

Fisheries division director John Foster demonstrates his firm's long-line fisheries system, the gangbaiter, which baits 320 hooks in record time while cutting bait and double hooking in one operation.

joint ventures in manufacturing and marketing their products. Canada also took part in ANDI-CANEX in Bogotá in 1982.

## **Products**

Products and techniques displayed at CAN-TEC 83 included: a commercial long-life fishing system, called a gangbaiter, which baits 320 hooks in three minutes, cutting bait and double-hooking in one step; reverse osmosis water

CANTEC 83

CIDA's past four exhibitions in Latin America have been managed by Ross MacDonald (above).

purification/desalination equipment, a unit of which is being installed in Anguilla; insulated polyethylene containers which keep fish fresh for five days or more; heavy duty batteries for railroad locomotive and marine and industrial equipment; water filters; computerized sewing machines for the garment trade; and offshore drilling equipment.

One of the products of a research and development agency was "Crisp 'n Fresh" — crystals that dissolve in water for use on fruit and vegetables to retain colour and freshness. The liquid is odourless, colourless and imparts no flavour.

A unique processing method by a dried fruit company has produced "fruit leathers" — fresh-tasting fruit treats made from tree-ripened fruits without the addition of sugar or honey. There are six flavours — apple, raspberry, apricot, peach, plum, and pear. In a joint venture, the Canadian technology could be applied to tropical fruits, all of which would be non-perishable.

A full line of complete feeds for all types of livestock was displayed, as well as equipment for livestock and poultry production systems. Manufacturing equipment to provide for the separation of meat from bones, was also exhibited.

O.H. Timmins, director of CIDA's Americas Industrial Co-operation Division, said that missions to and from Canada to

bring potential business partners together were an ongoing activity of his bureau. The industrial co-operation program sponsored CAN-TEC 83 to highlight the expertise of Canadian companies for the advantage of the developing world, he said.

In describing CAN-TEC 83 and CIDA's industrial co-operation program, Mr. Timmins commented:

"In the global metropolis in which we live, business is the engine of growth. Many of us, at one time or another, have had a hand in the input of this machine, or have experienced its output. We are even more alert to the accelerating impact of robots on industrialization and our economy.

"Against this backdrop, CAN-TEC 83 stands out as a sophisticated transfer-of-technology exhibition, organized by CIDA, that harnessed the entrepreneurial skills of over 30 Canadian manufacturers in the food and energy sectors for the benefit of developing countries from Latin America and the Caribbean. A series of technical and business seminars brought them together with 150 sponsored guests, from Mexico in the North to Argentina in the South, to pursue their mutual interests in development and investment.

"That is how our industrial cooperation program acts at the interface of aid and trade. By supporting small and medium business endeavours, CIDA fosters and builds on the best in both for the benefit of the developing world."



President Christopher Scott describes his fruit company's sugarless "fruit leathers", which are made by a unique method whereby surplus fruit can be dried into a popular "convenience" food.