

butter or a cheese on good conditions from Montreal to London, Liverpool or Glasgow than it does from one point to another of England, it will be seen that the Montreal market prices must closely follow those of the English market.

Unfortunately, many other countries are reduced to the same necessity as Canada and also send their butter and their cheese to England, with the result that the supply tends to exceed the demand there and purchasers are becoming more and more exacting and hard to please.

As the consequence of this, we observe : 1 A falling tendency in the prices of butter and cheese, which will probably become more marked ; 2 A stricter classification of products according to their quality, the first qualities obtaining very much better prices than the second qualities : not below the old prices because first qualities are, so to speak, yet the exception.

Producers are therefore compelled per force to produce only choice butter and cheese and to improve their methods of manufacture. These improvements have in view two points : 1 A general reduction of the cost of production to set off against the falling tendency in prices ; 2 Improvement of the quality to retain the market and command the highest possible prices.

Canada's competitors in the English market are Denmark, France, Holland, Germany, Australia, the United States, the Argentine Republic and England itself.

In all these countries, great efforts are being made to secure the preference. It is important therefore that Canada which has, so far, won a high place in English estimation, should not allow itself to be stripped of this market. The question is one of life or death for the agriculture of the province of Quebec in particular.

The present series of bulletins, published under the auspices of the Provincial Department of Agriculture, aims at keeping farmers, factory proprietors and, above all, manufacturers posted on the latest advances in the dairy industry and the latest requirements of the English market, to which we must necessarily conform. Some years ago, the prices of butter and cheese were higher than they are at present. If, at that time, our farmers had worked the dairy industry with as much care and knowledge as they bestow upon it now, they would certainly have cleared large profits from it ; which proves that it is better to lead the van of progress.