

EASTERN TOWNSHIPS BANK

Proceedings of the Fifty-Second Annual General Meeting of the Shareholders held at its Banking House in Sherbrooke, Wednesday, 6th December, 1911.

The Fifty-Second Annual General Meeting of the Shareholders of the Eastern Townships Bank was held at 2 o'clock on Wednesday, December 6th, in the Board Room of the Head Office at Sherbrooke. There were present among others: Judge Alfred, Newport, Vt.; A. C. Flummerfelt, Victoria, B.C.; G. Stevens, Waterloo; D. Williams, St. Johnsbury, Vt.; B. C. Howard, Sherbrooke, Que.; C. H. Kathan, Rock Island, Que.; F. D. Spaulding, Burlington, Vt.; Geo. G. F. Foster, K.C., Montreal; Chas. W. Colby, Ph.D., Montreal; H. J. Fuller, Montreal; Wm. Farwell, Sherbrooke; F. N. McCrea, M.P., Sherbrooke; J. S. Mitchell, Sherbrooke, and Marcus G. Crombie, Kingsbury, Que.

The President, Mr. William Farwell, occupied the chair. The General Manager, Mr. J. Mackinnon, acted as Secretary, and Messrs. Crombie and Spaulding as Scrutineers.

THE ANNUAL REPORT.

The Annual Report to the Shareholders was read as follows: Your Directors submit herewith the Balance Sheet and Profit and Loss Statement for the past year.

Since the last Annual Meeting, the Board and the Bank have sustained a most serious loss through the death of your Vice-President, the late Mr. S. H. C. Miner. His association with the Bank extended over a period of more than forty years. Your institution has never had a more loyal supporter, a truer friend or wiser counsellor. The Shareholders no less than the members of the Board must deplore his loss.

The business for the year has been highly satisfactory. The net profits were \$459,570.19, being nearly \$50,000 in excess of those for last year and over 15 per cent. of the Bank's capital. The statement shows the disposition of same.

The demand for money has been active, the funds of the Bank being fully employed at remunerative rates. Business generally has been very satisfactory, our manufacturing industries working full time. Lumber and Pulpwood have been fairly active. The wise action of the Provincial Government in increasing the stumpage dues on wood cut on Government land, together with the prohibition of the export of pulpwood and unmanufactured lumber from Crown lands has had a tendency, temporarily, to check that branch of business, but has resulted in the establishment of pulp mills, which will undoubtedly be followed, in time, by that of new paper mills and the enlargement of those already operating, thereby giving increased employment to our own people and converting our forests into their most valuable product.

The coal strike in Alberta and British Columbia, after continuing for about eight months, has finally been settled, the men returning to work. This will enable the mines and other industries which were affected to resume operations and increased activities will prevail throughout these sections.

In view of the importance which our Western Branches have assumed and of the continual demands that have been made upon us in that part of Canada, it was thought advisable that a committee of the Board with the General Manager should inspect the Branches already established and visit other points which gave promise of profitable business. The month of October was devoted to this work, and as a result of the trip much information of great value has been gained. It being the harvest season your Directors were not only enabled to estimate the present development of the country, but also to form a first-hand opinion regarding future possibilities.

During the past year branch offices have been opened at the City of Quebec, City of Victoria, B.C., Summerland, B.C., and Cutknife, Sask. New bank buildings are being erected at Cookshire and Danville.

In conclusion your Directors desire to record their appreciation of the efforts put forth by the General Manager and other officers of the Bank, whose devotion to its interests is reflected in the fine result shown by the year's statement.

All of which is respectfully submitted.

WM. FARWELL,
President.

Sherbrooke, Que., 6th December, 1911.

The statement of Profit and Loss Account for the year ending 15th November, 1911, showed:

Balance at credit of Profit and Loss brought forward from November 15th, 1910.....	\$145,038.33
Profit of Head Office and Branches, after deducting charges of Management, Interest due Depositors, and provision for Losses.....	459,570.19
	<u>\$604,608.52</u>

APPROPRIATED AS FOLLOWS:

Dividend of 2½ per cent., paid April 1st, 1911.....	\$ 67,500.00
Dividend of 2½ per cent., paid July 3rd, 1911.....	67,500.00
Dividend of 2½ per cent., paid October 2nd, 1911.....	67,500.00
Dividend of 2½ per cent., payable 2nd January, 1912.....	67,500.00
Transferred to Reserve Fund.....	150,000.00
To strengthening assets.....	100,000.00
Bonus to Officers.....	17,000.00
Transferred to Officers' Guarantee Fund.....	2,000.00
	<u>\$539,000.00</u>
Balance carried forward.....	<u>\$65,608.52</u>

J. MACKINNON,
General Manager.

THE GENERAL STATEMENT.

The general statement of the position of the Bank, 15th November, 1911, was read:

LIABILITIES.

Capital Paid Up.....	\$3,000,000.00
Reserve Fund.....	2,400,000.00
Balance of Profits carried forward.....	65,608.52
Dividend No. 116 at the rate of 9 per cent. per annum, payable 2nd January next.....	\$67,500.00
Dividends unclaimed.....	3,053.50
	<u>70,553.50</u>
Notes of the Bank in Circulation.....	3,109,950.00
Deposits not bearing interest.....	4,956,461.31
Deposits bearing interest.....	14 553,536.90
Balance due to other Banks.....	314,946.43
	<u>22,934,894.64</u>
	<u>\$28,471,056.66</u>

ASSETS.

Gold and Silver Coin Current.....	\$ 458,839.87
Dominion Government Notes.....	1,492,009.75
Deposit with Dominion Government for security of Bank Note Circulation.....	137,000.00
Notes and Cheques on other Banks.....	869,418.72
Due from other Banks in Canada.....	421,465.32
Due from other Banks in Foreign Countries.....	1,088,950.98
Dominion and Provincial Government Securities.....	167,073.42
Canadian Municipal Debentures and Foreign Public Securities.....	522,067.50
Other Bonds, Debentures and Stocks.....	439,596.20
Call Loans on Bonds and Stocks.....	1,836,438.98
	<u>7,423,860.74</u>
Current Loans, Discounts and Advances to the Public (less interest rebated).....	19,385,447.98
Loans Overdue (Estimated Loss provided for).....	82,034.02
Real Estate (other than Bank Premises).....	129,293.14
Mortgages on Real Estate sold by the Bank.....	25,550.55
Bank Premises and Furniture, including Safes and Vaults at Head Office and Branches.....	1,388,607.71
Other Assets.....	36,262.52
	<u>21,047,195.92</u>
	<u>\$28,471,056.66</u>

THE DISCUSSION.

In moving that the annual reports be adopted, seconded by Mr. Stevens, the President, Mr. William Farwell, said:

"You have heard what the Directors had to say regarding the business of the past year. I am sorry there is not a larger number of the shareholders present, but I trust those with us and all the shareholders will be satisfied with what the Directors have done and be in hearty accord with the report. Reference is made therein to a visit by a few of the Directors, accompanied by the General Manager, to a portion of Western Canada. We were profoundly impressed with the country, its growth and possibilities. Our branches are doing a prosperous business. The General Manager briefly dealt with the statement and the year's business generally. The motion for the adoption of the report was carried.

It was then moved by Judge Alfred, and seconded by M. J. Crombie, that the shareholders desired to place on record their deep sense of the loss sustained by the Bank in the death of the late Mr. S. H. C. Miner, the Vice-President of the Bank.—Carried.

A vote of thanks was tendered to the President and the Directors for the attention they had given the business of the Bank, also to the General Manager and Officers of the Bank for their faithful and painstaking service during the past year.

The election of the new Board of Directors then took place, the scrutineers reporting the appointment of the following gentlemen:—Wm. Farwell, G. Stevens, C. H. Kathan, J. S. Mitchell, A. C. Flummerfelt, O. A. Robertson, George G. Foster, K.C., F. M. McCrea, M.P., B. C. Howard, Chas. W. Colby, Ph.D., and H. J. Fuller.

At a meeting of the Directors held immediately, Mr. William Farwell was elected President, and Mr. Gardner Stevens, of Waterloo, Vice-President.

Fire Waste in the United States

Insurance Journal.

Fire waste in the United States has grown so serious that the devising of some effective means of "prevention" becomes imperatively urgent. In several States there has been publicly observed what is styled a "Fire Prevention Day." The anniversary of the great Chicago fire was appropriately chosen for these demonstrations with the object of impressing upon people the necessity of looking into the causes of fires. A pity it is that a movement of this kind was not commenced years and years ago, for it is now forty years since Chicago was practically wiped out by the great conflagration. The fact that this fire prevention movement

has been set on foot is one that must at least convey some pleasure and more satisfaction and encouragement to the different associations of fire underwriters, and especially the Fire Protection Association and the Association of Credit Men, who have been agitating the subject of fire prevention persistently and earnestly for the past few years. This new movement is a direct result of that agitation, and is an encouraging event. Setting aside a particular day for fire prevention will serve to centre the public interest on the subject more than any one other thing probably, and this fact will make the day more important than the actual cleaning-up accomplished, but the agitation of the subject will have to be continued. On the whole, the movement for a reduction of the fire waste is making progress.

Competing with Cheap Goods in Accident Policies.

The Live Wire.

You can buy a suit of clothes for \$9.00, but it is not a \$20.00 suit; you can buy a \$5,000 accident policy for \$9, but it is not a \$20 policy by a long shot. You get just what you pay for—no more.

Don't back down and quit when you come in competition with cheap goods—compare the quality. If it's an insurance policy, read the contract and what it promises to do, and what it has back of it to guarantee payment. A few dollars saved at the beginning of a contract may mean a loss of hundreds, or even thousands at the end of the contract.