43.251-160

This survey is conducted on an annual basis primarily on behalf of the Canadain Wheat Board, although the information is also utilized in the Grain Marketing Bureau. Through the use of a survey questionnaire, 64 External Affairs trade posts abroad, covering 82 countries, are canvassed to obtain information on market opportunities and the supply and disposition situation for individual grains, oilseeds and products, including malt and malting bartley. General information on government policies affecting grain and agriculture, market developments (e.g. countertrade), and on processing facilities, storage and throughput capacity and other subjects is also solicited.

As has been done since 1982, we have condensed the information, comments and statistics provided focusing on that information which may not be readily available to grain exporting and processing firms from more comprehensive domestic or international sources.

Not all countries are covered in the survey since posts in some major grain importing or exporting nations report on a regular basis and accordingly were excluded from the survey. Some other countries were excluded because locally available information proved to be too sketchy to be of any real value. In addition, some posts did not return a completed questionnaire or were only able to develop very limited information on their respective countries. Nevertheless, it is believed that the coverage and information are sufficiently broad and detailed for this report to be of interest and some usefulness to most grain industry recipients.

This market survey report is only made available on a very limited basis to those Canadian firms and organizations actively involved in the export marketing of grains, oilseeds and products and is not compiled for general distribution.

Grain Marketing Bureau Department of Extrernal Affairs

January, 1987

## ACKNOWLEDGEMENT

The cooperation and assistance of our External Affairs trade posts abroad in the conduct of this survey is acknowledged and appreciated.

Dept. of External Affairs Min. des Affaires extérieures

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