



Post Support Unit *at Work for You*

The Post Support Unit (PSU) is here to help you implement the new client policies and services guidelines. This will give you more time to get out of the office and be more proactive in the market. Below are some examples of what the PSU is doing to save you time.

Canadian Importer Contacts Post...

A company was looking for a list of local suppliers of natural grain to import into Canada. The post requested guidance from the PSU, which directed the post to guidelines on import inquiries and a standard letter on the Horizons Web site.

Canadian University Seeks Assistance in Preparing Market Studies...

A post contacted the PSU, which then contacted the International Trade Centre (ITC) in the city in which the university is located. The ITC explained the services that posts can provide.

The PSU then advised the post to provide readily available market information to the university, and to identify additional sources of information that the university should investigate.

Canadian Company Asks for Tariff Rate...

Many requests for tariff rates are referred to the PSU. As a result, the PSU consulted with the Tariff and Market Access Division (EAT), and established a new guideline to direct posts to existing support systems within that division.

So what's
the latest?

You're discovering us more and more through the "New Approach" training sessions currently under way worldwide. The PSU staff is actively involved in delivering this training so that you can better understand what we can do for you.

<http://intranet.lbp/horizons>

