Mr. A. H. Pettit—If we could get our markets in the Old Country in such a position that we could get confidence in the handling of them there, then our growers would become packers and shippers, and handle our fruits in the proper season. There is no preparation for the apple season—no arrangement for handling them, and in a season like the last one, this is a very serious mistake. The shippers are certainly to blame for being behind hand and shipping their fruit when it should be in the cellar, and having such large quantities frozen in transportation. If our attention were devoted to picking, packing and handling and shipping our apples, instead of discussing varieties, it would be more profitable to apple growers.

The Parsident—I always received the top market price—and sometimes considerably over—in being careful as to the purchase of my apples, in this way: I paid in proportion to the method that the grower adopted in producing the apples. Where I found that the grower took a great deal of care with his orchard—fine, clean, healthy trees, not overloaded with fruit and therefore good samples, the soil in good heart, and all these circumstances perfect—or as nearly perfect as we could find them—I always gave that man the highest possible price I could afford. Thus, if I was paying \$1 a barrel for Baldwins in an ordinary orchard, I would pay for the like of that \$1.25 a barrel. I found it paid to do so.

Mr. T. H. Race—I am to speak on fruit-growing before one or two farmers' institutes within the next four or five weeks. Could I go before them with the authority of this association and tell them that there will be a probability anywhere within the near future that a market will be opened up for Canadian fruits whereby the farmer can sell his fruit at a paying price to himself?

The President—I would not like to say that altogether. If we could only adopt some scale by which the grower would be responsible for the selection and packing of that fruit, there is no reason whatever why the grower himself should not forward that fruit into the market. I don't care how that market may be glutted. Take this year, at the time it was glutted the most you would find an odd parcel now and then drawing a high price. You found, even at the worst season of the year, that fine, well-selected samples brought a good price. Everything depends on that. The trouble that shippers have had is that when they go into the orchards the grower is so anxious to get rid of every individual apple he has there that he uses his influence to force off all the fruit he posted, and working on a straight rule will be induced to take them. We must make both grower and packer responsible, and their remuneration must depend upon that responsibility.

Mr. Pettit—If our apples could be packed by each grower and shipped and sold at a price subject to the buyers' inspection at the wharf at Montreal, then, being properly tried and found properly packed, there should be no risk in the handling of them further forward. If the buyer sees them on board the ship there is no risk to undergo. This plan would give us a satisfactory way of handling our fruit.

The President—I am satisfied it is quite possible. I know, from conversation and dealings with them, that there is a certain class of dealers from Britain that would prefer buying that way.

Mr. Caston—If the facilities and steamers were all right it would do to have an inspection at Montreal; if not, it would be necessary to have the inspection on the other side. As to educating the farmers, the trouble is they don't come to our meetings or subscribe for our journal.

Mr. Dempsey—The way to educate the farmers is to reach their pockets, by the buyer refusing all varieties except such as the market requires. If the buyers could be induced to buy and pack nothing else but the very best varieties for shipping, the demand for our apples would increase so that half the quantity would fetch more money than the whole.

Mr. RICE (Port Huron, Mich.)—I attended the Western New York Horticultural Society, and heard the statement that Canadian apples brought more in foreign markets

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