

FELL-FAB INTERNATIONAL INC.

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Hamilton, Ontario
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Keywords:

Seating: refurbishment, upholstery, foams and fireblocking.

Carpeting: cut and sew as well as cargo tie downs.

Insulation: thermal acoustic.

Ground Support Equipment: tethering kits and blade covers.

History: 1952 headquartered in Hamilton, Ontario, Canada.

Capability/Products: An innovative manufacturer of engineered products based on industrial fabrics serving global markets in Aerospace, Defence for Governments, Industry and Bulk Transport Operations.

Capability includes computer aided design and manufacturing (cutting). Bar coding and electronic data interchange.

Advanced manufacturing using heat, R.F. and ultrasonic sealing, computerized sewing and gluing.

Experience: Canada Award for Business Excellence: 1988. Ontario Chamber of Commerce Award of Merit: 1988. Hamilton and District, Chamber of Commerce Outstanding Business Achievement Award: 1986. Ontario Government's "A" for Achievement Awards: 1975.

Current Market Activity: Pursuing military bids, airlines, O.E.M.'s and overhaul facilities for product sales. Provide certification services for F.A.R. 25.853(b) amendment 25-72.

Rank Export Countries: U.S.A., Ghana, U.K., (Scotland), Mozambique and Italy.

Market Strategy: Our present marketing priority is to broaden our customer base in the U.S.A. We have targeted the smaller operating airlines, the smaller O.E.M.'s and are concentrating on the aerospace sector.

We will also be reviewing potential Aerospace/Aviation acquisitions throughout Europe and U.S.A.

Plant Size: 60,000 square feet.

Average Work Force: 130

Gross Sales: \$10 Million

Export Sales: \$6 Million

Ratio Commercial/Defence Exports: 3:1

Qualifications: FAA, FAR 25.853(b)

Date: August 5, 1992