

Kitsaki Meats Limited Partnership

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Exporting: United States, Germany, United Kingdom, Netherlands, Japan

A leading producer and exporter of superior meat products, as well as the world's largest supplier of organic wild rice. Kitsaki has also become a model of community empowerment for Indigenous people around the world and is a recipient of the 2001 Canada Export Award as well as the Aboriginal Business Achievement Award.

Kivalliq Arctic Foods/Keewatin Meat and Fish

Brian Schindel
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Export-ready

Kivalliq Arctic Foods/Keewatin Meat & Fish specializes in cutting and processing a variety of unique wild organic caribou meat cuts. Participant at SIAL international food trade show in Montreal, March 2001, and ANUGA in Cologne, Germany in October 2001. EU certified.

Labrador Inuit Development Corporation

Mr. Fred Hall, *Managing Director*
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Station B
Goose Bay, Labrador, Newfoundland
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Exporting : United States

Labrador Inuit Development Corporation manufactures products that include caribou meat, antlers, smoked arctic char, northern arctic shrimp, Labradorite jewellery, and also operates a fishing camp for sports persons.

SUCCESS STORY

Mahemigew Inc.

Lennox Island, Prince Edward Island

www.mahemigew.pe.ca

Mahemigew Inc., based in Prince Edward Island, has been harvesting, packaging and selling its peat moss to nurseries and greenhouses since 1981. The company, which is owned by the Lennox Island Band, employs two people full-time; however, its payroll expands to 30, mostly aboriginals, during the harvest season.

Mahemigew has been exporting since its inception. Today it can hardly meet the demand for its products in Japan, where it sells 95 per cent of its production. "Our screening process ensures fine quality peat moss which the Japanese have a hard time finding anywhere else," says Don Bernard, the company's General Manager. Mahemigew, which used Aboriginal Business Canada (ABC) to help finance its equipment, was exporting for a while to New England as well. "We found the competition in the US too fierce but we hope to start selling there again and to explore markets in other countries."

According to Bernard, there are opportunities out there for other Canadian suppliers of quality peat moss. "The market is tight in the US," he adds, "but not necessarily in other parts of the world."