

Cows will thrive better if they are regularly curried. Strict regularity in feeding, watering and milking is necessary in order to secure the best results. There should be certain hours appointed for milking and the utmost punctuality observed. Instead of depending on the hired man the wise farmer personally either does the work or sees that it is performed properly. It will never pay to allow the cows to suffer for lack of proper attendance. In the spring, when about to come in, cows require plenty of good nourishing food. If the heifers appear nervous, speak kindly to them, and gently rub their udders. A gentle man or woman will soon transform a kicking cow into a gentle animal. As a general rule it is best to keep only young cows for dairying purposes.

AIM HIGH

Farmers should aim to secure well bred cattle from heavy milking strains. We have found the Jerseys very good milkers, and their milk is of excellent quality. Every farmer should take pride in keeping his cows in the best of condition. There is not sufficient interest taken in the dairying business. In many instances the work of caring for the stock is considered an onerous task, and is therefore performed in a careless, hurried haphazard manner.

A MODEL DAIRYMAN

The successful dairyman is painstaking, enthusiastic and industrious. In winter his stables are kept clean, well lighted and ventilated. The cows are always kept comfortable and well fed even when hay is scarce. He allows that it pays better to feed hay than sell it and feed the animals on straw. In summer they are provided with good juicy pasture and have free access to water. The flies are not allowed to torment the cattle during the hot weather. They have access to salt at all times. This model dairyman has to drive his cattle home from pasture. He simply calls them and they come to meet him for they know that he tries to provide for their comfort and is their friend. They repay him for his thoughtfulness and attention by giving large palfuls of rich milk for which he receives handsome cheques every month.

MONEY IN DAIRYING

Certainly there is money in dairying if it is properly managed. Care, good judgment, industry and perseverance must be exercised in order to ensure success. Strict attention to details is of the utmost importance. Where Mr. B— fails in the business and gives it up in disgust, Mr. C—, who is similarly situated, is building up an independent fortune. "How is this?" some persons ask. Why simply because Mr. C. is adapted to the work, and loves it. He is the right man in the right place. Dairying is his forte. He believes that anything worth doing at all is worth doing well. He is not afraid of poor crops, hard winters or failure. He doesn't whine and talk about emigrating to the Northwest for he is making a fortune right here in our so-called isolated little island—A. R.

Paper Milk Bottles

A company in Philadelphia has been formed to make paper milk bottles. One of the advantages claimed for a paper bottle is that it will weigh two ounces, whereas a glass one holding a quart will weigh twenty-four ounces or more. The wholesale cost of glass bottles is about 3c. for pints and 6c. for quarts, while the cost of paper bottles will not exceed a cent apiece.

GOURLAY, WINTER & LEEMING

188 YONGE STREET, TORONTO

Extraordinary

Piano Bargains

Comprising many Pianos that are but slightly used and could not be told from new—others that we have taken in exchange for new Gourlay Pianos and are now in perfect order. Each is fully guaranteed. Whichever piano you buy, at whatever price, we are responsible to you for it until you have derived the pleasure and satisfaction expected.

NORDHEIMER 7-octave Square Piano, rosewood case, carved legs and lyre, full iron frame, overstrung scale. Originally \$350. Now..... **\$99**

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WHALEY-ROYCE 7½-octave Upright Piano, in handsome walnut case, with full length music desk, carved panels, three pedals, etc. Originally \$325. Now..... **\$190**

KARN 7½-octave Upright Piano, by D. W. Karn & Co., with engraved panels, Wessell, Nickel & Gross action, ivory and ebony keys. Originally \$350. Now..... **\$210**

NEWCOMBE 7½-octave Upright Newcombe Piano, in very handsome burl walnut case, Wessell, Nickel & Gross action, three pedals, etc. Originally \$425. Now..... **\$225**

MENDELSSOHN 7½-octave Upright Mendelssohn Piano, walnut case, with full-length music desk, carved panels, three pedals, etc.; used less than a year. Regularly \$340. Now..... **\$238**

GERHARD HEINTZMAN 7½-octave Walnut Upright Piano, in attractive case, full-length music desk, three pedals, etc.; almost new. Manufacturer's price, \$425. Now..... **\$277**

GERHARD HEINTZMAN 7½-octave Cabinet Grand Upright Piano, handsome walnut case, Wessell, Nickel & Gross action, three pedals, etc.; almost new. Manufacturer's price \$450. Now..... **\$297**

TERMS OF PAYMENT

Pianos under \$150, \$10.00 cash and \$4.00 per month.

Pianos under \$250, \$15.00 cash and \$6.00 per month.

Pianos over \$250, \$15.00 cash and \$7.00 per month.

A discount of 10 per cent. will be allowed for cash settlement.

If monthly payments are not convenient, quarterly, half-yearly or other method of payment can be arranged. Write us. We wish to suit you.

GOURLAY, WINTER & LEEMING,

188 YONGE STREET, TORONTO.