

**TIME AND INDUSTRIAL DEVELOPMENT PROGRAM
ACTIVITY REPORT
FOR 1ST QUARTER OF 1986 (861)**

Summary for POST: Dallas

Activity		AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (#)
		CANADA-BASED		LOCALLY-ENGAGED			
		TRADE	NON-TRADE	TRADE	NON-TRADE		
A. Servicing Export Enquiries	from Canada	16.8	0.	26.0	0.	1.19	404 (Enquiries)
	from Territory	11.8	0.	19.0	0.	0.83	531 (Enquiries)
B. Export Promotion Projects and Events		9.3	0.	5.0	0.	0.47	66 (Projects/Events)
C. Other Trade Development Activities		14.8	0.	0.0	0.	0.59	
D. Promotional Projects		7.8	0.	23.5	0.	0.78	17 (Fairs/Miss/Conf.)
E. Servicing Investment Development	from Canada	1.0	0.	0.0	0.	0.04	8 (Enquiries)
	from Territory	6.5	0.	0.0	0.	0.26	39 (Enquiries)
F. Service to Government	External Affairs	3.8	0.	0.0	0.	0.15	15 (Reports)
	OGs, Provinces, ETC	4.3	0.	0.5	0.	0.18	34 (Contacts)
G. Administration	Program Management	9.5	0.	0.5	0.	0.39	
	Leave, Professional Dev.	12.8	0.	26.5	0.	1.04	
Total TID Program		98.4	0.	100.0	0.	5.92	
H. Other Programs		2.0	0.	0.0	0.	0.08	

Trade Officers: 6

Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent