

Export and Investment Promotion Planning System

88/89 Sector/Sub-Sector Highlights
Submitted by Posts by Region

Region: UNITED STATES

Mission: 619 ATLANTA

Market: 577 UNITED STATES OF AMERICA

Sector: 016 INDUSTRIAL MACHIN, PLANTS, SERV.

Subsector: 999 ALL SUB-SECTORS

Statistical Data On Sector/sub-sector	Next Year (Projected)	Current Year (Estimated)	1 Year Ago	2 Years Ago
Mkt Size(import) \$	4180.00M	\$ 3800.00M	\$ 3500.00M	\$ 2820.00M
Canadian Exports \$	250.00M	\$ 188.00M	\$ 150.00M	\$ 160.00M
Canadian Share of Import Market	5.20%	4.90%	4.30%	5.60%

Major Competing Countries

Market Share

i) 577 UNITED STATES OF AMERICA	055 %
ii) 620 EUROPE	015 %
iii) 434 TAIWAN	010 %
iv) 268 KOREA	005 %
v) 265 JAPAN	005 %
vi) 616 OTHER COUNTRIES	010 %

Cumulative 3 year export potential for CDN products in this Sector/Subsector: 100 \$M AND UP

Current status of Canadian exports: Well established and growing

Products/services for which there are good market prospects

Current Total Imports
In Canadian \$

i) MATERIAL HANDLING AUTOMATION	\$ 0.00 M
ii) INSTRUMENTS AND SYSTEM EQUIPMENT	\$ 0.00 M
iii) (METAL FAB. AND TOOL/DIE)ENGINEERED PRODUCTS	\$ 0.00 M
iv) ROBOTIC/CAD/CAM/CIM	\$ 0.00 M
v) INDUSTRIAL MACHINERY	\$ 0.00 M
vi) PACKAGING MACHINERY	\$ 0.00 M
vii) ENGINEERING	\$ 0.00 M

The Trade Office reports that the following factors influence Canadian export performance in this market for this sector (sub-sector).