

Recommendation 27

The Canadian International Development Agency insure that trading houses are invited to tender on food assistance procurement projects on an equal basis with other suppliers when sole sourcing is not an obligation.

PROVINCIAL GOVERNMENTS

Provincial governments have been slow to recognize the contribution of trading houses to international trade. For many years, they have shown the same suspicion with regard to trading house operations as have federal government departments and agencies. The Task Force is pleased to note that the situation has improved over the last few years and that provincial export development programs are more open to trading house activities.

Nevertheless, provincial governments still have to become more familiar with trading houses and to open further their programs to all on an equal basis.

The Task Force considers that the recommendations made in this report to federal government departments and agencies are often equally applicable to provincial governments and it invites them to adopt these recommendations. It feels also that the recommendation for a trading house association with an accreditation procedure should also go a long way to increasing trading house activities in provincial export development programs.