HON.

PROPERTY

#### THE Journal of Commerce

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MONTREAL, JULY 30, 1914.

### British Cable News

The voting of the amounts required for the Colonia Office service by the British House of Commons : fords an annual opportunity for the discussion Colonial questions. Mr. McMaster, himself a Car adian, in a discussion on Tuesday "pointed out the need for improved means of communication wit the Dominion and a better news service. The latte suggestion," the report continues, "was developed by Mr. Alden, member for Tottenham, who thought the Colonial Office might do worse than institute a ser vice of cablegrams to the dominions, giving the in portant news from Great Britain." There is always room for improvement, and if a better news service between the Dominions and the Mother Country co be provided all will welcome it. But the truth that so far as Canada is concerned, as respects "gi ing the important news from Great Britain," ther never was a time when there was less ground f complaint than now. Some years ago Sir Wilfrid Laurier's Government, realizing the disadvantage having the British news supplied to Canada at second hand, through United States sources, offered sub stantial financial assistance to the Canadian pres to obtain an independent cable service. The arrange ment then made, when about to expire, was renewed for a period of years and we believe is still in opera tion. The service has not escaped criticism haps no such service could be expected to do se But even with occasional faults the Canadian Asse ciated Press has from day to day supplied a large quantity of British news. In this way there has bee much improvement on the state of affairs a few years ago. But besides this, several of the Canadian newspapers, which have grown in strength and re sources, have established special cable services of their own. Through these various channels, supple ng what comes through the press connection with New York, the Canadian public are now re ceiving a fairly generous news service from the Mother Country. We doubt if there is much real ground for the impression that will naturally d by the remarks of Mr. McMaster and Mr. Alden. There is room for improvement in the service of supplying the public of Great Britain with fair reports of Canadian affairs, but we doubt if that is a matter that can be dealt with by government.

### Discrimination Against Domestic Woolen Fabrics

A common complaint among textile manufacturer and agents in this country is the very apparent preju-dice in favor of foreign fabrics, or the prevailing idea that foreign fabrics are necessarily superior to those produce by domestic manufacturers. This idea has been taught by a few in the trade who are interested in selling foreign goods, but no one who penalty for the enormous waste and loss would be is at all conversant with the fabrics manufactured shared here." Wise words. The weighty judgment of the New York Journal of Commerce is worth tales, Still, the prejudice continues and our mills tons of such verbosity as is turned out from petition of foreign textile manufacturers.

The fallacy was fostered years ago under the old tariff law with the United Kingdom, when practically all the woolens and worsteds imported were of a ing into the country could not be imported proat that time. To assist in securing an unvarranted profit, some jobbers or merchant tailors of their purchases from domestic sources, thereby creating in the minds of the ultimate consumers the the defendants that they were liable only for negimpression that all of the finer, high grade ligence in furnishing bad food. labrics were of foreign origin.

A The court probably means that a restaurant, hotel or boarding house is neither a grocery store, meat market nor delicatessen. Consequently Mr. Hick can not carry away with him the remnants of a pater that the domestic manufacturer has made won-sirloin steak with shelves is domestic make. These same merchants as a purveyor or as a distributer. are the ones who should lead the movement to break down this prejudice. It is working against their inones who should lead the movement to break s as in most cases they are innocent of any attempt to hoodwink the consumer. They buy in Togo's employers, we "take rest without doing so."

A vacation should mean a change of activities, but can be made in Canada in the way of woolen or the man whose occupation has been sedentary should sorsted goods they make little effort to ascertain not undertake vigorous physical stunts. The occuthe true origin of the fabrics they buy. It is surely pation should be changed in a way that will release.

## The Internationalism of Finance

The present outbreak of hostilities in Europe again our securities tumble by the board and a semi-panic prevails because war is declared by Austria-Hungary against Servia.

It is as true of a nation as of an individual that urbance in one portion is reflected in another wide ly distant land.

When there was war talk a few years ago between the United States and Great Britain over the Veneuelan affair, two billion dollars of securities were viped out in twenty-four hours. This week saw nany score billions swept away because one nation ook up arms against another. This inter-dependence of nations upon one another is a forceful argument in favor of world-wide peace.

#### Our Need of Parks and Playgrounds

That Montreal is sadly in need of parks and playgrounds is shown from recently compiled statistics which indicate that this city stands at the foot of he list in regard to parks and playgrounds. A table howing the percentage of parks to total municipal rea and the percentage of people to the park area

1	Percentage	People
1	of Park to	to Acre of
	total area.	Park.
Rochester	10.4	138
Boston	S.S	278
St. Louis	6.7	259
Pittsburg	5.1	403
Winnipeg	3.9	303
Toronto	3.7	265
Montreal	2.8	666
The state of the s		000

The showing, which is far from creditable to the ity of Montreal, is in reality much worse than it The great proportion of Montreal's park space is contained in two great parks, Mount Royal nd Lafontaine. The former, which contains many nundred acres, is practically inacessible to over 90 er cent. of the city's population, while Park Laontaine is also beyond the reach of the larger part of the youth of the city. What this city needs m nan all else is small parks or breathing places lo ated in the congested districts where children can play amid sanitary and proper surroundings. As it s, tens of thousands of little children have no place play but the filthy, hot, unpaved streets, where hey are in constant danger of being killed by reckess drivers or die from disease and filth.

On a certain historic occasion, a great British atesman, Horace Walpole, when the people were turrahing for war, and joyfully ringing the church ells when they got their wish, remarked: "They may be ringing the bells now but they will soon be ringing their hands." History is about to repeat self. The war-maddened crowds of St. Petersburg, ienna, Berlin and Paris are at present shouting emselves black in the face; but unless we are reatly mistaken, their shouts of anger and joy will on be turned into weeping and lamentation.

A grain dealer in Chicago has expressed his gratcation at the sudden rise in the price of wheat. e has given; it as his opinion that Europe's loss will America's gain. It appears to the impartial obver that his guess has missed the mark. An opean war will undoubtedly raise the price of ood and raw material in Canada and the United them on his return. With joyous promptness, h f living and certainly will destroy the great export narket of the United States. If this Chicagoan can ee any reason for rejoicing in famine prices and losed factories, he is welcome to his illusion; but or our part we are quite willing to let high prices to by the board in favor of steady markets and teady employment.

The New York Journal of Commerce remarks: Pretty much everybody in this country with a sense of responsibility hopes there will be no conflagraon of war in Europe and there is yet reason to be eve that the danger of it will be averted. While for some, there will be a profit for a time, it could only be at the expense of others, and in the end the Chicago Stock Yards and the Chicago Grain Pit.

According to a decision of the Conneticut Supremi Court, a patron of a hotel, boarding house or res distinctly higher than average type, owing to the him, but merely to satisfy his appetite. The case aurant, has no right to take away the food served arose when a lady from Waterbury sued a restaurant proprietor of the same city for serving bad mushrooms. She recovered a judgment of \$6,500 The minister, to make congenial conversation, inplaced foreign tickets on much of the better grade 1 warranty that it was good. The Supreme Court eversed the decision upholding the contention of

derful progress in the development of the industry— over the gas in his sleeping quarters, smeil up the that Canadian woolen and worsted mills are as well whole neighborhood, acquire a colony of ptomainer supped as those in any other country and are now and then recover from the restaurant man for ing fabrics which are fully equal to those selling him bad mushrooms. It does not take bably still sold as of foreign manufacture. The cusm still exists to mark Canadian goods as foreign, hotel keeper should serve good food and thus save nts feel indignant when their attention is the courts the bother of determining whether or ed to the fact that much of the goods on their not he or she must settle a judgment for negligence

that deserves serious attention from both without undue violence, the weary brain areas and chasts and manufacturers, and should be dealt bring into use those that have been unemployed.

# HOMES AND HOTELS.

New York owth of hotels at the cost of homes. The growth of The present outbreak of nostilities in Europe esame illustrates the inter-dependence of the nations upon one another. A shot fired across the Danube closes the stock exchanges in Montreal and Toronto as well as all those in Continental Europe. We are good service at hotels in the city and the great athousands of miles from the scene of hostilities yet traction in this mode of like-in the avoidance of the ervant problem.

American women seem to have lost the faculty of ndfing demestic help and, except in the hon "no man liveth to himself." To-day more than ever disliked that it has become the best paid vocation a woman can take up. service is so much oman can take up. Housewives who have abandoned the attempt to keep house because they can ot keep servants are always surprised to arge hotels can hire all the girls they need for ter olars a month less than the same girls would take work in private houses. The husbands of these arprised women know the reason but most of them ave not the courage to tell the truth about it, and it would probably do no good if they did. The secr in regular hours of work.

Girls employed in good hotels know exactly wha they have to do, and how long they have to work Most of them prefer housework in hotels to workin n factories or stores because the pay is better an their jobs are more secure, while at the same tim hey enjoy regular hours of recreation as well as of ork. No business man can see why his wife should not order her household just as he manages his of or shop, and that the housekeeping situatio seems to have got to such a point that wom e between having homes of their own by giving heir servants definite hours of work and doing th work themselves or going to hotels and boarding

#### WHERE LIQUORICE COMES FROM

Very few people have any idea v liquorice root comes from. As a matter of fac the bulk of it hails from Syria. Here it is gathered and piled into great stacks, where it remains unti it is thoroughly dry. It is then taken to the factor to undergo certain processes. The finished produc used for flavoring confectionery and beer, as we as entering into the make-up of many brands of to acco. Some idea of the extent of the industry m be gathered when it is stated that on an averag 3,000 tons of dry liquorice root is shipped from Aleppo annually, while Bagdad yields another 6,000 Antoch 4,000, and Damascus output, the whole the exception of the Damascus output, the whole trade is in the hands of a single firm

# "A LITTLE NONSENSE NOW AND THEN"

Some of us stretch the truth, but most of us twis W VIJRK\_STECK SILL-Particular-"I would like to hire a carriage with

ly one seat." Liveryman-"Oh, you'll find that at the undertak r's."-Pele Mele.

Edith-"Are you going back to the city soon? Ethel-"Not for a week or so. I have two engag nents to break before I go."-Boston Transcript

"Is the man you are going to marry rich?" "Wel think Jack's pretty well off, but every time I mer tion him Papa says, poor man."

The other day a young woman teacher took eig of her pupils through the Museum of Natural His "Well, my boy, where did you go with yo answered: "She took us to a dead circus."-Buffale

A young woman came in hurriedly after the mus ale had begun "Have I missed much?" she asked, "What ar y playing now?"

"The Ninth Symphony." Dh. goodness. Am I really as late as that "-

astic currency?" "Oh, yes, He has a theory that ight to stretch half of his income over the whole of our expenses."-Baltimore American.

George, age six, and Charley, age eight, were the On Hallowe'en they s for their bean-blowers. They had no

ney for the purpose, and were in despair, when eorge, the younger, said to his brother, "I'll tell ou what I'll do, Charley. You go to the grocery and harge ten cents' worth of beans to "il give you half of them."-Everybody's. mamma, and A little boy was entertaining the minister the

other day until his mother could complete her toilet. quired: "Have you a dog?" "Yes, sir, a dachshund, esponded the lad. "Where is he?" questioned the dominie, knowing the way to a boy's heart. "Fa-ther sends him away for the winter. He says it akes him so long to go in and out of the door i

### THE CLOUD.

bring fresh showers for the thirsting flowers From the seas and the streams; bear light shade for the leaves when laid In their noonday dreams.

From my wings are shaken the dews that waken The sweet buds every one, When rocked to rest on their mother's breast, As she dances about the sun. wield the flail of the lashing hail,

And whiten the green plains under And then again I dissolve it in rain, And laugh as I pass in thunder. sift the snow on the mountains below, And their great pines groan aghast, And all the night 'tis my pillow white, While I sleep in the arms of the blast.

am the daughter of earth and water, And the nursling of the sky; pass through the pores of the ocean and shores; I change, but I cannot die,

Percy Bysshe Shelley.

Business Economics. By Professor W. W. Swanson.

tantial part of the supply will affect prices is seen n the coffee valorization scheme put into practice by

ut all their labor in its production

It takes from three to five years for a coffee tree ne into bearing; but by 1897 Sao Paulo's sudden ash into the field began to tell. During that year he wholesale price of coffee fell to a trifle above 7 ents a pound. It declined year by year till between 1901 and 1903 it being around 5 cents a pound. The o Paulo government declared a tax on any new coffee plantations, hoping to drive the inhabitants ack to raising corn, and rice and beans, but it was vain hope. They mortgaged their plantations, and ent right on raising larger coffee crops than all the rest of the world put together. Hard times gre harder. Mortgages were foreclosed right and left. lantations were falling into foreign hands. The lanters of Sao Paulo demanded that the State gov-

nent appointed a special commissioner to find it. Appeal was made in vain to the Rothschilds at Paris

the had been the bankers of Brazil for sixty years. to recourse was had to Hermann Sielcken, the largest coffee merchant in the United States. The proosition to lift from 2,000,000 to 3,000,000 bags of cofee out of the market in an attempt to raise price appealed to this shrewd dealer. He associated with imself Arbuckle Bros., his former business rivals, nd other merchants. Thus was launched the famus "Valorization Coffee Plan."

The contract drawn up by Sielcken stipulated that he merchants should advance 80 per cent. of the sum quired to buy 2,000,000 bags of coffee at 7 cents a ound. If the market went above 7 cents the gov nment was to make no purchases. If the market ell below 7 cents the government was to make good he difference to the merchants by cable. The govrnment further agreed not to buy in any event mor han 500,000 bags of coffee per month from October 1 906, to February 1, 1907.

Before that season was well advanced Brazil was arvesting the biggest coffee crop in the world's his The market price quickly dropped below nd went on falling. By the end of January 907, the Sao Paulo government had purchased the 000,000 bags of coffee. But that was only a drop the bucket, and the government was clamoring for ore money with which to stem the tide. The money as produced, and in a short time Sielcken, with the id of some forty merchants, had financed for Sao

#### The Second Move in the Game. But the Sao Paulo coffee planters were not yet

razilian planter

It now appeared that San Panla would pay off their loans to the merheants. If it ame to throwing the purchased coffee on the maret it would go for a mere song. So the merchants nade it clear to Hermann Sielcken that they did not want to follow him any longer. He went straight to the Rothschilds. He proved to them that it would its optimists; must approve of enterprise; must ankers would take up the coffee valorization scheme He pointed out that there still remained more than 7 growth and must live up to its ideals." million bags of coffee as security. Valued at 61/2 ents a pound the market price at the time it would more than pay off the loans that stood against it. and six-tenths cents a pound on it most of them much less; on a great deal of it only 4 cents a in driving to cover the blatant pessimists that are pound. Of course the coffee would not bring 6½ to-day attempting to steal the lime light."

cents if thrown on the market at once. But if it

Abraham Lincoln's idea of a true citis disposed of during a period say of ten years—especial-

The Rothschilds were willing to accept the proposi-

# THE GREAT COFFEE COMBINE.

A Lesson on Monopoly Price.

Number Twelve in a Series of Short Articles of

An interesting example as to how control of a sub-

In 1890 the wholesale price of coffee was more than 7 cents a pound, and still only a little more than half the world's supply came from Brazil. During the following six years the planters of Sao Paulo the chief coffee-growing state of Brazil, enjoyed a period of exceptional prosperity. During that period early all the three million inhabitants of Sao Paulo gave up planting corn, rice, beans and in general all the commodities they needed. They bought them, because coffee was so immensely profitable that they

To stem the tide the government promised that is buy up a large proportion of the next offee crop at a price above the market. The only hing lacking was the ready cash. So the govern-

aulo the purchase of 8,357,500 bags of coffee.

at of the woods. During the first year of the "Valization" the Brazilian coffee crop had run to almost vard the end of 1907, although Sao Paulo had lifted he world's visible supply of coffee, the market stood only a trifle above 6 cents a pound. That brought no particular note of gladness to the heart of the

Nor were conditions better in 1998. The coffee crop hat all went by way of interest to the merchants, government of Sao Paulo had spent not only the nerchants' money but all its own funds on valorizaion and was rapidly going bankrupt. In desperation secretly sold 1,300,000 bags of the coffee that was he merchants' security.

the output of coffee in Brazil. Sao Paulo was then saw to it that the world got somewhat less than it Journal of Commerce. needed, other nations would pay all the taxes on coffee. The Rothschilds insisted that the federal government of Brazil should interest itself in this matter. It ollected a tax on coffee called the pouta, 9 per cent. of the market price in Brazilian ports. By doing omething to help the price of coffee, Brazil would reieve her citizens of the tax burden and increase her Brazil pass a national law imposing a heavy penalty man laws and contempt for the constituted authorion anyone that planted a coffee tree in Brazil. In the meantime the State government was to guarantee that not more than 9,000,000 bags of her next coffee Paulo would issue bonds, and if the federal govern-

THE Royal Bank of Canada

Capital Authorized -\$25,000,000 Capital Paid up \$11,560,000 

BRAZHIAN, SHEX INVINEND HEAD OFFICE: MONTREAL E. L. PEASE, Vice-President and General Manager 335 Branches in CANADA and NEWFOUNDLAND: 35 Branches CUBA, PORTO RICO, DOMINICAN REPUBLIC and BRITISH WEST INDIES

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would take part of them, provided other banker rould take the rest. The conditions were met. The Sao Paulo govern ment got \$75,000,000, promptly paid off the oans of the merchants, and had a considerable sum

nent of Brazil would guarantee them, the Rothschilds

The Scheme in Full Swag.
Thus all the coffee merchants were eliminated with he exception of Hermann Sielcken. The six bankers nvolved in the deal each appointed a representative who, with one from the Sao Paulo government, comprised a committee of management. On this commment restore prosperity. There was grave danger mittee Sielcken represented the American underwriters of the loan, a minor interest of \$10,000,000.

Such of the coffee as was to be allotted to the Inited States was to be disposed of under the sole nent of Sielckene The United States drinks more than half of the world's coffee. The price of a mmodity of world-wide use is fixed by the world's best market for it. The price of coffee in Havre, Hamburg, London, and even in Brazil, follows close y the price on the New York Exchange. Therefore, Sielcken's task was to control the supplies of coffee offered in New York.

No sooner had the bankers' committee taken hold of valorization than the price of coffee on the New York Exchange began to go up. It was 61/2 cents n December, 1908, when the deal was closed. By he middle of January, 1909, it had jumped to 7 cents; but the end of February it was 8 cents-although a arger crop than in the preceding year was being harvested down in Brazil. Sao Paulo had difficulties restricting exports. The State proposed that it should make assurance sure by collecting a tenth of ts coffee crop every year and dumping it into the sea. This the committee solemnly aproved. A similar pol2 ley on the part of the Dutch long ago had been branded by Adam Smith, in the Wealth of Nations, as "a savage policy." The press of the world so branded this, and it was abandoned

Space does not permit one to go into all the detailed proceedings of the combination for the next three years. Suffice to say that what was attempted to accomplished in 1908 in ten years was accomplished in three. In that time not only all of the \$75,000,000 advanced by the bankers was earned, but about \$10,-000,000 or more necessary to retire the Sao Paulo bonds at par; and also another \$10,000,000 to pay interest on the bonds. In addition the carrying charges on the purchased coffee and all salaries and expenses of management by the bankers committee were met. In addition the Brazilian government secured great sums in taxes which it spent on battleships and other eostly equipm

the Brazinan confee crop had roll to the bags. The planters who had sold to the profit of nearly 200 per cent, on his coffee crop, over To the Brazilian planter, valorization brought a overnment had received, it is true, one cent per and above all costs of production, taxes, exchange, and above the market price, but they had to pay and transportation from the interior of Brazil to the coffee ports of the world

### Exit Valorization.

In 1912 the United States government started a uit against those in the United States who had entered into the coffee valorization plan on the ground that they were operating contrary to law. The suit was smaller but the world's supply was still far in with Brazil. Eventually a compromise was agreed threatened to involve the government in difficulties the merchants continued to grudgingly pay the tax the coffee held in the United States was sold. In the upon whereby the suit was to be withdrawn provided spring of 1913, the government having been assured that the coffee had been soid, withdrew the suit. Since that time the price of coffee has fallen 9 cents a

Thus ended one of the greatest and most spectacu-

#### OPTIMISM VERSUS PESSIMISM AND ICONOCLASM.

The Board of Trade of Scranton, Pa., has adopted as a creed the following:

"A city must think progress; must be guided by value constructive men more than destructive ones; must have a clear idea of the demand of future city Of this Financial America observes:

"This appears to be a mighty good motto for any None of the merchants had advanced more than five city of our republic were to adopt this creed and ommunity to inculcate into its citizens; if every then set to work to live up to it, we would not be long

build be held, it could be gradually and profitably very tersely expressed when he said: "I like to see a Abraham Lincoln's idea of a true citizen was is if something could be done meanwhile to help see a man live in it so that his place will be proud of man proud of the place in which he lives. I like to

growing about 85 per cent. of the world's coffee. If, phase of our nature, we become a useful member instead of offering more coffee than was wanted, they of our community, a true statesman.—San Francisco

# THE BEGINNING OF ANARCHY.

It will be recalled that among the ruins of the tenement house, which was wrecked (in New York) recently) there was found a package of poems ridiculing religion. That is the beginning of anarchy. Denying the existence of a Supreme Being and a ues at the same time. It was proposed that higher power is the forefunner of rejection of huties of society. To hold life valueless and take it by violence, or to destroy property to right real or imagcrop should be exported, nor more than 10,000,000 of any succeeding crop. Upon these conditions, if Sao Paulo would issue bonds, and if the federal govern
Times.

OL. XXIX. No. 72

Toronto Traders Conside rence in Wall St Very Encourage

BRAZILIAN, 56 EX-D

Queen City is That it W wise to Resume Busines Themselves More Clearly. (Special to The Journal of

Toronto, Ont., July 30-As the t rease in gravity, the time for th ock Exchange grows further aw The general opinion among the would be very unwise to attempt ntil events shape themselves mor The Banks have no agreement as formally discuss the situation, operating and will make no fre During the first day of the panic

now that most good securities their recognized intrinsic worth t apply the usual rules. They felt that re-opening the ma a deluge of stock from the other s bargain hunters have not become to absorb all of the probable offer It is a fact, however, that dea many enquiries from investors bu

followed the usual course of proced

ouragement. The Street is hoping that gene not be prolonged but they rruse to as to what might happen in the r this morning at 95 in New York wa ncouraging.

One quotation on Krazilian in I the equivalent of 56 ex-dividend he A fresh lot of margins came in fr when the markets do re-open.

### FROWN ON TRADING DONE I

(Continued from page ily combined with the drastic de writy prices, there was cause

ficulties in financial and commercial Dominion. But enquiries institute les, both here and at other point fices exist, tend to show that there i cause for worriment on the score me To Support Market

It is rumored a strong local "po ganized to support the local list w opens. The support will be conce of the leading issues on the Mor will hardly include C. P. R. or Bra

curities listed on other exchanges. Position of the C. P. Canadian Pacific suffered most by que position as the premier inter stock. It long has commanded f ns of European investors, alt property. These holders have bee lessly, which in some respects is

the property could scarcely be furth

the theatre of the war. Granting that the stock was no price at which it sold last February as cheap by many conservative obse cent prices. It is difficult to conce road can suffer much impairment through war in Europe. Yet Euroverboard in big blocks breaking the Security holders do not always d in a panic, while some of those who criminate must liquidate to realize r ably both reasons contributed to of Canadian Pacific stock.

# DECLINES ON LONDON M

London, July 30 .- Monthly comp ers' Magazine of the aggregate valuties dealt in on the London Stock Ex decrease for July of £12,419,000. o decrease for July of £12,419,000, of which follows a decrease of £2,424, cent. in June. The figures are the July 20, and hence do not reflect the the last few days.

The heaviest decline in the compi by American securities, which fell o 2.7 per cent. Foreign government st line of £6,657,000, or 0.9 per cer India funds, on the other hand, advaor 0.9 per cent.; African mines £354 cent., and British vailroads £481,000,

# NEWS SUMMARY

London, July 30 .- 1 r silver 23% d New York, July 30.—Bylgrade bombs

Russia moving army of 1,200,000 to A 17 70 1 10 All European powers massing their a

pled by Austria.

forces in fear of possible conflict. Demand for war insurance breaks all

for British ships 20s per cent., all other Steamship business eastbound not y European situation.

Tokio, July 30.—Outbreak between A ia resulted in a heavy slump in the ra Europeans withdrew orders and sever

ir exchange rates on London. v York, July 30.—Journal of Comp

condition at 78.8, agaist 78.6 mor res with 81.1 in 1913, and 10 year