetings at his home. Messrs. Morrison, Anson Groh, of Preston, and E. C. Drury, of Crown Hill. The work was pressing. There were no funds. Mr. Good had - in all his life - could spare. It had been expended. Mr. Groh and Mr. Drury had stock on the spot, made their first payments and again the way was cleared for a further prosecution of the work of organization.

What a Change

Last week I had the privilege of attending, in the fine new offices of the company, a little further up Church Street, at the meeting of the directors of the Cooperative Company and of the United Farmers of Ontario. What a change! No wonder. President Anson Groh reported that from the first of January to November 30th the Company had made total sales of \$215,917.45. The commission on these sales for 10 months had amounted to \$4,901.67.

Financial Returns

The report of the auditor, Mr. A. J. Reynolds, of Solina, for the last 10 months showed a revenue and expense statement which, when holled down, and after deducting \$1,000, realized the absolute necessity that

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