

606 - LOS ANGELES

UNITED STATES OF AMERICA

PLANNING:	ACTIVITIES PROPOSED IN POST PLAN	ANTICIPATED RESULTS
	ADVANCED TECH. PROD. & SERV      ALL SUB-SECTORS IDENTIFICATION OF PROSPECTIVE INVESTOR FIRMS VIA COMMERCIAL INTELLIGENCE GATHERING (INCLUDING CORPORATE LIAISON CALLS).	IDENTIFY INTEREST IN INVESTING IN CANADA.
	DEFENCE PROGRAMS, PRODUCTS, SERV      ALL SUB-SECTORS IDENTIFICATION OF PROSPECTIVE INVESTOR FIRMS VIA COMMERCIAL INTELLIGENCE GATHERING (INCLUDING CORPORATE LIAISON CALLS).	IDENTIFY INTEREST IN INVESTING IN CANADA.
???????	ALL SUB-SECTORS IDENTIFICATION OF PROSPECTIVE INVESTOR FIRMS VIA COMMERCIAL INTELLIGENCE GATHERING (INCLUDING CORPORATE LIAISON CALLS).	IDENTIFY INTEREST IN INVESTING IN CANADA.
	EDUCATION, MEDICAL, HEALTH PROD      ALL SUB-SECTORS IDENTIFICATION OF PROSPECTIVE INVESTOR FIRMS VIA COMMERCIAL INTELLIGENCE GATHERING (INCLUDING CORPORATE LIAISON CALLS).	IDENTIFY INTEREST IN INVESTING IN CANADA.
	INDUSTRIAL MACHIN, PLANTS, SERV.      MANUFACT & MATERIAL PLANT, EQP. IDENTIFICATION OF PROSPECTIVE INVESTOR FIRMS VIA COMMERCIAL INTELLIGENCE GATHERING (INCLUDING CORPORATE LIAISON CALLS).	IDENTIFY INTEREST IN INVESTING IN CANADA.
	CHEM PROD & PETROCHEM, EQP, SERV      PLASTICS PRODUCTS, EQUIP, SERVIC IDENTIFICATION OF PROSPECTIVE INVESTOR FIRMS VIA COMMERCIAL INTELLIGENCE GATHERING (INCLUDING CORPORATE LIAISON CALLS).	IDENTIFY INTEREST IN INVESTING IN CANADA.
NON SECTORALLY ORIENTED ACTIVITIES		
	TAX REFORM - BRIEFING OF INVESTMENT INTERMEDIARIES AT TIME OF LEGISLATION.	BETTER APPRECIATION BY PROSPECTIVE INVESTORS OF CDN BUSINESS CLIMATE.
	VIP VISITS - E.G. HON. DONALD MACDONALD	BETTER APPRECIATION BY PROSPECTIVE INVESTORS OF CDN BUSINESS CLIMATE.