

422 - VIENNA

AUSTRIA

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER

RESULTS REPORTED

QUARTER : 1

-AUSTRIAN INVEST; TECHNOLOGY TRANSFER; JOINT-
VENTURE MISSION TO CANADA.
-SIGNING OF BILATERAL MOU (NRC-FEDERAL ECONOMIC
CHAMBER) AIMED AT R&D AND TECHNOLOGY TRANSFER.
-INTENSIFIED INVESTMENT/J. V./TECHNOLOGY TRANSFER
ACTIVITIES IN POST TERRITORY.

-26 AUSTRIAN FIRMS VISITED CDA FROM JUNE 8-20.
MISSION AN OUTSTANDING SUCCESS. MANY EXCELLENT
CONNECTIONS ESTABLISHED.
-MOU SIGNED ON JUNE 2 AND JUNE 10 RESPECTIVELY.
-ESTABLISHED CONTACT WITH 10 POTENTIAL INVESTORS;
TOTAL VALUE OF FUTURE INVESTMENTS, IF MATERIALI-
ZED, WOULD EXCEED \$120M.

QUARTER : 2

1. TECHNOLOGY TRANSFER WORKSHOPS CANADA -
OCTOBER 13 - 23, 1987.
2. FOLLOW-UP ON THE AUSTRIAN TECHNOLOGY-
TRANSFER JOINT/VENTURE MISSION TO CANADA.

1. ALL PREPARATORY WORK REQUIRED FROM THE
POST COMPLETED. POST REPRESENTATIVE TO
ATTEND WORKSHOP MEETINGS.
2. SEVERAL VERY IMPORTANT LEADS/CONTACTS
DISCOVERED. AT LEAST THREE OF THOSE WE
BELIEVE MAY RESULT IN MEANINGFUL TECHNOLOGY
TRANSFER, J/V OPPORTUNITIES.

QUARTER : 3

QUARTER : 4
