

But to return to the actual "bill-bunger." His lot is indeed one of the most wretched and hopeless of all London's social outcasts. His work is hard, always uncertain and his pay miserable in the extreme, eighteenpence, equivalent to about 36 cents, is his remuneration for delivering 500 bills, which is estimated a fair day's work.

Let us imagine a familiar scene outside the spacious offices of any well-known postal advertising agency trading under some such name as "The Spick and Span Addressing Co." The hour is about 7 a.m. The season perhaps November. Overhead, in the grey dawn, a steady drizzling rain is falling upon the muddy pavements. From the corners of the adjoining streets, out of the surrounding gloom, the ragged, unkempt, hungry "bill-bungers" appear, singly or in groups, and huddle round the office doors. The establishment will not open until 9 o'clock, but the weary, waiting crowd know only too well that even for this pitiful job, it will be "first come, first served" and that many of their number will not be required and will have had their long chilly wait in vain.

Many of these men have been shivering on the Thames embankment all night, others more fortunate in having had a few copper coins overnight have risen early from their beds, at the Rowton Houses or the Salvation Army lodging houses, to hurry to the spot. The time passes. At 8 the waiting, ragged crowd have increased to a small army. It is a strange fact that no advertisement or other announcement seeking their services has appeared anywhere. By some strange mouth to mouth, but certain method, the information has been conveyed the previous evening among the "bill-bungers" all over London that "the Spic" have a big job "to go out." Nine o'clock strikes from a clock near-by. The crowd has now become very dense round the office doors. In a few minutes the "delivery boss" arrives. Quickly he selects his men. He divides them into small gangs, selecting one man as a kind of foreman to each party, who receives for this dig-

nity an extra 6 pence or 12 cents a day. Rapidly each man shoulders his loaded bag of bills, the foreman receives his instructions and if the "bunding" is to take place in an outlying district, the money for their fares and away they go.

Slowly the remainder, the unchosen, by far the larger portion of the crowd, slink away to hungrily, wearily, and disappointedly pass another hopeless day.

From what class, it may be asked, do these "bill-bungers" come? They are drawn from almost every rank in life. The gentleman, the professional, the trader, the clerk, mechanic and laborer are all represented in the cohorts of London's unemployed to-day, who rush destitute, friendless and starving, with the despair great as that of a drowning man, for the pitiful wages that "bill-bunding" brings.

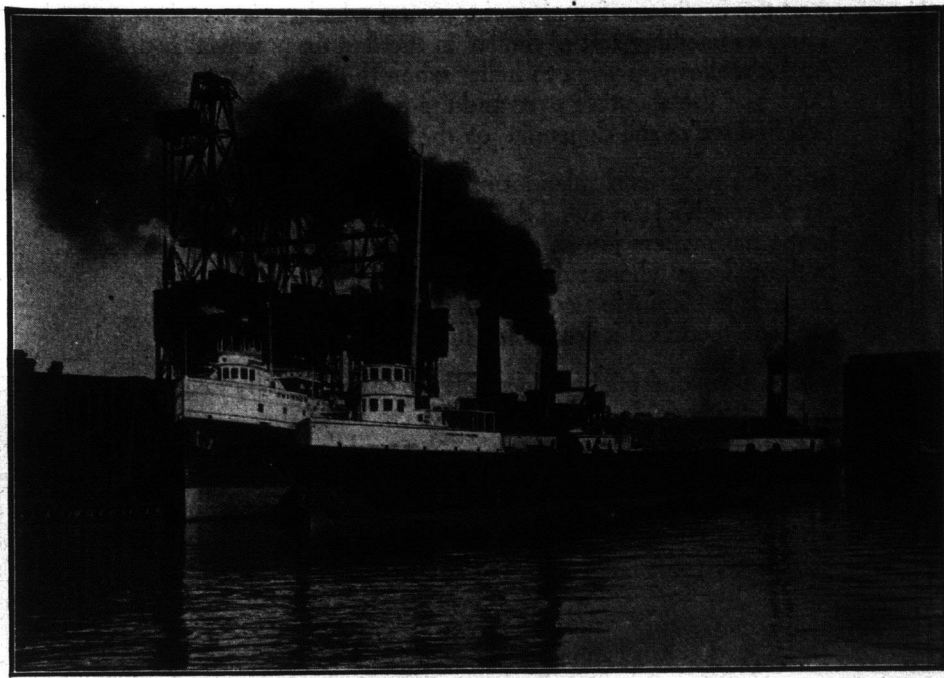
Unemployed! "Unemployables you mean!" says the snug social critic sit-

ting in his comfortable arm chair.

No! it is not so! for although there certainly are among them as among all other flocks, plenty of black sheep, most of them would scorn to accept charity or the cosy shelter of the poor-house. They want work, and when they get even this miserably paid employment, they work hard. For, let it at once be pointed out, that very nearly every bill is fairly delivered at each door. Not from a matter of conscience but from the certain knowledge that were a bundle thrown away and afterwards discovered by the lynx-eyed boss, who follows over their route, not only the individual guilty, but no member of his gang could ever hope for a similar job anywhere again, for it is surprising how quickly these things become known among all the advertising agencies. They work hard, yes! because delivering 500 bills (some of the doors in the better districts being set back a considerable

distance from the street) is surely a hard day's work to any ill-fed and ill-shod man.

Among London's "bill-bungers" there are men of fine character too. Fine, because of the frequent personally reckless division of the scanty wage that will be often made to a less fortunate companion at the end of the day's work. Fine, because of the information as to the whereabouts of a likely job so freely given to another, the informant well knowing that each applicant lessens his own chance and fine, on account of the innumerable other little acts of human kindness the writer himself has witnessed so often rendered by one poor fellow to another. Yes, among London's "bill-bungers" at least the words are as true to-day as when the great-hearted Dickens wrote them: "What the poor are to the poor, only God and the poor really know."



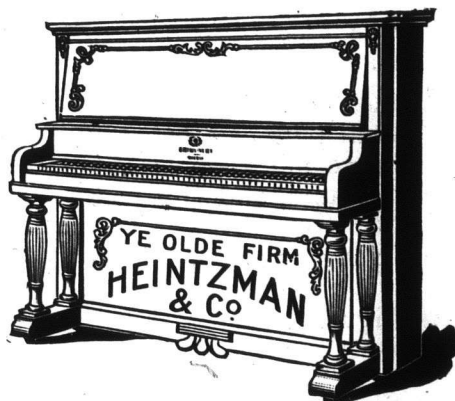
Another view of C.N.R. Coal Docks, Port Arthur.

#### Successes at Manitoba Agricultural College.

The following is a list of the students who successfully completed the Home Economics Course in Manitoba Agricultural College, Winnipeg, which closed July 14th. The names are in order of merit. The subjects included cookery (practical and theoretical), dressmaking, foods and dietetics, home furnishing, millinery, English, horticulture, home nursing, laundry, hygiene, house-keeping, household handicraft, and sanitation.

- 1, Margaret Bryce, Arcola, Sask.;
- 2, Anie B. Fraser, Gunton, Man.;
- 3, Thorunn Sigurjensen, Coldsprings, Man.;
- 4, Mary Hallderson, Lunder, Man.;
- 5, Margaret Sinclair, Rossburn, Man.;
- 6, Cora W. Hamilton, Neepawa, Man.;
- 7, Ethel G. Snyder, Portage la Prairie, Man.;
- 8, Sigurn Austmann, Coldsprings, Man.;
- 9, Eugene Duncan, Rossburn, Man.;
- 10, Gudrun Gudmundson, Lunder, Man.;
- 11, Rose Zimmermann, Oakville, Man.;
- 12, Janet Coltart, Melbourne, Man.

## Canada's Best Piano by Mail Within Reach of the Modest Home



THE HEINTZMAN & CO. PIANO fits the richest home but is within the reach of the modest purse. It is undisputed leader of all Canadian pianos and second to none in the World. **Now listen!** This being the largest piano and music house in the West, we buy all our pianos in large quantities and for spot cash, receiving the very lowest price—sharing the big saving by so doing with our customers. And every piano is backed by the prestige of Western Canada's greatest music house. We are certain you will receive the greatest piano value possible by writing to-day about

### Our New Mail Order System and Easy Payment Plan

Nothing under the sun we can say will convince you of the excellent quality of the Heintzman & Co. piano until these points have been demonstrated. Do you know that Heintzman & Co. pianos used forty, fifty and sixty years ago are still in perfect tone? We want you to own one, and will make it easy for you by our Easy Payment Plan. The number of pianos we now supply by mail run into the thousands. Cut out the coupon below and mail it to-day.

**Used and Second-Hand Pianos Priced Lower than Ever**  
WE DO such an enormous business and receive so many used pianos as part payment in exchange for Heintzman & Co. pianos and player-pianos that we are in a position to offer unheard of bargains. You can have these on easiest terms and they will be taken back by us whenever you want a new Heintzman & Co. piano, as part payment.

#### SLIGHTLY USED UPRIGHT PIANOS.

|                               |          |
|-------------------------------|----------|
| \$500.00 Heintzman & Co., for | \$375.00 |
| \$555.00 Heintzman & Co., for | \$425.00 |
| \$375.00 Weber, for           | \$325.00 |

#### SECOND-HAND UPRIGHT PIANOS.

|                          |          |
|--------------------------|----------|
| \$375.00 Bell, for       | \$225.00 |
| \$375.00 Stanley, for    | \$250.00 |
| \$350.00 Craig, for      | \$298.00 |
| \$500.00 Chickering, for | \$195.00 |
| \$450.00 Neufeld, for    | \$185.00 |
| \$450.00 Chase, for      | \$170.00 |

#### SECOND-HAND SQUARE PIANOS.

|                |          |                |         |
|----------------|----------|----------------|---------|
| Heintzman & Co | \$110.00 | Dunham         | \$56.00 |
| Heintzman & Co | \$98.00  | R. G. Williams | \$53.00 |
| Dunham         | \$68.00  | Great West     | \$49.00 |
| Stanley        | \$58.00  | Stanley        | \$39.00 |

#### CUT OUT AND MAIL EARLY

J. J. H. McLean & Co., Limited

Dept. W.H.M., 329 Portage Avenue, Winnipeg, Man.

Gentlemen—Kindly send catalogue, price list and full particulars of your New Mail Order System and Easy Payment Plan.

Name .....

Address .....

Organs from \$20.00 up. Square Pianos from \$25.00 up.

**J. J. H. McLEAN & CO., LTD.** Winnipeg's Greatest Music House  
Cor. Portage Ave. and Hargrave St., Winnipeg, Man. Canada.