

REPORT 4
88/03/16

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

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POST : 471-WARSAW

009-FOREST PRODUCTS, EQUIP, SERVICES
POLAND

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

EQUIPMENT AND MACHINERY

CORPORATE LIAISON WITH FOREIGN TRADE ORGANIZATION POLIMEX-CEKOP
TO DETERMINE SPECIFICATIONS FOR DEVELOPMENT OF PULP AND PAPER
MILLS.

GENERATE INTEREST BY CANADIAN COMPANIES IN PLANS FOR MODERNIZA-
TION OF THE PLANTS FOR POLISH PULP AND PAPER INDUSTRY.

TO ASSIST CDN COMPANIES TO BID ON TWO OR
THREE MAJOR PROJECTS IDENTIFIED FOR
DEVELOPMENT UNDER 5-YEAR PLAN.

BIDS BY CANADIAN COMPANIES SPECIALIZING IN
ENGINEERING AND EQUIPMENT MANUFACTURE.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 -----

QUARTER: 2 FOLLOW-UP ON PROJECTS IDENTIFIED IN LAST
QUARTER.

QUARTER: 3 1) SURVEY POTENTIAL PROJECTS IN PULP & PAPER
SECTOR.

QUARTER: 4 -----

SPECIFICATIONS ON 7 PROJECTS AND EQUIPMENT
REQUIREMENTS FORWARDED TO CANADIAN INDUSTRY.

1) POST IS IN CONTACT WITH SEVERAL POTENTIAL
CDN SUPPLIERS; 2) POST ARRANGED PROGRAM OF CALLS
FOR NICHOLSON MURDIE REPRESENTATIVE. HE WILL
RETURN IN FEB.