

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 423-BONN

005-COMM. & INFORM. EQP. & SERV
GERMANY WEST

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

BROADCASTING (INC CATV)

CONTINUE CORPORATE LIAISON ACTIVITIES TO KEEP ABREAST OF EMERGING OPPORTUNITIES IN CATV SECTOR, PARTICULARLY NOW THAT PRIVATIZATION OF BROADCASTING IN RFA IS INCREASING.

EARLY INVOLVMENT OF CATV SUPPLIERS IN PROCUREMENT PROGRAMS OF BAVARIAN T.V. ORGANIZATIONS.

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 (A) VISITS OF MINISTER SENIOR OFFICIALS OF MINISTRY PTT TO CANADA.
(B) STUDY OF FRG TELECOMMUNICATION POLICY

(A) INITIAL PLANNING FOR VISIT OF MINISTER ENGAGED.
(B) MATERIAL COLLECTED: INTERVIEWS IN PROGRESS

QUARTER: 2 A) ADVANCED ARRANGEMENTS FOR VISIT TO CDA OF PTT MINISTER SCHWARZ-SCHILLING. B) PREPARED REPORT ON DEVELOPMENTS IN TELECOMMUNICATION'S SECTOR IN FRG FOR TELECOM 87 MIN VISIT.

A) FRAMEWORK FOR VISIT IN PLACE. PRELIMINARY ANALYSIS OF SECTOR DEVELOPMENTS COMPLETED.
B) BRIEFINGS SUPPLIED TO GENEVA FOR MIN VISIT.

QUARTER: 3 VISIT OF MINISTER OF POSTS & TELECOMMUNICATIONS TO CANADA.

BOTH MINISTRIES & COS. INVOLVED THOUGHT HIGHLY SUCCESSFUL IN TERMS OF EXPOSURE & INDUSTRIAL CAPABILITIES & POLICY DISCUSSION.

QUARTER: 4 -----