

training department specializes in training in communication techniques and new technologies as well as in communication in foreign languages and in educating trainers.

IIC holds specialized training sessions for foreign trainees throughout the world and in Canada in collaboration with local institutions. Training sessions can be organized on any theme and targeted to the needs of a specific group.

In consulting and international project management, IIC manages a program for the Canadian International Development Agency in French-speaking African countries. IIC is also active in Gabon and regularly brings educational and technical support to foreign institutions such as the School of Journalism at the University of Dakar in Senegal and the University of Yaounde in Cameroon.

Intelcan Technosystems Inc.

130 Albert Street, Suite 1600
Ottawa, ON K1P 5G4
Telephone: (613) 234-2491
Telex: 053-3833

Fax: (613) 234-6201

KEY PERSONNEL:

Philip Whittall, President

Ron Weissberger, Executive Vice President

Mark Whittall, Manager, Business Development

Intelcan Technosystems Inc. supplies turnkey telecommunications systems including microwave and multiplexing systems; VHF/HF radio relay systems; single- and multi-channel (TDMA) rural telephone systems; cable transmission systems; monitoring, supervisory control and data communications for hydroelectric, railroad and air traffic control facilities; and industrial telecommunications for developing countries.

The company also provides a full complement of training systems support and maintenance services for telecommunications and solar-energy systems.

Intelcan is a manufacturer of photovoltaic solar-energy systems for a wide range of applications including

telecommunications, water pumping, rural electrification, navigation beams and rural development.

Intelcan has supplied telecommunications systems in about 40 countries. Its recent successes include microwave links in Senegal, Mali, Burkina Faso, Niger and Benin to connect local switching centres with the main Panaftel network.

Other major achievements include an 800 km microwave system linking the West African countries of Guinea, Sierra Leone and Liberia. Intelcan also built the central switching centre and HF radio back-up system, a network of ground-to-air VHF communications systems, and has recently been awarded a contract to convert the original diesel-power generation to solar-energy systems. The company has completed a similar 700 km microwave system linking 11 centres in Ghana, Togo and Benin. Among other international projects, Intelcan has furnished Morocco with a rural telephone network covering 40 remote communities.

Intelcan commenced operations in 1973. It performs feasibility analyses, rate and revenue determination, system planning, field surveys, site selection, civil engineering and propagation testing; systems engineering and design; procurement, assembly and integration of equipment; civil works construction; installation, systems line up and test; and training and maintenance.

International Aeradio (North America) Ltd. (IAL)

23 East Wilmot Street
Richmond Hill, ON L4B 1A3
Telephone: (416) 731-1300
Telex: 06-964712

Fax: (416) 881-5498

KEY PERSONNEL:

Ronald E. Gooding, Vice President, Operations

International Aeradio (North America) Ltd. (IAL), a subsidiary of IAL London and owned by British Telecom, specializes in the supply of turnkey communications systems. Equipment and systems include microwave point-to-point radio; multiplex; VHF-UHF mobile radio systems; data

communications equipment; telephone exchange equipment; telex switching equipment; power-supply subsystems; towers; antennas; computer-aided dispatch systems for transportation (road and rail), public safety, police, fire and ambulance; communications systems for transportation; electric power transmission; oil pipeline control; irrigation control schemes; and so on.

The company has been operating in Canada since 1967 and has supplied turnkey communications systems to Africa, the Caribbean, South America, Europe, Greenland, the Far East and the United States. IAL is currently working on a \$34 million turnkey project in Indonesia.

Intersolar Group Canada

415 Brian Court
Pickering, ON L1W 3H5
Telephone: (416) 420-1964
Fax: (416) 420-6897

KEY PERSONNEL:

Donald Adkinson, General Manager

Intersolar Group Canada supplies electrical power-generating systems which use solar energy to remote areas. Reliable, extremely low-maintenance power systems which consume no fuel and operate automatically in nearly any area of the world are available.

Intersolar Group Canada is a branch office of Solapak Limited of the United Kingdom. Since 1974, Solapak Limited has supplied hundreds of systems throughout the world for all types of applications, but primarily in telecommunications. Intersolar Group Canada has been established to service the Canadian market and its office is located in Pickering, Ontario. The company has recently completed a major project in Africa supplying 10 sites for the Panaftel Network with systems averaging more than five kilowatts peak each.