

Buyers look for skate wings (the fleshy cartilaginous part cut from each side of the central bone), skinless or with the skin on. The weight is approximately 1 kg. The product should be carefully trimmed and individually frozen, and should be packed in 28-lb or 10-kg cartons.

The product is purchased in containerload lots (20-foot containers in many instances).

Buyers are wholesalers.

#### 8.14 Frozen herring

Whole frozen herring market, 1988:

Total imports	6 280 tonnes
Imported from Canada	164 tonnes

Competing product: fresh herring

Competing suppliers: Ireland, Iceland, the UK.

These products may be imported duty-free between 15 February and 15 June. A 15% duty is charged during the rest of the year, except for an EEC quote of 34 000 tonnes which is admitted duty-free.

Market for frozen herring fillets, 1988:

Total imports	655 tonnes
Imported from Canada	0 tonne

Competing product: fresh herring

Competing suppliers: Ireland and Iceland.

This product is subject to a customs duty of 15%.

#### 8.15 Other fish

Other products that have been exported from Canada to France include:

- fresh sole
- fresh cod