

Look Here what one of our customers has to say about

HARTLEY'S MARMALADE—

"HARTLEY'S MARMALADE IS A TRADE WINNER.
In our car we received from you 24 dozen in 1s, 2s and 4s,
and we judge that within fourteen days from arrival of
same that there will not be a jar left on our shelves."

WE HAVE A CARLOAD ARRIVING THIS WEEK—

Don't you think it would pay you to stock "HARTLEY'S" for your best trade.

SEE OUR TRAVELLERS.

EBY-BLAIN, LIMITED
Wholesale Distributors, - - - TORONTO

Worth Your While Studying

Below we place before you the prices we sell our different grades of
Package Teas at. A careful study will convince you that BLUE
RIBBON is quite the most Profitable Package Tea to push. Another
point—It is also quite the most popular Package Tea in Canada to-day.

TERMS: DRAFT THIRTY DAYS NET. FREIGHT PAID.

YELLOW LABEL, pounds cost you **20c.** Half pounds cost you **21c.**, you sell at **25c.** per pound.

GREEN LABEL, pounds, and half pounds. Costs you **24c.**, you sell at **30c.** per pound.

BLUE LABEL, pounds, and half pounds. Costs you **25c.**, you sell at **35c.** per pound.

RED LABEL, pounds, half pounds, quarter pounds, and one-eighth pounds. Costs you **30c.**, you sell at
40c. per pound.

WHITE LABEL, pounds, and half pounds. Costs you **35c.**, you sell at **50c.** per pound.

GOLD LABEL, pounds, and half pounds. Costs you **42c.**, you sell at **60c.** per pound.

PURPLE LABEL, half pounds, and quarter pounds. Costs you **55c.**, you sell at **80c.** per pound.

DOLLAR TEA, EMBOSSED LABEL, half pounds, and quarter pounds. Costs you **70c.**, you sell
at **\$1.00** per pound.

THE BLUE RIBBON TEA CO., Ltd.
266 St. Paul Street, Montreal, Que.