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The best \$10.00 a day Hotel in  
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At least that number of persons this morning intended to do shopping today. Had THIS SPACE been yours, you could have suggested that the drop in at your store; cause THE STANDARD is delivered to more than that many breakfast tables every morning.

**Don't You  
Want  
Their Custom?**

LOUISVILLE AND NASHVILLE.

By direct private wires to J. C. Mackintosh & Co.  
Commenting on the despatch from Louisville published by us yesterday in relation to a suggested bonus to stockholders of the L. & N., the New York Times this morning says: "The L. & N. has 60 million dollars of stock and a profit and loss surplus of about \$20,000,000. In addition to accumulating this large surplus the road has spent a number of millions upon betterments and improvements out of earnings over a series of years. The total of the money spent in this way so far as these items have been taken into account in connection with the discussion of the talked of distribution of new stock being said yesterday to amount to \$16,000,000. This item taken with the road's profit and loss surplus amounts to between \$35,000,000 and \$40,000,000 and yesterday's suggestions in banking quarters had it that the future capital of the road might be raised to a figure representing the present capital of \$60,000,000 plus the \$40,000,000 or a total of \$100,000,000."

# THE MONTREAL STOCK MARKET

By direct private wires to J. C. Mackintosh & Co.

**Morning Sales.**  
Canadian Pacific Ry., 25@186, 50@186, 50@186.  
Crown, 25@395, 1,000@393, 10@395, 500@393, 1,000@393.  
Canadian Converters, 50@46, 10@46, 25@46, 25@46.  
Dominion Steel Com., 150@45 1/2, 150@45 1/2.  
Lake of the Woods Com., 5@130.  
Mackay Pfd., 25@74 1/2, 20@124, 25@124, 50@124, 20@124.  
Montreal Power, 20@124, 20@124.  
Nova Scotia Steel Com., 50@88 1/2, 10@88 1/2, 100@102.  
Penman, 25@35, 25@35.  
Portland Cement, 1@187.  
Textile Bonds, "B", 2,000@97 and interest.

**Afternoon Sales.**  
Canadian Pacific Ry., 25@186, Crown Reserve, 100@392, Canadian Converters, 50@46 1/2, 10@46 1/2, 50@46.  
Dominion Steel Com., 5@45 1/2, 20@45 1/2, 45 1/2, 50@74 1/2, 20@74 1/2, 20@124, 25@124, 50@124, 20@124.  
Ogilvie Com., 5@128.  
Portland Cement, 25@186 1/2, 25@186, 20@186 1/2, 25@186.  
Greene's Railway, 25@57, 10@57 1/2, Toronto Railway, 125@126, 25@126, Detroit Railway, 25@126, 25@126, Commerce Bank, 8@184, 4@184, 2@184.  
Hochelaga, 10@145 1/2, 31@145 1/2, 73@145 1/2, 10@145 1/2, 45@145 1/2, Merchants' Bank, 2@170, Montreal Bank, 4@253.

# MONTREAL STOCK EXCHANGE.

(By Direct Private Wires to J. C. Mackintosh & Co.)

**Miscellaneous.**  
Bell Tele., 114 1/2, 146  
Can. Pac. Rail., 186 1/2, 186  
Can. Con., 46 1/2, 46  
Crown Reserve, 392, 392  
Detroit United, 128, 128  
Dom. Tel. Com., 75 1/2, 75 1/2  
Dom. Coal, 76 1/2, 76 1/2  
Dom. I. and S., 45 1/2, 45  
Dom. I. and S. Pfd., 129 1/2, 129 1/2  
Havana Com., 124, 124  
Illinois Trac. Pfd., 95 1/2, 95 1/2  
Lake Woods Pfd., 130 1/2, 130  
Minn. St. Paul SS Marie, 144, 143 1/2  
Mexican, 124, 124  
Montreal H. B., 124, 123 1/2  
Mont. St. Rail., 215, 213 1/2  
Mackay Pfd., 75, 74 1/2  
N. S. S. and C. Com., 68 1/2, 68 1/2  
Ogilvie Com., 128 1/2, 128  
Penman, 35, 35  
Quebec Rail. Com., 57 1/2, 56 1/2  
Rich. and Ont. Nav., 125, 125 1/2  
Tor. St. Rail., 126, 125 1/2  
Twin City Rpd. Trst., 104 1/2, 104  
Commerce, 184 1/2, 184  
Hochelaga, 147, 147  
Montreal, 147, 147  
Montreal, 203, 203  
Merchants, 170, 169  
Nova Scotia, 184, 184  
Royal, 219, 219  
Township, 175, 175  
Union of Canada, 135, 133 1/2

# MONTREAL NEWS NOTES.

By J. C. Mackintosh & Co. direct private wires.  
Montreal, Aug. 11.—Detroit United earnings are steadily increasing, but the talk of dividends being resumed shortly is premature. The company is earning a surplus which would seem on its face to justify a restoration of the full 5 per cent. but local considerations make this out of the question for the present. These considerations are the road's need of money for necessary improvements and extensions and the uncertainty regarding a final settlement of the franchise problem.  
An improvement in the company's gross earnings of nearly \$450,000 in seven months is a satisfactory factor under existing circumstances, amounting to a little better than 11 per cent. It means probably \$28,000 more net after deducting fixed charges and taxes the July surplus was approximately \$140,000, which would make a total surplus for the seven months through July of \$572,444. This is equivalent to 5 1/2 per cent on the Detroit United's \$12,500,000 of stock. At this rate, and there seems to be no reason to fear less business in the near future, the company may earn about 9 per cent on its stock for the year, out of this surplus will come the sums charged off for depreciation to be used in improving the property.

# CHICAGO GRAIN AND PRODUCE MARKETS.

Range of Prices.

Furnished by J. C. Mackintosh & Co. private wires direct.  
**Wheat.**  
Sept. .... 98 1/2, 97 1/2, 96 1/2  
Dec. .... 98 1/2, 97 1/2, 96 1/2  
May .... 100 1/2, 98 1/2, 99 1/2  
**Corn.**  
Sept. .... 64 1/2, 63 1/2, 64 1/2  
Dec. .... 54 1/2, 53 1/2, 54 1/2  
May .... 55 1/2, 54 1/2, 55 1/2  
**Oats.**  
Sept. .... 37, 36 1/2, 37  
Dec. .... 37 1/2, 36 1/2, 37 1/2  
May .... 39 1/2, 39, 39 1/2  
**Pork.**  
Sept. .... 20.45, 20.32, 20.45  
Jan. .... 16.67, 16.45, 16.67

# MONTREAL COBALT AND CURB STOCKS.

Furnished by J. C. Mackintosh & Co. direct private wires.

**Flour.**  
La Rose, 850, 850  
Nancy Helen, 72, 71 1/2  
Rhodes Curry, 43, 42 1/2  
Asbestos, 22 1/2, 22 1/2  
**MONEY ON CALL AT 2 1/2 P. C.**  
New York, Aug. 11.—Prime mercantile paper, 4 to 4 1/2 per cent. Sterling exchange steady with actual business in bankers bills at 48.05 to 48.20 for present day bills at 48.55 to 48.60 for commercial bills, 48.4 to 48.5. Bar silver 51. Mexican dollars 44. Government bonds weak. Railroad bonds firm. Money on call steady; highest 2 1/2 per cent.; lowest 2 1/4. Rating rate 3 1/2; last loan 2 1/2.

# NEW YORK STOCK MARKET; YES-TERDAY'S TRADING ON WALL ST.

(Quotations Furnished by Private Wires of J. C. Mackintosh and Co. members of Montreal Stock Exchange, 111 Prince Wm. Street, St. John, N. B.)

**Am. Copper** ..... 86 1/2, 88 1/2, 87 1/2  
**Am. Sugar** ..... 48, 47 1/2, 48  
**Am. C. and F.** ..... 63 1/2, 62 1/2, 63  
**Am. Oil** ..... 67 1/2, 66 1/2, 68  
**Am. Locomotive** ..... 102 1/2, 104, 102 1/2  
**Am. S. and Ref.** ..... 133 1/2, 133 1/2, 132 1/2  
**Am. Sugar** ..... 1800, 1800, 1800  
**Atchafalaya** ..... 16000, 16000, 16000  
**B. and O.** ..... 119 1/2, 120, 119 1/2  
**B. and O.** ..... 2200, 2200, 2200  
**C. P. R.** ..... 186 1/2, 186 1/2, 185 1/2  
**Del. and H.** ..... 82 1/2, 83, 82 1/2  
**C. and O.** ..... 3 1/2, 3 1/2, 3 1/2  
**Chic. and N. W.** ..... 163 1/2, 160 1/2, 160 1/2  
**C. and St. Paul** ..... 194 1/2, 196 1/2, 193  
**Col. F. and L.** ..... 144 1/2, 146 1/2, 145  
**Cons. Gas** ..... 14500, 14500, 14500  
**Den. and R. G.** ..... 51 1/2, 52, 51 1/2  
**Gen. Elec.** ..... 17 1/2, 17 1/2, 17 1/2  
**G. N. Pfd.** ..... 22900, 22900, 22900  
**N. O. R.** ..... 157 1/2, 157 1/2, 156 1/2  
**Ill. Central** ..... 153 1/2, 153 1/2, 152 1/2  
**L. and N.** ..... 75 1/2, 76, 75 1/2  
**M. K. and T.** ..... 92 1/2, 92 1/2, 91 1/2  
**N. Y. C. and H. R.** ..... 139 1/2, 141 1/2, 139 1/2  
**N. Y. C. and H. R.** ..... 51 1/2, 51 1/2, 51 1/2  
**N. Y. C. and H. R.** ..... 158 1/2, 158 1/2, 157 1/2  
**Nor. Pac.** ..... 95, 95 1/2, 95  
**Penn.** ..... 141 1/2, 141 1/2, 141 1/2  
**P. L. G. and C.** ..... 115 1/2, 115 1/2, 115 1/2  
**P. S. C.** ..... 53 1/2, 53 1/2, 53 1/2  
**R. S. S.** ..... 163 1/2, 164 1/2, 162 1/2  
**Rep. I. and S.** ..... 38 1/2, 38 1/2, 38 1/2  
**Rock Island** ..... 40 1/2, 42, 40 1/2  
**S. L. S.** ..... 134 1/2, 136 1/2, 134 1/2  
**Southern Pac.** ..... 32 1/2, 34, 32 1/2  
**South. Railway** ..... 36 1/2, 36 1/2, 36 1/2  
**Tex. and Pac.** ..... 204 1/2, 207, 203 1/2  
**Union Pac.** ..... 77 1/2, 78 1/2, 76 1/2  
**U. S. Rub.** ..... 126 1/2, 126 1/2, 126 1/2  
**U. S. Steel Pfd.** ..... 3700, 3700, 3700  
**Wabash** ..... 70, 70, 70  
**TOTAL SALES**—1,016,800.

# CANADIAN PRODUCE QUOTATIONS

(By Associated Press.)

New York, Aug. 11.—The most conspicuous movement in the stock market today was in the Louisville and Nashville group, embracing that stock, controlling the Atlantic Coast Line and the Nashville, Chattanooga and St. Louis. The advance in this group proved effective in sustaining the general list against the force of realizing sales where earlier strength in particular stocks failed to do so. Union Pacific's sudden advance to a new high record at 207 late in the day transferred the market from weakness to strength.  
The movement in the Southern group was accounted for by reports of an intended bonus to stockholders, to take the form of a stock issue to cover expenditures made on the property out of income and the treasury.  
The accompanying rise in Atlantic Coast Line was a natural sequence, in view of the ownership by that company of a majority of the stock of Louisville and Nashville.  
The advance in the receipts for Hocking Valley stock was the result also of a "deal" rumor which pointed to the absorption of that property by the proposed new project for the junction of the so-called Hawley railroads. The rise in Northern Pacific was in response to the strong showing of June earnings.  
Another strong point in the list was furnished by the copper industrial, which was common also to copper mining stocks in the outside market and elsewhere in the country. The market for copper warrants in London was the consequence of yesterday's American copper statistics and the tone of the market, for the metal in New York was reported decidedly firmer also.  
Advices from the steel trade of additional orders for steel rails and for cars from the railroads did not prevent a decline in United States Steel. Call money continued to rule above 2 per cent and interior money centers gave notice of their probable requirement to draw on New York deposits for the next few days.  
The last bulge in Union Pacific gave rise to renewed discussion of a dividend. Louisville and Nashville also rose through its previous record. On the other hand, the market for steel, paid by the Atlantic Coast Line for control of the property. The whole market turned strong under these combined influences. Total sales, par value, \$2,248,000.  
U. S. 4s coupons declined 1 per cent on call.  
**CLOSING STOCK LETTER.**  
New York, Aug. 11.—For a time this morning the stock market was subject to unaccounted selling pressure, heavy profit-taking making its appearance from certain quarters, which, heretofore had been conspicuous in the operations for the rise. Reading, Southern Pacific and Steel shares were noticeably reactionary, while certain specialties showed unmistakable weakness. Among these were American Beet Sugar common, which declined apparently because of no action having been taken on the rumored dividend. There was, however, no indication of underlying weakness in the market as a whole. On the contrary, the copper stocks, inspired by the report of the Copper Producers' Association, Smelters and the Hill stocks, Louisville and Nashville, were strong. The strength in L. & N. and the other issues named finally carried the whole market up and closing prices ranged from 1 1/2 to 2 points above yesterday's closing. The trend of prices seems still unmistakably upward.  
**LAIDLAW & CO.**

# WEAK MARKET MADE STRONG BY UNION PAC.

(By Associated Press.)

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U. S. 4s coupons declined 1 per cent on call.  
**CLOSING COTTON LETTER.**  
New York, Aug. 11.—Manifestations of more interest in cotton market by spot interests both at home and abroad were again the dominant influence in today's cotton market. Liverpool prices were up to a full parity with the market's close with reported sales of 10,000 spots. These were followed during the day by sales of 3,000 spots here, thus reducing local stocks to 70,000 bales. When it is considered that a considerable proportion of this remnant is already contracted for, the narrowing differences between the near and distant months today is hardly surprising. The general picture is one of a market that is being brought to a market factor and the broad trend of prices was moderately upward. Sentiment for the time being is pretty evenly divided with regard to the immediate course of prices. Some interests believe that underlying conditions favor ultimately higher prices, and would rather wait for further initiative on the part of buyers before taking a prominent position. The present level, on our mind, is an equitable one, and would be inclined to wait further developments before making permanent commitments.  
**JUDSON & CO.**

# CHICAGO CATTLE.

Chicago, Aug. 11.—Cattle receipts, 18,000; market steady to 20 cents lower; sheep 50 to 52; hog receipts, 20,000; market 10 to 15 cents lower; heavy, 780 to 785.  
Sheep receipts, 18,000; market for lambs strong; sheep 400 to 425; lambs 625 to 700; yearlings, 600 to 640.

# AMERICAN PRODUCE MARKETS

(By Associated Press.)

New York, Aug. 11.—Flour—Receipts, 21,956; exports, 9,569; sales, 5,200. Market quiet, with prices generally steady.  
Wheat—Receipts, 54,000. Spot, firm; No. 2 red, new, elevator, 1.10; No. 2, red, steady, 1.11 1/2; prompt f.o.b. export, No. 1 Northern Duluth, old, 1.35 1/2; nominal f.o.b. export, No. 2 hard winter new, 1.11, nominal f.o.b. export, 1.12 1/2; No. 2 yellow, 77 1/2, in elevator, and 77 1/2 delivered f.o.b. export; No. 2 new, 63 1/2, winter shipment, 64 1/2.  
Oats—Receipts, 47,275; exports, 2,061. Spot, quiet; mixed, 26@32 1/2; nominal, 48; natural white, 26@32 1/2, 47@49 1/2; clipped white, 34@42 1/2, 52@58 1/2.  
Beef—Quiet.  
Lard—Firm. Western, 116.5@117.5.  
Pork—Steady.  
Sugar—Raw, firm; fair refining, 358 @361; centrifugal, 408@411; molasses sugar, 32@33; refined, steady.  
Butter—Firm. Receipts, 10,484. Creamery specials, 26@27 (official price, 26 1/2@27); creamery exports, 26 @26 1/2.  
Eggs—Easy and unchanged. Receipts, 15,788.  
Potatoes—Easy. Jersey, per bbl., 125@125; Idaho sweets, 200@300.

# Chicago.

Chicago, Aug. 11.—Flour, 29,700; 35,300.  
Wheat—567,600; 389,700.  
Corn—323,800; 144,900.  
Oats—251,200; 29,900.  
Rye—60,000; 2,800.  
Barley—12,000; 8,800.  
Butter—Steady. Creameries, 22 1/2@26; dairies, 20@23 1/2.  
Eggs—Steady. Receipts, 8,024.  
Cheese—Strong. Dairies, 15 1/2@16 1/2; twins, 14 1/2@14 1/2; young Americans, 15 1/2@15 1/2; long horns, 15 1/2@15 1/2.  
Potatoes—Easy. 95 1/2, Dec., 95 1/2@95 1/2; May, 99 1/2.  
Corn Sept., 64 1/2@64 1/2; Dec., 64 1/2; May, 65 1/2.  
Oats Sept., 37, Dec., 37 1/2; May, 39 1/2@39 1/2.  
Pork—Sept., 2045; Jan., 1667 1/2; mess, per bbl., 2045, 2050.  
Lard—Per 100 lb., 113 1/2.  
Short ribs—slabs (loose), 1095@1105; short clear slabs (boxed), 1137 1/2@1150.

# Boston.

Boston, Aug. 11.—Butter—Firm; northern, 28 to 28 1/2; western, 27 to 28 1/2.  
Beef—Fresh, firm; whole cattle 9 1/2 to 10.  
Brans—Unsteady, 24.25 to 24.75.  
Cheese—Strong, New York, 15 1/2 to 16.  
Corn—Unchanged, No. 3 yellow, 78 1/2.  
Eggs—Unchanged, choice, 33 to 34.  
Flour—Steady; spring patents, 5.40 to 5.80.  
Hay—Firm, No. 1, \$22.  
Lamb—Firm, 18 to 14 1/2.  
Mixed Feed—Lower, \$26 to 28.50.  
Oats—Unchanged, No. 2 clipped white, 52.  
Port—Unchanged, medium backs, 23.50 to 23.70.  
Potatoes—Unchanged, white, 2.25 to 2.50.  
Sugar—Unchanged, granulated, 5.15.  
Veals—Unchanged, 13 1/2.

# NEWS SUMMARY.

By direct private wires to J. C. Mackintosh & Co.

New York, Aug. 11.—Americans in London quiet and steady with strength in copper.  
General market featureless, with some selling of consolids.  
Lard market continues today and concludes tomorrow.  
Improved demand for copper metal. Forty million dollar stock issue by Louisville and Nashville. An exchange plan before public service commission today.  
Coney Island and Brooklyn 5 cent fare case up before Commissioner of Public Safety.  
Swedish strike nearing an end. New era for Gould roads in sight. Electric companies report increasing orders.  
Steel mills behind in deliveries. Cotton crop estimated at not less than 11,500,000 bales.  
Northern Pacific June operating income increased \$2,491,000 over a year ago.  
Twelve industrials and twenty active rails declined .01 per cent.

# PAYNE TARIFF MORE EFFICACIOUS.

Washington, Aug. 10.—Receipts reported today from the operations of the new tariff law amounted to \$920,944 as against the receipts under the Payne law for the same day last year, amounting to \$676,578.  
A fair comparison of receipts under the two acts cannot be made before the latter part of the present week as the collections included in today's receipts came from distant ports and were made up of collections on the Dingley law. At the same time the receipts of all of the collections came from the port of New York and it will be seen therefore that the collections under the new law will be much greater than on the old based upon the existing conditions.

# THE COTTON MARKET.

New York, Aug. 11.—Cotton: Spot closed quiet. Middling Uplands, 1.260; Middling Gulf, 1.255. Sales, 2,500 bales. Galveston firm, 12-14. New Orleans firm, 12-14. Savannah nominal. Memphis quiet, 12-14.  
Consolidated: Receipts for five days, 7,610; exports to Great Britain, 2,264; to France, none; exports to the continent, 2,739; exports to Japan, none; exports to Mexico, none; stock, 266,769.

# WINNIPEG WHEAT MARKET.

St. John, N. B., Aug. 11.—The Ogilvie Flour Mills Co. Ltd., supply the following quotations of the Winnipeg wheat market:  
Aug. 107.  
Oct., 98 1/2.  
Dec., 94 1/2.

# A Complete Printed List of Investment Securities

Has been prepared by us and will be furnished on application.

It includes an exact selection of high grade CITY AND TOWN DEBENTURES yielding from 4.05 to 4.50 per cent.  
Investors requiring a larger yield will find the offering of public service and industrial bonds yielding from 4 1/4 to 6 1/4 per cent, provides a safe and satisfactory means for investment of funds. Several well known stocks are also included.  
All securities in our list enjoy a ready market. Being unlisted they are subject to bid light quotations and for this reason command themselves to conservative investors.

**J. C. MACKINTOSH & CO.,**  
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Telephone Main 2324, 111 Prince William Street, ST. JOHN.

# A GENUINE ARTISTIC PRODUCTION.

# The WILLIS PIANO

Manufactured by the old established firm of Willis and Company, Limited, which has enjoyed an uninterrupted success with large up-to-date factories near Montreal and offices at Montreal, Ottawa, Halifax and local agents from ocean to ocean.

The degree of success that has been ours, seems to confirm our belief that pianos identified by the Willis name possess a quality beyond the ordinary. For further information, booklet, and price lists, apply to WILLIS PIANO AND ORGAN CO., HALIFAX AND ST. JOHN.

Also sole factors Knabe Pianos and Willis Player Pianos.

# MARINE NEWS

Daily Almanac.

Sun rises today . . . . . 5:29 a. m.  
Sun sets today . . . . . 7:28 p. m.  
Sun rises tomorrow . . . . . 5:31 a. m.  
Sun sets tomorrow . . . . . 7:30 p. m.  
High water a. m. . . . . 5:53  
Low water a. m. . . . . 2:41  
High water p. m. . . . . 1:14  
Low water p. m. . . . . 8:16

# PORT OF ST. JOHN

Arrived—Aug. 11.

Str. Kanawha, 2488, Kellman from London via Halifax, Wm Thomson and Co. general cargo.  
Coastwise—Sch. Bar Queen, 31, Bellevue's Cove.

Cleared—Aug. 10.

Sch. Arthur J. Parker, 118, Parker, for Salem for orders, John E. Moore, lumber.  
Cleared—Aug. 11.

Str. Yola, 2246, Purdon, Cape Town via Montreal.  
Str. H. M. Stanley, 97, Sprague, for Rockport, kiln wood.  
Sch. Aldine, 299, French, City Island for orders, deals, etc.  
Sch. E. Merriam, 331, Reicker, City Island for orders, deals, etc.  
Coastwise—Sch. Swallow, 18, Point Wolfe; Bay Queen, 18, Bellevue's Cove; Edie Maud, 108, Apple River, N. S.; Tug Little, 49, Gardie, Annapolis with sch. Melba, 388, Richards, in tow; sch. H. A. Holder, 91, Roll, Apple River, 1023, Mitchell Eastport.

# Vessels in Port.

Steamers.

Connors Bros. 49, Warnock, Manchester Commerce, 3444, Couch, Manchester Line.  
Kanawha, 2488, Kellman, Wm. Thomson & Co.  
Africa, 668, Nilson, Wm. Thomson & Co.

# Schooners.

Acadian, 31, Comeau, Meteghan.  
Annie F. Conlon, 519, Moody, Stetson Cutter and Co.  
Aldine 189, A. W. Adams.  
Annie M. Parker, 399, R. C. Elkin.  
C. J. Cowell, Sabean, A. Cushing & Co.  
Clifford White (Am.) 259, Faulkner, C. P. Kerrison.  
C. P. Cowell, 52, Sabean, C. M. Kerrison.  
Gazelle, 47, Dewey, Backville.  
Hains Bros., 46, Thurber.  
Hustler, 44, Hill.  
Harry Miller, 246, Barton, A. W. Adams.  
Hattie Muriel, 84, Cole, River Herbert, N. S.  
Irene, 50, Bellevue.  
Jennie A. Smith, 159, Dickson.  
Lena, 30, Scott, from Noel, N. S.  
Lizzie N. Patrick, (Am.) 412, Macchias, J. Spilane and Co.  
Lord of Avon, 325, Verner, R. C. Elkin