

Some specific opportunities have been uncovered during the course of the survey of U.S. importers. Sources of supply are being sought for dental X-ray equipment and dental chairs, intravenous disposables, disposable surgical equipment, AIDS-related protective equipment or materials, laser imaging equipment, generic instruments and glass tubes. Information on companies desiring these products is found in Appendix 1. Also, a list of those companies who are generally interested in knowing more about Canadian sources of supply of medical and dental instruments has been compiled in Appendix 2.

The Department of External Affairs recommends that Canadian firms should consult the Canadian Trade Commissioner located closest to each company being considered for contact prior to doing so in order to obtain advice, assistance and further company information. Canadian government contacts in Canada and the United States are provided in Appendix 10.