BUFFALO

Statistics Canada reports that approximately \$73 million worth of Canadian fish products entered the state of New York in 1989. It is uncertain how much of the total remained in upstate New York which is the post territory for the Canadian Consulate in Buffalo. The post territory consists of 39 counties with a total population of approximately 4.5 million people. The following list highlights some of the seafood buyers and fish distributors for major food chains in upstate New York.

MAJOR UPSTATE NEW YORK SEAFOOD IMPORTERS

AKEL WHOLESALE GROCERY 100 Oakdale Road Johnson City, New York 13790 Tel:(607) 729-1558 Products: services "Giant Markets", 20 stores

BALTIMORE FISH & OYSTER COMPANY 792 Genesee Street Buffalo, New York 14211 Tel:(716) 896-6900 Products: fish, shellfish, crustaceans

DAVIES--ATLANTIC SEA FOOD 395 Stone Road Rochester, New York 14616 Tel:(716) 663-7573 Products: seafood distributor

DEL-MAR PROVISIONS COMPANY 1393 Clinton Street Buffalo, New York 14206 Tel:(716) 826-2273 Products: seafood distributor

GUMINS--LUKITSCH COMPANY 315 Alberta Drive Amherst, New York 14226 Contact: John Rogers Tel:(716) 835-5500 Products: seafood distributor

HAYES FISH COMPANY INC. 3985 Harlem Road Snyder, New York 14226 Contact: Robert Jarus Tel:(716) 839-3354 Products: seafood distributor NIAGARA FRONTIER SERVICES
60 Dingens Street
Buffalo, New York 14206
Contact: Donald Wiedrich/Dave Mueller
Tel:(716) 823-3712
Products: services 129 "Tops Supermarkets"

OLEAN WHOLESALE GROCERY COOPERATIVE INC. P.O. Box 1070, Olean New York 14760 Tel:(716) 372-2020 Products: services 108 stores

P & C FOOD MARKETS
P.O. Box 4965,
Syracuse, New York 13211
Contact: Mike Fitzgerald/David Moulton
Products: services 351 stores

P.J. SCHMITT COMPANY INC.
4039 Genesee Street
Buffalo, New York 14225
Contact: Mr. Mike Zawisky
Tel:(716) 631-1700
Products: services 55 "Bells Supermarkets"

PALMER FOOD SERVICES 900 Jefferson Road Rochester, New York 14623 Contact: Kip Palmer Tel:(716) 424-3210 Products: seafood distributor

QUALITY MARKETS INC. P.O. Box 130, Jamestown, New York 14701 Tel:(716) 664-6010 Products: services 23 stores