

The complete TTS/Plus System is currently being used by the Bank of Montreal and Northern Telecom in Canada.

Rapid growth

Management Graphics, founded in 1978 in Toronto by George Klein, president, and his partner Ary Dotan, had, by the end of the first year recouped the initial investment with \$20 000 in sales.

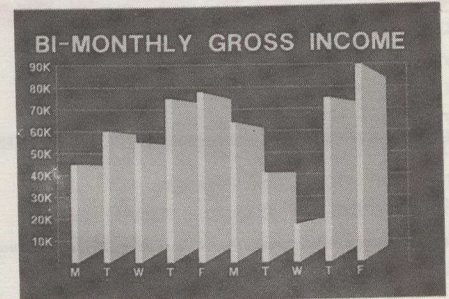
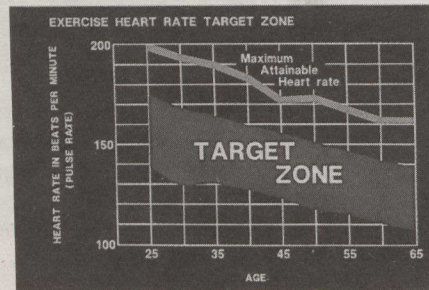
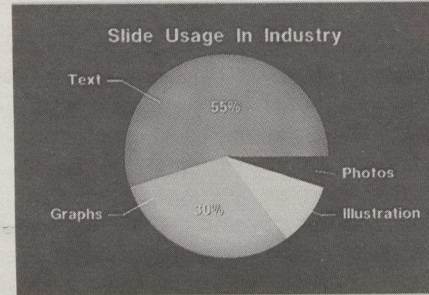
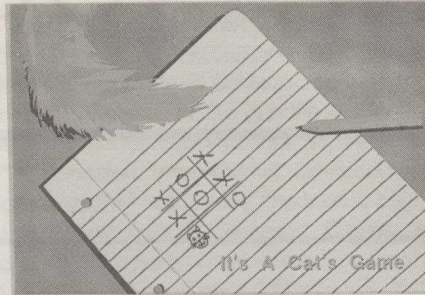
By 1982, sales had jumped to \$600 000 and in 1984, sales were expected to reach the \$2-million mark with \$700 000 coming from slides, \$500 000 from software and the rest from hardware sales. All profits are reinvested in hardware, new software and staff.

Mr. Klein, who was born in Czechoslovakia and emigrated to Canada in 1968, said he was confident the promising numbers would continue to grow. He said there was a great demand for the service the company provides and that computer-generated graphics is the "fastest growing market in the computer business right now because it was neglected in the past".

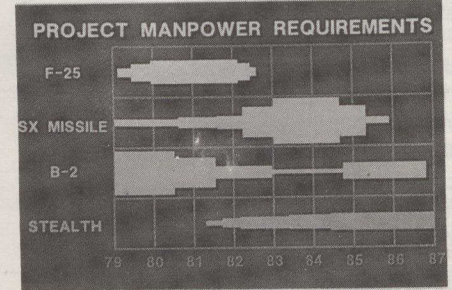
Management Graphics have opened an office in Ottawa and another is to open in Vancouver in January. The company is expanding its operations into the United States through franchised dealerships and it also has an office in Belgium.

Expansion and the new business it brings are not the company's greatest challenge, Mr. Klein said. It is to be on top of the competition in a business that changes overnight and to develop new and better products.

Slides produced on TTS/Plus System



12% Rate of Return (\$2,000 a year)	Without IRA	With IRA
Income Taxes @ 30%	\$600	-0-
Left to Invest	\$1,400	\$2,000
Effective Rate of Interest	8.4%	12%
Total Accumulation after 35 years	\$295,368	\$1,071,784



Management Graphics TTS/Plus System allows the users to produce their own slides for visual presentations with almost limitless variations and colour combinations.

Canadian Studies thrive in Thailand

Dr. Theera Nuchpiam, a member of the Canadian Studies Committee at Chulalongkorn University in Bangkok, Thailand recently completed an extensive study tour at a number of Canadian universities.

Dr. Theera first visited Vancouver, where

he met with academics at the University of British Columbia and Simon Fraser University to discuss Canadian foreign policy issues. In Winnipeg he was the guest of Dr. O.P. St. John of the University of Manitoba for four days of academic activity



(From left to right): Denis Stairs, Dr. Theera Nuchpiam and Ted McDorman in Halifax.

that included both research and participation in graduate seminars. He next visited universities in Toronto, Ottawa and Montreal while conducting research at the Public Archives of Canada in Ottawa.

The final stop on his tour was in Halifax, Nova Scotia, where he was the guest of Professor Ted McDorman of the Dalhousie University Ocean Studies Program. He met with Canadian foreign policy specialists in Halifax, including Professor Denis Stairs.

The Canadian Studies Program at Chulalongkorn University is in its third year of operation. Recently funds contributed by Canadian businesses resident in Thailand, including BATA Thailand, ALCAN THAI, NOVA Corporation from Alberta, The Royal Bank of Canada and Northern Telecom, were sufficient to operate the Canadian Studies Program in the country from entirely private sector resources.

Dr. Theera made his tour through Canada with assistance from a Department of External Affairs study trip grant.