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What Enterprise and Determination May Accomplish

The lecture given by Captain Richard Gosse before the Board of Trade yesterday, a summary of which appears in another column, is well worth perusal by those who were unable to listen to him. Unfortunately such an address when it is reproduced on paper cannot convey to the reader the effect made on his listeners by the personality of the lecturer.

Captain Gosse has passed through the hard school of experience, and the success which he has gained is due to his own initiative and to his ability to distinguish between the practical and the delusive shadow. His very manner of speaking about a subject indicates that when once he has decided that some object can be attained, no difficulties, however great they may appear, are allowed to block his way, if human strength and ingenuity can remove them. Typical of the country which gave him birth, he gives one an impression of rugged strength, grim tenacity, and indomitable energy, and if the story of his conquests on the Pacific Coast reveals anything, it shows a man immune to fear, regardless of hardships, and upon whom the only effect of difficulties is to arouse a greater determination to overcome.

The lecturer's practical suggestions regarding the handling of the wealth at present lying idle in our waters through lack of initiative or because of want of confidence in the results were those of a man of vision whose ideas were based on hard realities. In his criticism, his language was frank and to the point, but it was obviously prompted by the desire to assist rather than by any inclination to find fault, and the comments that he made were generally followed by a helpful suggestion.

It has to be admitted that Newfoundland's industrial development has unfortunately been retarded by various circumstances. Many of them it is true have been beyond our control, but there are others which might have been overcome by capable administration, by greater care of those resources with which we have been lavishly endowed, and by a stronger faith in local enterprises. Of recent years we seem to have come to a fuller realization of the latent wealth of the country, and we should be indeed blind to our interests if we allowed personal feelings to interfere in any way with friendly criticism or helpful suggestions made by those who are able and anxious to assist us along the road to prosperity.

To-Day's Garden Party

A garden party will be held this afternoon in St. Patrick's Convent grounds in aid of the new school, and judging by the preparations made a pleasant time is in store for all who may care to attend. The Mt. Cashel Band will be present to render a select programme of music.

"Pack up your troubles" and enjoy a big laugh at the Casino Smoker to-night.—11

Magistrates Court

An ordinary drunk was discharged. An 18 year old laborer, without a home given in charge by Bro. Conway of Mt. Cashel for loitering around the institution, was remanded for eight days.

A 41 year old laborer of Beaumont Street, given in charge by his wife for being drunk and assaulting her, was discharged. The evidence of several witnesses showed that the wife was more to blame than the husband. She was responsible for a certain amount of neglect in the home which caused her husband to imbibe too freely.

A test driver, summoned for driving his car without a tail light, admitted his guilt and was fined \$2 and costs or 5 days.

An express man for driving a vehicle after dark without lights on the 15th inst. was fined \$2 or 5 days. An express driver for beating a little eight year old boy named Power in the face with a whip on New Gower Street was fined \$5 or in default 10 days.

A woman of the Higher Levels had her husband before court this morning charged with using threatening language towards her. In this case the defendant was ordered to pay costs, and to prevent a recurrence of the trouble in future he was ordered to sign a bond in the sum of \$100.

A motorist for parking a motor car near his residence was allowed to go upon paying costs. The defendant was unaware that such a law had been put in force.

Express Passengers

The following passengers arrived at Port aux Basques by S. S. Kyle 8.30 this morning and joined the express which is due to-morrow afternoon: Mrs. A. Walsh and son, Mrs. J. Y. Devine, Mrs. L. Butt, S. Batt, G. Batt, W. Atkinson, S. Galloway, S. Heber, J. W. Foster, R. L. Bailey, Mrs. S. Howell, J. Line, Miss S. D. MacMillan, Miss T. S. Sloan, S. Campbell, W. Bruce, G. Harteyer, D. Feder, J. and Mrs. Hatcher, W. Hoar, W. Doyle, A. and Mrs. Gale, S. S. Chafe, T. C. Hannon, W. Hannon, W. Foster, Miss M. Ball, Miss Gaultois, G. and Mrs. Martin, Miss E. Priest, Miss S. Sparks, J. and Mrs. Janyard, C. Butt, H. Brown and P. Gosse.

O. R. S.

These initials were in use for many years with the old railway management and meant "on railroad service." They are now obsolete however but nevertheless we shall soon be using them in reversed form S. R. O. as by all appearances there will be "standing room only," to-night at the Casino Sing Song for Child Welfare. Better get your tickets at once.—11

Government Boats

Argyle left Hr. Buftett 5.30 p.m. yesterday, outward.

Clyde left Tit Cove 2 p.m. yesterday.

Glencoe left Marytown 6.30 p.m. yesterday, going west.

Kyle arrived at Port aux Basques 8.30 a.m. to-day.

Malakoff left Greenspond 5.35 p.m. yesterday, inward.

Melgie left Wolf Island 9.10 a.m. Monday, going north.

Portia left Ramea 4.35 p.m. yesterday, coming east.

Prospero at St. John's.

Sagana at Harbourmouth.

Sebastopol left St. Mary's 8.50 a.m. yesterday, outward.

Motor Car Seized

The Chalmers motor car, which figured in a recent accident on Waterford Bridge Road, was seized yesterday by Bailiff English, and parked in front of the Morgue. The seizure is the sequel to a civil action taken by the parties who were run down whilst driving in a pony outfit. They sued for and were awarded damages to the extent of \$300.

Preliminary Enquiry

The motor enquiry was continued in the Magistrate's Court yesterday afternoon, when the evidence of Drs. Anderson and Fox, and that of Mr. Claude Hall was taken. Adjournment was taken until this afternoon.

Artistes Arrive

We have just received advice that by to-day's boat from Bell Island, Arthur Priestman Cameron, the peculiar man from Yachville will arrive to assist at to-night's smoker. Danny Delmar is also being transformed and we hear there's a new millinery style in town.

If Sandy Lawrence will only repeat last night's rehearsal it will bring down the house. We're not going to tell you about the rest but come and see and get the best half dollar's worth of fun you ever had, and the proceeds are to help save the babies.—11

Don't forget the Glee Makers' Smoker to-night, at the Casino.—11

Dinner to Distinguished Newfoundlander

A dinner was given at Smithville last night by Sir Michael Cashin, in honor of Capt. Richard Gosse. About 50 guests partook of Sir Michael's hospitality amongst whom were members of the Government, Opposition, and Legislative Council. The guests included "The King," "The Guest of the Evening," "The Government and the Opposition." The latter was responded to by Messrs. A. E. Hickman and R. Hibbs. Sir John Crosbie, Captain W. Winsor, Minister of Marine and Fisheries, and Hon. W. Walsh, Agriculture and Mines, responded to the toast of the Government. Sir Michael Cashin, introducing the guest of the evening paid a glowing tribute to the energy and business ability which has brought him to the top rung of the ladder of success, and earned for him a foremost place amongst the great capitalists of industry. Capt. Gosse, who is past his score and to years, gave an interesting review of the canning industry of British Columbia, and offered many valuable suggestions for the improvement of the fisheries in his native land. Speeches were also delivered by Hon. P. Templeton; Messrs. W. A. Munn, Jesse Whiteway, C. McK. Chambers, M. H. A. H. Saunders and H. F. Shortis. Songs interspersed the speeches and a most pleasant evening was spent. A vote of thanks to Sir Michael for his "princely hospitality," proposed by Mr. Hickman, brought the proceedings to a close.

PEPYS BEHIND THE SCENES

September 23rd.—Up and in the greatest rage with my wife, the wretch confessing that she did give my gray suit for the fall, to a mendicant that did come yesterday to the door. Indeed, it was only by leaving the house that I might prevent myself from beating her, and is the silliest thing that ever I did find her out in. I do not know how to tell her to do so now, needs must I do with what little I have since I may not afford myself any new clothes this year. Anon to the Board of Trade, where Mr. Gosse discourages most learnedly of the canning of fish, which is a thing in which he has had the highest experience. His discourse do bring to my mind Mr. Lake of Fortune, who can codfish there, and is I believe making a success of his venture. Indeed, before the war, his fish did merit the high approval of Archbishop Howley and divers others, but the high costs of fish and cans did cause Mr. Lake to neglect his industry throughout the war. Now to-day from Major Butler, of a great demand for men to work in the woods near the Humber, but none to be had anywhere, and is the strangest thing that men should cry out for employment, yet none to accept it when it is offered.

To-Night's Personnel

For information of our readers we publish herewith the names of those gentlemen who are graciously giving their time and talent in aid of Child Welfare at the Casino Theatre to-night: Messrs. Chas. Hutton, G. Christian, F. Ruggles, Arthur Priestman, Cameron, Sandy Lawrence, W. Herder, M. Michaels, H. Foster, P. Dobbin, D. Delmar, W. Tucker, Martin Day, A. Williams, Dr. Howlett, R. W. Jeans, Karl Trapnell, Max Channing, W. Wallace, A. E. Holmes, J. Strang and the full C. L. B. Band. The affair is promoted by Mr. Jas. A. McKennie who has left no stone unturned to make it a huge success. As the proceeds are in aid of the Babies Hospital, the performers expect to be greeted with a full house.

Delightful Band Concert

The C. L. B. Band gave a delightful rendition of music in Sanderfoot Park last night, which was greatly enjoyed by the large crowd in attendance. The proceeds taken on the sale by a number of lady workers, goes to the funds of the Child Welfare Association.

Hot Roasted Partridge and Chicken served daily at LIDDY'S HOTEL, Torbay. Phone 1412 for reservations.—sept.23,24

S. S. Walker

Short of Coal

A message from Capt. Edgar Hann of S. S. Walker to the Minister of Marine and Fisheries was received yesterday afternoon, which reads as follows:—"Arrived Makovick 3.30 p.m. Short of coal, will probably have enough to reach Turnavick. Fairly good weather all the voyage. All well."

"AT HOME."—Mrs. H. B. Fraser will be "At Home" to her friends Thursday and Friday afternoons of this week, at her residence, Barnes Road. sept.24

Lecture by Captain Gosse to the Board of Trade

Timely Suggestions Concerning Newfoundland Affairs.

In a resume of the lecture delivered at the Board of Trade Rooms yesterday, by Captain Richard Gosse, we stated that he had left here about 40 years ago for Vancouver. In his lecture, which was really a heart to heart talk—Capt. Gosse detailed the various steps which led him to the top rung of the ladder of success. His training, he said, was at the fishery, which he engaged in on the Labrador, when only 8 years old. An ordinary fisherman, he became master of a schooner out of the employ of J. & W. Stewart. He was successful as a fisher, but in 1885 he lost his vessel which left him practically penniless and without prospects, he decided to emigrate. Reaching Vancouver in 1886, when it was the site of a few shacks, he obtained work at \$2 per day. He was told on landing that he had come to a h— of a place to settle down. The salmon pack there then totalled only 17,000. After three days in his new home he started to investigate the prospects of the fishery. It was not long before he managed to send enough home to enable his family to join him. Without education and with no friends in the new land, years of struggle followed, and on many occasions he was, as he states, "down to his last nickel."

STEPS TO SUCCESS.

Ten years had scarcely passed when he was given complete control of a large canning factory. His next step up the ladder of success was the purchase of the hull of a steamer. This he bought for \$25, and rebuilt with the help of a number of other Newfoundlanders. On completion he had the distinction of registering the first ship in the port of Vancouver. To-day his firm owns fifteen canneries and is putting up about 200,000 cases of salmon. It was all done by working hard and attending to business, the speaker said.

In first taking up the salmon industry he started in a small way and his first years on the Fraser River were practically a failure. He hung on, however, and in 1907 he and his son started their first cannery. Every one predicted that he would come out of the venture dead broke. It took \$75,000 to run this first plant and it was so successful that a second one was built. Success again followed, and six canneries that had gone up were bought out. Continuing to thrive Capt. Gosse further extended his holdings and this year he bought a cannery 240 miles north of Vancouver. This factory can turn out 200,000 cans per day and 40,000 feet of box wood.

CO-OPERATION ESSENTIAL.

Last year Capt. Gosse's son put up \$4,000 cases salmon, the biggest individual pack on record. "One of the secrets of the success of this enterprise," said the speaker, "is co-operation between employer and employee. Our world is our bond and they trust us in his employees, the speaker told how when the men came to sell their catches of salmon, it was a common occurrence to trust them with their own counting. Mr. Gosse's employees number about 2,400. The outfit, such as boats, nets, etc., all belong to the firm.

INSPECTION NECESSARY.

Touching on local matters, Captain Gosse spoke of having had some kippered herring served to him for breakfast. They were black under

the fin, showing that they were stale when put up. Such an article would not find a purchaser in Vancouver, he said. There they have inspectors watching every step in the process of canning. Fish, when taken from the water, were handled carefully. Machinery was employed wherever possible. They had the Iron Chink which headed and cleaned about 60 fish per minute, washing machines, can fillers, seaming and sealing machines. The salmon was cooked from 75 to 90 minutes, according to the size of the fish. After cooking, the cans were examined, then given a final testing, lacquered and put into cases. Often as high as 70,000 salmon were handled in one day in the summer, and yet the strict supervision never slackened. Capt. Gosse said he had examined some of our pack and found large and small fish alike had been given the same amount of cooking, with the result that some were undercooked and more were boiled too much.

SUGGESTS EXPERIMENTS WITH CAPLIN.

In addition to packing salmon, Captain Gosse's firm pack pilchards and herring. Of the former they put up about 30,000 cases. Herring, he said, were of a frail nature, and consequently had to go through an artificial dryer before being packed. He expressed the opinion that there was a great future for our caplin, if they were properly put up. This could be done by partial drying to toughen the skin. Experiment was necessary to find out the proper amount of cooking required. He suggested that this be done in a small way, and anyone could try it on the kitchen range with a few glass containers. With proper handling a business could be built up that would rival the sardine industry, he said.

Talking on the economy necessary in any large industry, Capt. Gosse pointed out that our packers use a tin plate far too heavy in making their packages. For instance, 100 lb. tin was used in British Columbia, whereas 200 lb. quality is used here. The speaker also thought we should give more attention to putting up squid, for which there is a big demand, particularly in China. Herring Scotch pack, if carefully put up, should also be another big source of revenue to us, he thought. His firm last year sold 79,000 barrels of this pack to China and Japan, and the United States, and did not by any means supply the demand.

THE TOURIST TRAFFIC.

Stating that the tourist traffic is worth about \$40,000,000 annually to Vancouver, the speaker noted that we too are seeking revenue from that source. If we are expecting to get it, we will have to improve our transportation facilities, he said. Relating his own experience, he told that ten days previous to crossing the Gulf he made arrangements for accommodation on the Kyle. Getting on board the boat he heard nothing but disputes about reservations. No arrangements had been made for him, and the only sleeping place available was in a bunk that could not accommodate him. The mail service and the trains were also shown up in an unfavorable light.

The address proved very interesting and at its conclusion a hearty vote of thanks, moved by Capt. Abraham Kean, was accorded the speaker by acclamation.

Berry Pickers Astray

Two young girls resident of Duckworth Street, who went berry picking yesterday morning failed to turn up last night and caused considerable anxiety to their families. The matter was reported to the authorities and this morning a posse of police were sent to the White Hills to make a search for the missing girls. It is presumed they went in this direction. Up to noon hour no trace of them could be found.

Oporto Stocks

	Sept. 22	Sept. 23
British	39.257	42.400
Consumption	3.143	3.429
Norwegian	41.488	44.513
Consumption	4.400	4.514

RE-BUILDING CHURCH ORGAN.—Mr. Walter Vey, the tuner and organ builder, has left for Hr. Grade to re-build the organ in the R.C. Cathedral. The job will take about 3 weeks to complete. Mr. Vey intends to visit Bay Roberts on similar business before returning to the city.

REWARD'S LIFELINE FOR HUMANITARIAN.

TO-DAY'S MESSAGES.

GENERAL SATISFACTION OVER BERLIN'S DECISION.

GENEVA, Sept. 23. Germany held the centre of the stage in Geneva to-night and held it dramatically. The members of the Council of the League of Nations and scores of other distinguished delegates formed little groups in the corridors of the League Palace and discussed the big news from Berlin that the German Cabinet had unanimously voted to apply for membership. The string, which according to the press despatch, Germany would attach to her application, did not seem to worry very much the members of the Council with whom the correspondents talked. The prevailing view was that the explanatory note issued by Berlin was chiefly intended for home consumption, and as a stop to the Nationalists who are said to be fearful that Germany will be made to suffer new humiliations. There seems to be no desire whatever here to humiliate Germany, but on the contrary practically everybody to-night was voicing deep satisfaction over Berlin's decision coupled with words of hearty welcome. The permanent commission on military and naval matters in drawing up plans for the Council to follow, when it undertakes the enquiry in Germany, had suggested that all the signatures of the Treaty of Versailles furnish the names for a list from which the investigation could be chosen. This would mean that countries like Poland and Rumania might be called upon to send their nationals into Germany in connection with the inquiry as to whether Germany was fulfilling her armament agreement. The Council realizes that such a contingency would be humiliating to Germany and has reserved its decision on this point.

MARINERS STRONG FOR SCHOONER RACE.

WORCESTER, Mass., Sept. 23. A growing sentiment among mariners in this port that the yearly schooner races between fishermen of America and the Canadian Maritime Provinces should not be allowed to lapse, culminated to-day in the sending of a telegram to H. R. Silver, Chairman of the trustees of the International trophy, by the American Racing Committee. The trophy was withdrawn from competition this year as a result of the inconclusive result of last year's series when Capt. Angus Walters of the Canadian entry, the Bluebonnet sailed away without finishing the races after being called against for failing to sail outside one of the buoys. While the contents of the telegram were not made public, persons close to the committee said that it was an enquiry asking if press despatches announcing the calling of this year's racing were correct. In addition to an increasing desire in this port to see the International races continued, there has been of late a growing agitation in favor of a challenge to Capt. Walters to meet the Gloucester boat Columbia in a special match race in late October for a purse to be raised.

FIRE DAMAGE IN ST. URBAIN.

MONTREAL, Sept. 23. Seven families were rendered homeless and damage estimated at \$135,000 was done through a fire of undetermined origin which broke out this morning in the village of St. Urbain, 84 miles from Montreal. The fire wiped Dubois' Home, the Bank of Hochelaga, three stores, a garage, a blacksmith's shop, and five private houses. The fire raged for five hours before volunteer firemen of St. Philippe with two hand pumps, the volunteers of St. Urbain, St. Remi and St. Martin were able to smother the blaze.

ZANNI AND COMPANIONS NARROWLY ESCAPE DROWNING.

HONG KONG, Sept. 23. Major Pedro Zanni, Argentine aviator, who arrived here Monday on his round the world flight, Felipe Peltrame, his mechanic, and E. Roulter, the Peruvian Consul, narrowly escaped being drowned in a collision between motor boats in the harbor here yesterday. Zanni was at the point of exhaustion when picked up. The aviator has been the guest of the Peruvian Consul since his arrival here.

RED CROSS HELP PHILIPPINES.

MANILA, Sept. 23. Forty thousand persons in Pangasinan and Talaue Provinces are reported reduced to a state of semi-starvation by floods, locusts and animal diseases. The American Red Cross has authorized appropriation of amounts for a supply of rice to relieve the suffering. According to reports thousands of persons have been living on the cores and trunks of Papaya palms, the trunks of Duri Palms, the roots of banana trees, and wild carrots, all foods injurious to health. Because the Red Cross investigation has revealed conditions in the two provinces as serious it has been decided to arrange relief there until October 15, when new crops will be harvested.

Miss Donna Lamb re-opens Dancing Class in the Supper Room of the Cadet Hall on Thursday, October 2nd, at 8.30 o'clock.—sept.23,24

Incomparable—Acclaimed THE BEST!



LILLIAN GISH in the HENRY KING Production of The WHITE SISTER

By F. MARION CRAWFORD
Presented by
Inspiration Pictures, Inc.,
CHAS. H. DUELL, Jr., Pres.

The Year's Greatest Picture

"There is nothing on the stage this season, nor was there anything on the stage last season, to compare with 'The White Sister.'"—Alan Dale, N.Y. American.

"Lillian Gish reaches the very highest points in action, charm and delightful expression."—David Belasco.



Patrons are asked to come early—Twelve Wonderful Big Acts.

Matinees: Children, 10c. Adults, 20c. Night, 30c.

AT THE NICKEL

NOTE:—"THE WHITE SISTER" will be screened only at The Nickel.

Boys Light Fiery Cross

GIRL IS BURNED TO DEATH.

BERWICK, Pa., Aug. 30.—Jean Felice, a four-year-old girl, died here as a result of burns she suffered from contact with a flaming cross. The cross was ignited by boys, ranging in years from four to ten, who pretended they were klanmen.

Personal

Mr. Leo O'Mara, who has been very ill during the past ten days, is much improved to-day, and in the course of the next few days will be well enough to attend business. Mr. David Johnston, the well known sprinter, left yesterday's express en route to Kingston, Ont., where he resumes his studies in medicine at Queen's University.

Welcome! Welcome!

CATERING TO THE TOURIST TRADE.

Our store is wide open to the tourist arriving in our City, and we are pleased to give any information that a visitor to our City may require. We carry a full line of Picture Post Cards, Books of Views of Newfoundland; and our office is at his disposal where he can write letters and address Post Cards.

Our stock of British and American Tobacco, Cigars, Cigarettes and smokers goods, are of a very high grade.

A visit to our store will surely be to the pleasure of your trip. CASH'S TOBACCO STORE, July 17, eod. tf Water Street

Cut jellied vegetable salad in cubes and serve in cases made of Scotch out red or green peppers.

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Sells You Quality and Gives You Speed FREE

Do you get the very best results from your Snapshots all the time? You do if you use the KODAK STORE develop and print them for you, because so exceptionally up-to-the-minute are their printing and developing methods and equipment, so efficient are their assistants (you see they handle far more films than any one else in the city, and they're developing and printing only, all the time) that while they can, and do, give you a 24-hour service, no detail of quality is lacking. Every print from every negative is accurately and perfectly finished. When the KODAK STORE develops your prints it does not sacrifice quality for speed; it combines the two, and gives you—perfection.

TOOTON'S, The "Kodak" Store