

all had their spring openings during the month, and report business unusually active. The hats are pretty enough to tempt anyone with a penny in their pockets. D. McCall & Co. have received a number of new lines in untrimmed straws, which are extremely pretty. They are showing this week their fall jackets.

CHAT WITH A MARKDALE MERCHANT.

MR. W. J. MACFARLANE, of Markdale, was in Toronto this week, and *THE DRY GOODS REVIEW*, of which he is an old subscriber, had the pleasure of a few minutes' chat with him. Mr. Macfarlane is not only one of Markdale's leading business men, but he is the pioneer business man of the town. When he went there, thirty five years ago, Markdale had neither railway nor store. In fact, there was only one building there, and that was a log structure. "Now," to use Mr. Macfarlane's own words, "Markdale is one of the best business towns of its size in Canada." Its business structures are of brick, its streets are well paved and lit by electricity.

Mr. Macfarlane, besides conducting a large general store, in which nearly a dozen clerks are employed, is also an extensive grain buyer, and has been ever since he settled there. "In the early days before we had the railways," he said, "we had to team all our grain to Collingwood, 36 miles away." The advancing market in grain is quite agreeable to Mr. Macfarlane, who is the happy holder of about 70,000 bushels, principally coarse grains such as peas and oats. "Our part of the country," he explained, "does not raise much wheat. It is principally coarse grains we now raise. We did at one time grow a great deal of barley and wheat, but the loss of the United States market put a stop to barley producing. We are now, however, going a little more into wheat than we did during the last few years."

"How is your part of the country for live stock?"

"Good. We raise a good many cattle and hogs. O, yes," concluded Mr. Macfarlane, "ours is a good part of the country for nearly everything." Mr. Macfarlane is gradually turning his business into a cash one, and is much pleased with the results.

IN NEW QUARTERS.

Robert Henderson & Co. are now ensconced in their new warehouses, Nos. 181-3 McGill street, Montreal. The premises occupy three airy, well-lighted flats, giving ample accommodation for the many lines handled by the firm. The offices, which are on the first floor, have been newly fitted up and are particularly bright. *THE REVIEW* believes it is voicing the sentiment of the trade generally in wishing Henderson & Co. a continuance of the success which has necessitated their moving into larger quarters.

PROFIT FROM FOREIGN VISITORS.

There are likely to be a good many visitors from the United States this summer, who will help trade by spending money, many of them renting houses in our cities, towns and summer resorts. A gentleman from Port Hope told *THE REVIEW* he had just rented his house, furnished, to an American family, for \$50 a month. A few weeks ago he would have been glad to take \$15 for it.

DO YOU SELL WALL PAPER?

There are a good many general merchants who handle wall paper, and there are a good many who do not who should. M. Staunton & Co., the well-known wall paper manufacturers, of Toronto, are advertising in another column to the effect that every reader of *THE DRY GOODS REVIEW* who sells wall paper can, on mentioning this journal, receive, free and post paid, an article that he will find useful in the wall paper branch of his business. Send for one.

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