Canadian companies hoping to succeed in the Mexican marketplace may require additional technology to improve their competitiveness. The NRC works with Canadian firms of all sizes to develop and apply technology for economic benefit. The Council manages the Industrial Research Assistance Program (IRAP), a national network for the diffusion and transfer of technology.

The IRAP network supports the process of developing, accessing, acquiring, implanting and using technology throughout Canadian industry. IRAP has been in existence for 50 years and has acquired a reputation as one of the most flexible and effective federal programs. IRAP takes advantage of an extensive network of more than 190 different locations within approximately 90 communities across Canada, including numerous provincial technology centres, the NRC's own laboratories and research institutes, federal government departments, and technology transfer offices in Canadian universities. For further information, contact:

Industrial Research Assistance Program

National Research Council Montreal Road Building M-55 Ottawa, ON K1A 0R6 Tel.: (613) 993-1770 Fax: (613) 952-1086

Key Contacts in Canada

Sponsoring Organizations

BAKER & MCKENZIE

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(D) (D) Baker & McKenzie is one of the largest international law firms with offices in 35 countries. They presently have four offices in Mexico, in the cities of Juárez, Mexico City, Monterrey and Tijuana. In addition to providing legal advice, the firm's offices in Canada and Mexico work to assist Canadian companies to find the right partner to enable them to establish or expand their activities in Mexico. For more information, contact:

Baker & McKenzie

Barristers & Solicitors BCE Place 181 Bay Street Suite 2100 Toronto, ON M5J 2T3 Tel.: (416) 865-6910/6903 Fax: (416) 863-6275

BUSINESS AND PROFESSIONAL Associations

Mining Equipment Manufacturers Association of Canada (MEMAC) 116 Albert Street Suite 701 Ottawa, ON K1P 5G3 Tel.: (613) 232-7213 Fax: (613) 232-7381

Canadian Association of Mining Equipment and Services for Export (CAMESE) 345 Renfrew Drive

Suite 101 Markham, ON L3R 9S9 Tel.: (905) 513-0046 Fax: (905) 513-1834

Canadian Council for the Americas (CCA)

The Council is a non-profit organization formed in 1987 to promote business interests in Latin American as well as Caribbean countries. The CCA promotes events and programs targetted at expanding business and building networking contacts between Canada and the countries of the region.

The Canadian Council for the Americas Executive Offices 360 Bay Street Suite 300 Toronto, ON M5H 2V6 Tel.: (416) 367-4313 Fax: (416) 367-5460

Canadian Exporters' Association 99 Bank Street Suite 250 Ottawa, ON K1P 6B9 Tel.: (613) 238-8888 Fax: (613) 563-9218



OPPORTUNITIES IN MEXICO: MINING EQUIPMENT AND SERVICES