

Vansco Electronics Ltd.

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Vansco Electronics Ltd. was started 12 years ago. It is a leader in the development and manufacture of custom electronic instrumentation and controls for agricultural machines. These products are sold to machinery manufacturers. Machines using Vansco's controls and instruments have been exported by Vansco's customers to more than 70 countries around the world. The most successful products are those on machines geared for large farms.

Vansco is committed to developing and manufacturing products and providing services that consistently meet or exceed customers' specifications in reliability, performance and on time delivery. To stay ahead of the rapid pace of technological advancement, it is committed to reducing field defects and in process defects by 30 per cent per year. A competitive advantage is maintained through its technical strength and its attention to quality and cost effectiveness.

Direct export experience is limited to the United States, but Australia and Russia are seen as key potential markets. Sales have grown at more than 40 per cent per year for the last three years. OEM customers include Ford New Holland and John Deere.

Products Available for Export

Agricultural Monitoring & Testing Equipment