



(Founded in 1879 by W. J. Herder.)

Evening Telegram

The Evening Telegram, Ltd., Proprietors.

All communications should be addressed to the Evening Telegram, Ltd., and not to individuals.

Thursday, October 11, 1923.

The Need of New Markets for Our Fish

Much is written about the congestion which takes place in our fish markets soon after our cargoes arrive in European waters and the consequent reduction of prices. Many suggestions have also been made as to the best method of overcoming the difficulty, but a solution has still to be found.

If we were the sole suppliers, or if our fish were superior in every particular to that of our competitors in the trade—and it is our fault that the quality is not always the best—the problem would solve itself, but year by year, while competition has become keener and competitors more numerous, we have been satisfied to continue a policy of laissez faire and to lament over our losses.

This is not a policy which makes for success. There is a remedy for most diseases, but they have not been discovered by fatalists. Stagnation is as much a disease as the common ailments of the body, and although we recognize all the symptoms of our apathy and are aware of the chief causes, we make no determined effort to get at the root of the trouble.

We lived in a fool's Paradise during the war period when high prices ruled owing to the absence of competition. When the war ended, and the seas were opened and our competitors were enabled to resume operations, down came the prices. Not only were our markets invaded, but the general dislocation of trade seriously affected the purchasing power of our customers. Other countries were similarly situated. Great Britain to-day is supporting an army of unemployed because her markets, particularly those in Europe are demoralized, and because others have been invaded by manufacturing countries which were less affected by the war.

In consequence of these conditions new markets have to be discovered if these countries are to continue to exist. To meet the keen competition which they find in their old markets, they are examining their goods in order to ascertain how they can make them more attractive or better suited to the requirements of their customers. What are we doing along these lines? Nothing.

Nova Scotia has recently "discovered" the Panama Canal which has led them to new fields to conquer along the Pacific Coast. Is it not possible that we too can find in the countries which fringe the Eastern Pacific from Mexico to Patagonia new markets for our fish? In that part of the world are living peoples who are of the same stock to a great extent, and who follow the same creeds and customs as the races of Southern Europe. The waters along their shores are as deficient in food fish as are the seas of the Mediterranean. The route through the Panama Canal and the climate offer no greater difficulties than are met with in the shipment of our fish to Brazil, and yet no effort is made to discover the

possibilities of supplying this New World. One or two enterprising salesmen fully conversant with the fish business, and possessing a thorough knowledge of commercial problems, could easily carry out a thorough investigation. The chances of research in this direction appear so promising, and the results, if the investigation were successful, would be so beneficial to the country that every effort should be made to ascertain if the suggestion is feasible.

Many new ideas which before the war would have been rejected as impossible have since been carried into effect. Many countries which previously depended upon other manufacturing centres are to-day supplying their own requirements. Much of the wheat of the western Provinces is finding an outlet to their markets through the Pacific ports, and we might well profit by the example of others who have decided that if they wish to prosper they must bestir themselves.

Father Matthew Celebration

Last night the members of the T. A. & B. Society terminated the Father Matthew Anniversary. Oct. 10th, by holding a ball in the theatre flat of their hall. The affair was attended by about 130 couples. The success of the affair was a great measure due to the Ladies' Auxiliary. Supper was served in the dining hall, which was beautifully decorated for the occasion. During the interval an impromptu concert was held. Mr. Tom Doherty's "Taking of the Census," and Mr. T. J. Rolls in a recitation, being features of the programme. Messrs. Redmond, Foley and others also contributed numbers. Bennett's Orchestra supplied a very pleasing programme of music, and when the affair concluded at 2 a.m., all voted it a great success.

Magisterial Enquiry Opened

A magisterial enquiry into the death of the young lad Griffiths, which occurred at the Southside some weeks ago, was begun yesterday afternoon. Four witnesses were examined after the enquiry adjourned. Deputy Minister of Justice Summers, K.C., appeared for the Crown. Mr. Don Whitway, the driver of the car which figured in the death of the lad Griffiths, was represented by W. J. Higgins, K.C.

Musical Entertainment at S. A. Citadel

The musical entertainment given by Commandant and Mrs. Urquhart at the S. A. Citadel last night was well attended and all present were apparently greatly pleased with the programme. Commandant Urquhart not only plays sweetly on the violin, guitar, banjo, mouth organ and other instruments, but he can extract the most entrancing strains from sleigh bells and even from the tin can and ordinary hand saw. Mrs. Urquhart rendered valuable assistance throughout the meeting and her singing and playing on the harp was greatly enjoyed. The meeting lasted for over two hours and during that time there was not a dull moment, the musical and vocal numbers being interspersed with pointed and witty sayings by the Commandant that kept the audience in good humor, and undoubtedly left an impression for good upon all present. At the close Adjutant Stickland, the commanding officer of the No. 1 Corps, thanked the Commandant and his wife for the splendid entertainment given, after which the meeting closed with the benediction.

A Specialist's Advice.

In matters of investment you should always seek the advice of one whose knowledge and experience qualify him to advise you. Your income from savings properly invested should be as large as is consistent with safety. I specialize in safe investments yielding from 7 per cent. to 10 per cent. If you have funds invested at lower yield, it will pay you to consult me. RICHARD C. POWER, Investment Specialist, Bishop Building, St. John's.—sept21,t

Large Funeral

The funeral of the late Eugene Parsons which took place yesterday, was very largely attended. Amongst those who made up the cortege were the employees of the Royal Stores. Rev. Hammond Johnson officiated at the graveside; interment took place at the General Protestant Cemetery.

Ice Cream weather again. Visit the Blue Puttee this evening.—oct5,t

New Headquarters for Girl Guides Opened

There was a large and representative gathering at the opening of the new Girl Guide Headquarters, in Duckworth Street, yesterday afternoon, when Miss Bright an English Commissioner, gave an inspiring address on the aims and objects of the movement, telling in a delightful and amusing manner of her experiences as a Commissioner and Guide. All who heard her felt that the girls who entered wholeheartedly into the work and play of this sisterhood should be strengthened in all that will help them in their homes and as citizens. It is hoped that a report of her address may be given in full at an early date.

The Headquarters were formally opened by the Island Commissioner, Lady Allardice, who thanked the Association and Guides for their cooperation and the enthusiastic way in which they have helped the movement. Special gratitude was expressed to Mrs. Hutchings and Mrs. Mitchell for their untiring services in connection with Headquarters, and to Mrs. Gosling, their President, whose temporary absence from the Island will be sincerely regretted. In declaring the Headquarters open the Island Commissioner hoped that it might prove helpful to girls of all sections of St. John's and a centre for wholesome, useful and chivalrous activities. After the opening an interesting ceremony was witnessed, when the following new commissioners were invested: Mrs. John Campbell, for Bay of Islands; Mrs. Hugh LeMessurier and Mrs. Higgin for Harbour Grace District.

Then followed tea and afterwards inspection of the Headquarters on which the Association were warmly congratulated. The premises comprise a large lecture room, smaller lecture room with gas stove for cooking classes, a delightful Guiders clubroom and a small cloak-room. Miss Bright will hold the following training course, for Commissioners and Guides, to which all who wish to take an active part in guiding are cordially invited.

Programme of Course of Training Conducted by Miss Bright.

- 1.—Company Management: Patrol System and Court of Honour; Thursday, Oct. 11th, at 7.45 p.m.
- 2.—Specimen Guide Meeting: Company and Patrol Drill; Saturday, Oct. 13th, at 7.45 p.m.
- 3.—Physical Exercises: Health Talk and Industrial Conditions; Monday, Oct. 15th, at 7.45 p.m.
- 4.—Games and Dancing; Thursday, Oct. 18th at 7.45 p.m.
- 5.—Signalling: Knots and Knot Games; Saturday, Oct. 20th, at 7.45 p.m.
- 6.—Specimen Brownie Meeting: Talk on Brownie Work and Management; Monday, Oct. 22nd, at 7.45 p.m.
- 7.—Talk on Guide Work and General Discussion on Church Parades and other parades; Thursday, Oct. 25th at 7.45 p.m.

McMurdo's Store News.

This week we have added to our high class toilet goods the following Brasmie articles:—
 "Brasmie Tooth Paste" 40c.
 "Shaving Sticks" 40c.
 "Brilliantine" 50c.
 "Bath Salts, Small" 1.25
 "Bath Salts, Large" 1.50
 "Cologne, Small" 1.75
 "Cologne, Large" 2.75
 "Smelling Salts" 75c.
 "Peerless Brasmie Soap" 30c.
 "La Reine D'Egypte Soap" 40c.
 "Royal De Luxe" 40c.

Football Boots for boys, just opened at Parker & Monroe's, Ltd., East End Branch.—oct4,t

Rosalind in Port

S.S. Rosalind arrived in port at 9.30 a.m. to-day bringing a part freight and the following first class passengers:—Elena Lomas, Janet Riley, Annie Garrigus, Ed. Branton, E. Horwood, Cordelia French, Jessie Volsey, Minnie Martin, David Ann, L. Cullen, Winston Bryan, E. Burgess, Elizabeth Burgess, Elmer Cornwell, Elsie Cornwell, H. Gooden, D. Moller, James Arrilla, R. Brown, Margaret Coffin, Ed. Barron, John McKee, Eldred Hawkins and fifteen second class.

Ice Cream weather again. Visit the Blue Puttee this evening.—oct5,t

Requiem Mass

Requiem Mass for the repose of the souls of the late Lieut. Stephen Norris and his comrades who fell in the fight at Guadecourt on October 11th and 12th in 1916 was celebrated this morning in the R.C. Cathedral. Rev. T. Nangle, assisted by Rev. P. Kennedy, Rev. M. Connors, Rev. Dr. Carter and Rev. Mr. McDermott was the celebrant.

For Reasonable Taxi Rates Phone 2016.

MINARD'S LINIMENT FOR COUGHS

Police Court

A truckman charged with a breach of the traffic regulations, pleaded not guilty. The traffic officer's complaint was that he allowed his horse to proceed without his holding or guiding the animal. The defendant denied the allegation, and as it was a matter of oath against oath the Judge postponed the case until a witness for the defence can be called.

A case of assault which took place at Browning's Bridge on the night of the 8th inst., was heard and the defendant was fined \$5 or 14 days. The complainant, who is partly blind, gave evidence that he had been battered in the face.

Obituary.

MR. J. HOSKINS SUDDENLY PASSED AWAY.

It is learnt with regret that Mr. J. Hoskins the Traffic Manager of the Newfoundland Railway, died suddenly at his residence, 151 Gower Street, at 8 o'clock this morning. Ever since the earliest days of the Railway Mr. Hoskins has been a familiar figure on the road, and was one of the most highly esteemed employees in the service. He leaves to mourn his departure a wife, one son and three daughters, to whom the Telegram extends its sympathy. The funeral will take place on Saturday at 2.30 from his late residence.

Child Burnt to Death

Word of a second burning tragedy within a couple of days was received in a message to the assistant collector of Customs from Sub-collector A. E. Watson, Little Bay Islands. The victim is the five-year-old daughter of James Chapman. It appears that the little girl was burnt to death in the fire which yesterday destroyed the house and all its contents.

Charlie Chaplin at the Crescent To-Day

MUSIC, COMEDY AND DRAMA HIGH SPOTS OF PROGRAM.

To-day's show at the Crescent consists of all the ingredients of a hundred per cent. entertainment. The feature film is "Alias Lady Fingers," one of the most interesting social dramas ever seen and in the leading role is that popular star, Bert Lytell. Charlie Chaplin will be seen in a screening of his comedy "A Day's Pleasures." This is one of Chaplin's most popular films and there is a laugh in every line. "A Scandal in Bohemia" one of the famous Sherlock Holmes stories will also be shown with this bill to-night.

Pat Harrington will appear in new and catchy novelty songs together with a singing and dancing act. Robert Shields, the English Baritone will be heard in classy ballads and in duets with Mr. Harrington. This bill to-night contains all the variety and pep that could be desired by an audience of critics, so we feel sure everybody will enjoy this show and leave the theatre well pleased.

To-morrow night's Amateur Contest promises to even eclipse that of last week. There will be fun for all—bring your troubles with you and you will lose them before the show ends.

Shipping.

Schooner Ornati has arrived at Hr. Breton from the Banks hailing for 200 qts. codfish.

S.S. Silvia arrived at Halifax at 9 a.m.

Schooner Arminta has cleared for Oporto from Grand Bank taking 3,774 qts. codfish.

Schooner Gordon Tibbo has entered at Grand Bank to load fish from S. Tibbo for Oporto.

S.S. Abura has sailed from Botwood for England taking 2,750 tons paper from the A.N.D. Co.

Schooner Arietta is loading fish at Fogo for Oporto by the Labrador Export Co.

Schooner Cavalier arrived at Sydney on October 4th according to a message received to-day by Capt. R. S. Hollett. Some anxiety was felt over the safety of this vessel.

S.S. Manoa will continue the Montreal service up to the 31st of November.

Supreme Court.

BEFORE FULL BENCH.
 The King vs. Robert Haynes. The prisoner, who was arraigned on a charge of Bricary, pleaded not guilty. Mr. Leslie Curtis appeared for the defendant. Summers, K.C., for the Crown asked for a day for trial before a special jury. The trial is set for Thursday next at 10 a.m.

Personal.

Right Hon. Sir William Lloyd who has been in England for some time returned by the Digby yesterday.

MINARD'S LINIMENT FOR DIS-TEMPER.

TO-DAY'S MESSAGES.

BRITISH GOVERNMENTS OFFER OF ASSISTANCE IN SCHEMES OF DEVELOPMENT ANNOUNCED—PREMIER WARREN'S REMARK CAUSES A DIVERSION.

LONDON, Oct. 11.
 (Special cable to Canadian Press by Geo. Hambleton, Staff Correspondent.)

The British Government submitted further proposals to Economical Conference yesterday. On Tuesday they offered the Dominions increased tariff preference on certain articles, yesterday the offer was one of fiscal co-operation in development schemes. The offer comes under two headings, the first applying particularly to Crown Colonies. 1st, a guarantee of interest and capital invested in development schemes; 2nd, an advance of part of the interest over a period in respect to anticipated schemes put in hand before the normal time. The proposals are in reality an extension to the Dominions and Crown Colonies of assistance which the British Government has been giving local authorities and public companies at home. To the offer conditions are attached. These are mainly that enterprises assisted must be for the general development of public utilities, similar to those assisted in local Britain; that orders will be placed in Great Britain; that there would be some kind of joint responsibility with the overseas Government. Sir Philip Lloyd Grayam President of the Board of Trade said, "It is not philanthropy but business. It means that settlers will get the chance and Great Britain will get an immediate order. We want to speed up." Dominion representatives received the proposal favourably. Sir Lomer Gouin observed that Canada was becoming an industrial as well as an agricultural country. Canada was pretty well provided for at present with such public utilities as harbours, railways and electric light. It would be a little difficult to promise unconditionally that orders for equipment would go to British manufacturers, as Canadian manufacturers would naturally want a chance. However, the Canadian representative recognized the spirit in which the offer was made and would consider it carefully. Premier Warren of Newfoundland approved the principle of the proposal and amused the Conference with the remark that he hoped the time would arrive when London would use wood blocks from Newfoundland trees.

DAYLIGHT ROBBERIES AND DEATHS IN THE STREETS OF NEW YORK.

Two daring daylight robberies yesterday netted the bandits sixty-two thousand dollars and cost two lives, one a bank messenger and the other a robber, on Columbus Avenue during the busy part of the day. The gang sent a wrapped brick through the window of a pawnshop and rushed away with fifty thousand dollars in gems, while the police and others bombarded them with revolver bullets. Later in the day on West Thirtieth Street in front of Rothenburg Department Store, two messengers bound for the bank with twelve thousand five hundred dollars deposit were held up by four highwaymen, who immediately after became the target of three bandits and fell dead fighting steadily in all directions. The bandits retreated to an automobile in which they escaped with the money.

RECENT ELECTION OF PRESIDENT REFUTATED.

SHANGHAI, Oct. 11.
 Sun Yat Sen, the Southern China

Constitutional Leader, has issued an open declaration that he was against Tsao Kun, president elect of China, according to a telegram received here from Sun yesterday. Seventy-four members of the Chinese parliament met here yesterday and repudiated the recent election of Tsao Kun on the grounds that it was the result of bribery.

DR. BANTING THE DISCOVERER OF SOMETHING MORE MARVELLOUS THAN INSULIN.

HAMILTON, Oct. 11.
 Dr. F. G. Banting's discovery is of even greater importance than a diabetic cure. The Minister of Health for Ontario announced last night as a diener of medical men. He said he was not at liberty to divulge anything further on the matter. Dr. Banting is a real genius, he said and now has something better than insulin to offer to the world. It is a marvelous thing and an announcement will be made very soon.

VESSEL NOT REPORTED.—As yet no word has been received of the schooner Freedom, 18 days out from Sydney. The vessel, it is believed in marine circles, has been driven off and dismantled, and that she will be picked up by some passing ship.

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Buy Your Needs Now

GROCERY SPECIALS

At Special Prices

BOURNVILLE COCOA—1/4s. Per Tin 25c

Ibex Pears. Regular 45c. tin for 40c.
 Ibex Sliced Peaches. Regular 30c. tin for 28c.
 Ibex Apricots. Regular 30c. tin for 28c.
 Ibex Egg Plums. Regular 30c. tin for 28c.

BOURNVILLE COCOA—1/2s. Per Tin 50c

Argo Pears. Regular 50c. tin for 45c.
 Argo Peaches (Sliced). Regular 35c. tin for 32c.
 Argo Apricots. Regular 35c. tin for 32c.

BOURNVILLE COCOA—1s. Per Tin 90c

Freeman's Baking Powders, 8-oz. Regular 35c. tin for 30c.
 Freeman's Baking Powders, 4-oz. Regular 18c. tin for 15c.
 Finest Lemon Peel. Regular 40c. lb. for 35c.
 Finest Orange Peel. Regular 40c. lb. for 35c.
 Finest Citron Peel. Regular 60c. lb. for 55c.

SWANS DOWN CAKE FLOUR—Per Pkt. 60c

Fine Orange Pekoe Tea. Regular 60c. lb. for 55c.
 Choice Orange Pekoe Tea. Regular 70c. lb. for 65c.
 Very Choice Orange Pekoe Tea. Regular 80c. lb. for 75c.
 Finest Orange Pekoe Tea. Regular 90c. lb. for 85c.

FRESH GROUND COFFEE. Regular 60c. for 55c

Seeded Raisins. Per pkt. 20c.
 Seedless Raisins. Per pkt. 20c.
 Loose Raisins. Per lb. 17c.
 Loose Seedless. Per lb. 17c.
 Turban Dates. Per pkt. 20c.

The Royal Stores, Ltd., GROCERY DEPARTMENT.

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