

CHARLES SCRIBNER'S SONS

PUBLISHERS - IMPORTERS FIFTH AVENUE AT 48! STREET NEW YORK

SUBSCRIPTION DEPARTMENT

December 8th, 1924.

in filled are ...

Foster Brown Company, Ltd. Montreal, Canada

Gentlemen:

We have your letter of the 3rd inst. and are sorry that we cannot complete the set of KIPLING to which you refer. We have not all the volumes from 13 upwards. This set was published in 12 volumes about twenty-five years ago and if subscriber wished to complete the set he could have done so before this time.

It would pay him to purchase an entire new set, complete in 26 volumes, at \$84.50 - in marcon silken cloth - circulars enclosed.

Should you obtain this order, we should be glad to make delivery to him or her and allow you a commission of 10% on the sale.

We await your decision.

Very truly yours,

Personal Sales Division

CHARLES SCRIBNER'S SON