UNESCWA	UN Economic and Social Commission	Baghdad
UNIDO	or Westem Asia United Nations Industrial Development Organization	Vienna
บคบ	Universal Postal Union	Berne
WB	World Bank	Washington
WHO	World Health Organization	Geneva
WIPO	World Intellectual Property Organization	
	Geneva	
WMO	World Meteorological Organization	Geneva
WTO	World Tourism Organization	Madrid

For information on the supply of equipment to UN projects, firms should register with the procurement offices of appropriate executing agencies. All interested firms should obtain a copy of the *General Business Guide for Potential Suppliers of Goods and Services to the UN System*, which is available at the Permanent Mission of Canada to the U.N. Alternatively, you could write to:

United Nations Development Program 1 United Nations Plaza

New York, NY 10017

#### Contacts

For further information and assistance, contact either the International Trade Centre in the nearest regional office of Industry, Science and Technology Canada or, in Ottawa:

International Financial Services and Capital Projects Division External Affairs and International Trade Canada

125 Sussex Drive Ottawa, Ontario K1A 0G2

Tel.: (613) 996-0705 FAX: (613) 943-1100

For the current status of a particular UNDP sub-contract of interest, consult the geographic trade divisions of the External Affairs and International Trade Canada or our Trade Commissioner in New York, at the following address:

Counsellor (Commercial)

Permanent Mission of Canada to the United Nations

866 United Nations Plaza

Suite 250

New York, N.Y. 10017 Tel.: (212) 751-5600 FAX: (212) 486-1295

Telex: 126269 (CANINUN NYK)

# 2. The Arab Development Funds and Investment Banks

#### Overview

The various Arab aid funds and investment banks have been an important source of financing for development and investment, particularly after 1973 when OPEC oil price increases brought new resources into the national treasuries of OPEC member states. The Arab aid programs, however, were already well established at this point. Kuwait had established a Kuwait Fund for Arab Economic Development (KFAED), which was followed in 1968 by the Arab Fund for Economic and Social Development and, in 1971, by the Abu Dhabi Fund for Arab Economic Development (ADFAED). By December 31, 1986, the total commitments and disbursements of the 14 OPEC aid institutions were US\$30.7 and 21.8 billion dollars respectively.

Arab aid in 1988 amounted to \$ 2.3 billion. At the Arab Summit meeting in Baghdad in 1978, Arab donors had pledged an annual amount of \$ 3.5 billion for Jordan, Syria and the Palestinians for a ten-year period. The cessation of "Baghdad" aid is likely to have major repercussions for the geographic and sectoral distribution of Arab aid.

Since Canada and the other Western industrialized countries are not members of these institutions, they do not play a direct role in the operational activities.

The following outline is of a very general nature, intended to give the Canadian exporter an introduction to these institutions. Because Arab funds are not tied to procurement in Arab countries, Canadian suppliers are always eligible to bid on Arab-financed projects.

## Types of Institutions

### (i) Development Funds

Many of the Arab development funds are organizations sponsored multilaterally within the Arab world or, in the case of the OPEC Fund for International Development (OFID), multilaterally with mixed Arab and non-Arab participation. Other institutions are established and funded nationally.

Name	Туре	Location	Authorized Capital US M
Saudi Fund for Development	National Institution	Riyadh	7.3
Abu Dhabi Fund for Arab Economic Development	National Institution	Abu Dhabi	1.1
Arab Fund for Economic and Social Development	Arab Multilateral Institution	Kuwait	2.8
Kuwait Fund for Arab Economic Development	National Institution	Kuwait	7.1
Arab Bank for Economic Deve- lopment in Africa	Arab Multilateral Institution	Khartoum	1.048
OPEC Fund for International Development	Mixed Multilateral Institution	Vienna	4.0
Islamic Development Bank	Mixed Multilateral Institution	Jiddah	2.4

Other Arab institutions include the Libyan Arab Foreign Bank, the Islamic Solidarity Fund, the Arab Monetary Fund, the Arab Authority for Agricultural Investment and Development, the Iraqui Fund for External Development and Arab Fund for Technical Assistance to African and Arab countries.

All these institutions primarily provide project financing for client countries, although general assistance and balance of payments support is also available. Because the Arab nations face a shortage of the technical and managerial expertise required for large development projects, they frequently channel their development assistance through other multilateral organizations or they co-finance projects in co-operation with other donor institutions which can contribute such expertise. By January 1986, the eight major Arab institutions had jointly concluded some 1,729 projects in 99 developing countries in conjunction with multilateral institutions and members of the OECD. Among the 14 members of the OECD's Development Aid Committee, Canada ranks third, behind the Federal Republic of Germany and France, in the number of co-financing ventures undertaken with the Arab Funds. In recent years, CIDA has worked with Arab donors on more than 45 projects in a