

got to consult your own interests, and nobody else will make you such an offer as this on the staples alone."

Before the hour of 11:30 arrived, Pete had booked Stevens's order for his entire stock, amounting to over \$8,000. When the train, which was an hour late, pulled into the station, and Martin stepped off and came face to face with Pete he dropped his sample case upon the platform and gazed at his competitor in astonishment.

"How did you get here?" he cried.

"I drove from Dover last night."

"In that storm?"

"There was a storm, come to think," grinned Pete.

"After Stevens's order, eh?"

"That's what, and I landed it."

"No?"

"Yes."

"Did you get it all?"

"Sure, I made a clean-up. You see, old man, I had to even up that Cameron deal."

"Looks like horse and horse," admitted